

**RIO NUEVO MULTIPURPOSE FACILITIES DISTRICT  
BUDGET AND RELATED INFORMATION PER A.R.S. 48-4232  
FOR FISCAL YEAR 2018-2019**

<b><u>Receipts for Fiscal Year 2017-18</u></b> (1)	\$ 14,000,000
<b><u>Expenditures for Fiscal Year 2017-18</u></b> (2)	\$ 12,800,000
<b><u>Anticipated Receipts for Fiscal Year 2018-19</u></b>	
TIF Revenues (3)	\$ 14,400,000
Other (5)	\$ 1,468,449
Total	\$ 15,868,449
<b><u>Estimated Expenditures for Fiscal Year 2018-2019</u></b>	
Administration Expenses (6)	\$ 3,434,374
Debt Service (7)	\$ 9,476,025
Total	\$ 12,910,399
<b><u>Net Cash from Operations</u></b> (10)	\$ 2,958,050
<b><u>Other Project / Fixed Asset Expenditures Fiscal Year 2018-19</u></b>	
TCC improvements for Arena Football	\$ 400,000
Sunshine Mile	\$ 740,000
Caterpillar final costs	\$ 100,000
El Presidio renovation	\$ 450,000
Ochoa Street renovation	\$ 995,000
Downtown Streetscapes - remaining balance	\$ 284,419
Other estimated project costs	\$ 105,000
	\$ 3,074,419
<b><u>Sources of Cash for Project / Fixed Asset Expenditures</u></b>	
Estimated Funds in Unrestricted Cash (8)	\$ 6,800,000
<b><u>Total Sources of Cash for Project / Fixed Asset Expenditures</u></b>	\$ 6,800,000
	- nets to zero
<b><u>Assets and Liabilities at June 30, 2017</u></b> (9)	
Assets	\$ 98,307,369
Liabilities	\$ 79,319,572
Net Assets	\$ 18,987,797
<b><u>Cash on Hand at May 31, 2018</u></b> (11)	\$ 5,642,956

**Notes to Fiscal Year 2018-19 Budget Information**

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- (2) Subject to year end adjustments and it includes projected expenses. This includes all debt service as well as operations. A significant portion of debt service for fiscal year ending June 30, 2018 is yet to be expended but the funds have been set aside in reserves.
- (3) Revenue numbers based on TIF projections. The last three years of TIF revenue total \$37,613,221; the monthly average for the past three years is \$1,044,812. The budget is set at \$1.2 million per month. Total for 12 months is \$14,400,000.
- (4) Assumes no new debt or financing obtained.
- (5) Includes interest and investment income on District funds, lease payments received from the City of Tucson for sublease of the Tucson Convention Center, and rents to be collected from Greyhound and US Parking

Interest / investment income District Funds	\$	92,136
City of Tucson Lease Payments (TCC)	\$	1,279,725
Lease Revenue for US Parking and Greyhound	\$	96,588
Total	\$	1,468,449

- (6) Estimated administrative expenses including promotional and marketing, consultant fees, insurance, legal, auditing, trustee and banking fees, and others

	<u>Budget 2018/2019</u>	<u>* 2017/2018</u>
Banking Fees - Fiscal Agent Fees	\$ 16,000	\$ 18,000
Legislative representation	\$ 80,000	\$ 71,500
Promotional and marketing	\$ 400,000	\$ 217,024
Sponsorships	\$ 400,000	\$ 400,000
Incentives	\$ 1,291,000	\$ 1,013,934
Consultants and surveys	\$ 268,000	\$ 177,646
Liability insurance	\$ 46,000	\$ 46,050

Legal services	\$ 600,000	\$ 589,843
Rents (office and storage)	\$ 16,224	\$ 20,546
Property taxes (Bid Tax)	\$ 190,000	\$ 188,477
Staff payroll (including benefits)	\$ 71,880	\$ 70,843
Audit (Annual, Performance, Forensic)	\$ 27,500	\$ 27,500
Other professional services	\$ 20,400	\$ 14,624
Office supplies	\$ 1,000	\$ 869
Telephone	\$ 3,000	\$ 3,086
Other general and administrative	\$ 3,370	\$ 2,462
Total	<u>\$ 3,434,374</u>	<u>\$ 2,862,404</u>

\* Estimated through June 30, 2018

- (7) Includes lease payments in connection with 2009 District Certificates of Participation to acquire Tucson Convention Center, debt service on the 2016 Refunding Bonds, and the Greyhound financing bonds

2009 COPS	\$ 1,283,325
Greyhound financing bonds	\$ 265,110
2016 Refunding Bonds	\$ 7,927,590
Total	<u>\$ 9,476,025</u>

- (8) Costs for anticipated projects occurring in fiscal year ending June 30, 2019 are estimated to be approximately \$3.1 million. As of June 30, 2018, The District has unrestricted funds of approximately \$9.6 million to cover the anticipated project costs. Funds are expected to continue to grow due to the projected cash surplus in the 2018 / 2019 operating budget.

- (9) A determination of assets and liabilities at June 30, 2018 cannot be made until year end and all transactions occurring in the fiscal year are recorded; accordingly, the values presented are as of June 30, 2017.

- (10) Net Cash is the surplus of cash when incoming receipts (largely revenue events) are offset by operational cash expenditures (expenses) and all debt service. For the fiscal year 2018 / 2019 a surplus of \$2.9 million is anticipated.

- (11) Cash balances are as follows:

Unrestricted funds

	<u>5/31/2018</u>	<u>Est 6/30/2018</u>
Cash - General Fund Alliance	\$ 286,407	\$ 286,407
Cash - General Fund Bank of Tucson	\$ 248,507	\$ 242,500
Cash - Alliance ICS	\$ 830,936	\$ 831,000
Cash - Bank of Tucson ICS	\$ 2,415,232	\$ 2,415,000
Cash - Zions Bank Revenue Fund	\$ 1,405,610	\$ 3,900,000
Cash - Compass Bank operating	\$ 456,264	\$ 1,850,000
Total	<u>\$ 5,642,956</u>	<u>\$ 9,524,907</u>