

**RIO NUEVO MULTIPURPOSE FACILITIES DISTRICT  
BUDGET AND RELATED INFORMATION PER A.R.S. 48-4232  
FOR FISCAL YEAR 2017-2018**

<b><u>Receipts for Fiscal Year 2016-17 (1)</u></b>	<b><u>\$ 15,500,000</u></b>
<b><u>Expenditures for Fiscal Year 2016-17 (2)</u></b>	<b><u>\$ 25,600,000</u></b>
<b><u>Anticipated Receipts for Fiscal Year 2017-18</u></b>	
TIF Revenues (3)	\$ 12,000,000
Refund of 236 S Scott purchase	\$ 800,000
Other (5)	\$ 1,419,725
Total	<u>\$ 14,219,725</u>
<b><u>Estimated Expenditures for Fiscal Year 2017-2018</u></b>	
Administration Expenses (6)	\$ 1,903,500
Debt Service (7)	\$ 9,454,275
Total	<u>\$ 11,357,775</u>
<b><u>Net Cash from Operations (10)</u></b>	<b><u>\$ 2,861,950</u></b>
<b><u>Other Project / Fixed Asset Expenditures Fiscal Year 2017-18</u></b>	
TCC Renovation (remaining balance including hockey)	\$ -
Mission Gardens (remaining balance)	\$ 55,000
Caterpillar landfill remediation and sewer line relocation	\$ 4,900,000
Less estimated reimbursements for Caterpillar building	\$ (1,550,000)
Ochoa Street renovation	\$ 1,000,000
Watershed project	\$ 855,000
Ground leases with Pima County	\$ 305,000
Downtown Streetscapes	\$ 700,000
	<u>\$ 6,265,000</u>
<b><u>Sources of Cash for Project / Fixed Asset Expenditures</u></b>	
Estimated Funds in Unrestricted Cash (8)	\$ 9,400,000
<b><u>Total Sources of Cash for Project / Fixed Asset Expenditures</u></b>	<b><u>\$ 9,400,000</u></b>
	<b>- nets to zero</b>
<b><u>Assets and Liabilities at June 30, 2016 (9)</u></b>	
Assets	\$ 96,020,835
Liabilities	\$ 80,657,664
Net Assets	\$ 15,363,171
<b><u>Cash on Hand at May 31, 2017 (11)</u></b>	<b><u>\$ 11,795,408</u></b>



### Notes to Fiscal Year 2017-18 Budget Information

- (1) Includes receipts from TIF revenue through June 2017 and includes the lease from City of Tucson of \$1,082,463 which was received on June 15. March TIF revenue was the last to be received.
- (2) Subject to year end adjustments and it includes projected expenses. This includes all debt service as well as operations. A significant portion of debt service for fiscal year ending June 30, 2017 is yet to be expended but the funds have been set aside in reserves.
- (3) Revenue numbers based on TIF projections. The last three years of TIF revenue total \$33,798,745; the monthly average for the past three years is \$938,854. The budget is set at \$1 million per month. Total for 12 months is \$12,000,000.
- (4) Assumes no new debt or financing obtained.
- (5) Includes interest and investment income on District funds, lease payments received from the City of Tucson for sublease of the Tucson Convention Center, and rents to be collected from Greyhound and US Parking

Interest / investment income District Funds	\$	44,000
City of Tucson Lease Payments (TCC)	\$	1,279,725
Lease Revenue for US Parking and Greyhound	\$	96,000
Total	\$	<u>1,419,725</u>

- (6) Estimated administrative expenses including promotional and marketing, consultant fees, insurance, legal, auditing, trustee and banking fees, and others

	<u>Budget 2017/2018</u>	<u>* 2016/2017</u>
Banking Fees - Fiscal Agent Fees	\$ 6,500	\$ 6,500
Legislative representation	\$ 75,000	\$ 71,500
Promotional and marketing	\$ 209,000	\$ 175,000
Sponsorships	\$ 400,000	\$ 400,000
Incentives	\$ 60,000	\$ 43,000
Consultants and surveys	\$ 70,000	\$ 145,000
Liability insurance	\$ 46,000	\$ 45,000
Legal services	\$ 600,000	\$ 1,020,000
Rents (office and storage)	\$ 16,000	\$ 16,000
Property taxes (Bid Tax)	\$ 188,000	\$ 188,000
Staff payroll (including benefits)	\$ 73,000	\$ 74,000
Audit (Annual, Performance, Forensic)	\$ 46,000	\$ 108,000
Other professional services	\$ 105,000	\$ 105,000
Office supplies	\$ 2,000	\$ 4,500



Telephone	\$ 3,000	\$ 3,000
Other general and administrative	\$ 4,000	\$ 5,500
Total	<u>\$ 1,903,500</u>	<u>\$ 2,410,000</u>

\* Estimated through June 30, 2017

- (7) Includes lease payments in connection with 2009 District Certificates of Participation to acquire Tucson Convention Center, debt service on the 2016 Refunding Bonds, and the Greyhound

2009 COPS	\$ 1,279,725
Greyhound financing bonds	\$ 258,488
2016 Refunding Bonds	\$ 7,916,062
Total	<u>\$ 9,454,275</u>

- (8) Costs for anticipated projects occurring in fiscal year ending June 30, 2018 are estimated to be approximately \$7.8 million. As of June 30, 2017, The District has unrestricted funds of approximately \$9.4 million to cover the anticipated project costs. Also anticipated are refunds for approximately \$1.55 million for costs fronted by Rio Nuevo that will be included in the financed project costs. Funds will continue to grow due to the projected cash surplus in the 2017 / 2018 operating budget.
- (9) A determination of assets and liabilities at June 30, 2017 cannot be made until year end and all transactions occurring in the fiscal year are recorded; accordingly, the values presented are as of June 30, 2016.
- (10) Net Cash is the surplus of cash when incoming receipts (largely revenue events) are offset by operational cash expenditures (expenses) and all debt service. For the fiscal year 2017 / 2018 a surplus of \$2.8 million is anticipated.
- (11) Cash balances are as follows:

Unrestricted funds

	<u>5/31/2017</u>	<u>Est 6/30/2017</u>
Cash - Zions bank - Greyhound financing	\$ 1,865,000	\$ 1,865,000
Cash - General Fund Alliance	\$ 617,609	\$ 638,000
Cash - General Fund Bank of Tucson	\$ 315,493	\$ 310,000
Cash - Alliance ICS	\$ 2,829,683	\$ 830,000
Cash - Bank of Tucson ICS	\$ 2,412,399	\$ 2,413,000
Cash - Zions Bank Revenue Fund	\$ 2,908,153	\$ 2,470,000
Cash - Compass Bank operating	\$ 847,071	\$ 889,000
Total	<u>\$ 11,795,408</u>	<u>\$ 9,415,000</u>