# In The Matter Of: <br> Rio Nuevo <br> Study Session 

June 21, 2019

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Original File 062119 Rio NuevoNEW.txt
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adjacent to that on the east lot. We'll go through that today.
And, of course, we've already committed to upgrade the ice and skating features primarily for professional hockey.
6 So we've made a couple of decisions already in how to spend some of that money. We're going to walk through all that today.
9 So, procedurally, we're going to ask our architects to kind of present their plan. We have a master plan and a budget, which, to make it simple, I would describe as currently in different buckets.

It's not necessarily prioritized as part of what we're going to do with you today, to identify what we want to do first, second, third, fourth, and trying to identify how best to utilize the money that's becoming available to us.

This conversation is due entirely to the legislature granting us a 10 -year extension. As you all know, it was impossible for us to focus these kind of resources on the TCC over the last five or
six years. We just didn't have the wherewithal to do that.

We've done about 21 projects around town. The arena is one of those. The rest of those are with

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private-sector partners. our legislative appointors that we might, in fact, know what we're doing down here.

So they granted us an extension for
10 years. The Rio Nuevo income now is available to us
until 2035. And that produces something in the
neighborhood of almost $\$ 200$ million of additional income to this district.

So that should allow us to finish our work. That was the presentation we made to the legislature that will allow us to finish the in-fill projects that we have in our downtown to do the Sunshine Mile project along the Broadway corridor and hopefully someday (indecipherable) the issues at the base of A Mountain.

That's kind of the last thing on our
priority list. And we couldn't have done any of this without legislative assistance.

Again, this is our priority for the
upcoming year. It is also, by statute, our primary component.

The original Rio Nuevo initiative in 1999 was identified as the facilities district, stadium district, and this venue was supposed to be one of the first things they tackled.
ballet, the gem show, the concert venues, hockey, indoor football, but at the same time, attract new use.

And, for the most part, we see that as convention-style business, where they would use the ex hall, maybe both ex halls, the meeting space, and they would appreciate the inbound hotel activity that eventually could create four hotels within a stone's throw of the TCC.

We're sensitive to the historical components that surround us, chiefly Eckbo fountains. If you don't know the history of the Eckbo fountain, it's now a registered historic landmark designed by the brilliant landscape architect Garrett Eckbo.

In every other city that has Eckbo features, they celebrate them. They are treasured historical landmarks. Ours is a ditch, and we do tend to do something about that.

We've seen plans that run from filling it with sand and, you know, making it a Japanese garden to restoring it as some water features.

There's some challenges there, because it was built in the '60s, and the risk environment today -- the perceived risk of three-foot-deep holes is very different.

We're going to talk about Eckbo today.

We're going to talk about the Eckbo landscape. We're going to talk about the exterior and anything else you want us to think about as we think through how you use, appreciate, admire, or are critical of our plans going forward.
6 launch with Swaim. I think everybody knows that Phil Swaim and Michael Becherer are the architectural team, have been since we launched the arena remodel.

We've asked them to just try and identify
the scope, and they've been doing that for the past
several months in a variety of meetings with
stakeholders from management to City to users. And
we're going to hear a presentation from them following the site plan.

There are copies of this around. We're
also going to put it overhead, and a draft budget we're going to talk about.

And, Jannie, do you have either one or both of these documents?

MS. COX: No, I do not.
CHAIRMAN McCUSKER: Okay. Can we e-mail them to her?

Jannie, they're coming to you via e-mail.
MS. COX: Okay. I've got my laptop right

Page 10
here.

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3 plan?
here. Appreciate everybody coming here on a beautiful
Friday here in Tucson.
The -- I can just give a little of a
background of what it's taken to be able to get to
where we are today, and then Michael can get into more detail about the plan itself.

Certainly, the information you'll see today has not been done in a vacuum. It's been a huge collaborative effort over the past probably five years or so, at least.

A lot of that actually started with the
City of Tucson and Rio Nuevo, led by Elaine Becker at
that point, to doing the initial assessment at the
arena, through the arena renovation project, where we spent 7.8 million and understood the value of the improvements.

And it was in the spring of 2016 where Rio Nuevo had us and our design team go in and do a more detailed assessment at that time of the overall campus and to give -- come up with sort of a second,
third, and fourth phase at that point.
We got input from folks like the symphony and other tenants here on the campus. Certainly SMG, who has come on board to manage the facility in the last five years has been a huge asset and have a lot of input about what their priorities are and about how to be able to make this a successful convention center.

There's been the Eckbo Plaza and fountains, as Fletcher mentioned, since this time has become on the National Historic Register, and there has been a strong community group of landscape architects and planners and other historic preservation authorities that have taken and done a more detailed assessment of what it's going to take to be able to upgrade the site here at the campus.

Visit Tucson has had a lot of input into what the tools they need to be able to market the facility.

So it's really been a huge assessment. And as it's transformed, certainly the Roadrunners, who are certainly our signature tenant, have had input here as well.

So to date what we've done is we've come up with an overall plan of what we think it takes that each building in the site and an approach of how they

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will phase these improvements to be able to meet the goal of the community.

As Fletcher mentioned, we now have the potential of three or four hotels coming online by the end of 2020.

And so we think now is great timing to be able to have that plan in place and make sure that we're ready to support those hotels that are coming forward.

So unless there's more detail or questions about the overall background -- those are sort of the cliff notes version -- Michael, why don't you dive in and give a little more detail here?

MR. BECHERER: Sure.
So the two documents that were passed out, one is the site plan --

CHAIRMAN McCUSKER: Tell us your name.
MR. BECHERER: I'm sorry. Michael Becherer with Swaim Associates.

And the second document is the overall project budget. These two documents are tied together, so they're color coded.

So the colors that are on the left side of the budget correspond to the colors that are on the master plan. So as we talk through this, you can kind
of see where these projects are on the overall site.
Just to orient you on the site plan, Church is on the right. Cushing is on the left. Broadway and Congress are at the top of the screen. The arena is sort of in the middle in the light gray.
6 plaza is kind of an orange area tied to the music hall and Leo Rich.
9 So what we did was we looked at all the stakeholder input, all of the projects, and tried to start to group those together in ways that would make sense, and not only in terms of priorities, but also in terms of how we scheduled them and how they can get done and sequence them on the site.

One thing we learned pretty early on is we
can't -- SMG let us know we can't have two parking lots
out of service at the same time. It's going to kill
them from the perspective of getting people on and off the site.

So as we talk about the projects, the
priorities, and kind of when they happen, part of that was driven by maintaining access and maintaining service and keeping the TCC functional.

So what we'll do, I guess, is just walk
through each of the projects on the list. I can kind

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of talk about what it is, what the scope of each of the projects is, and where it is on the site. And then we can kind of go from there.

So if we start with the current
commitments, the 1.0 line item, the first line item on there is the ice plant.
So what that is, is the -- obviously, for the hockey rink, we have an ice facility to generate
the ice. So it's also the floor and the actual
chilling equipment itself.
That equipment was originally put in in the
'70s. It was replaced in the '90s. So it's just time
to replace that equipment again with more efficient
equipment. The floor also needs to be replaced,
because the piping obviously deteriorates over time.
So that project is ongoing right now.
Lloyd Construction is doing that as a design-build
project. CIMCO Refrigeration, they started demo this week.

We are on schedule to complete that project prior to the hockey this fall. So in September we'll
have the entire plans and floor put back together,
ready for the Roadrunners' next season. And that is a $\$ 3$ million project.

Item 1.2 is the Lot A parking garage that

1 Fletcher mentioned. So directly north of where the new hotel is --

Actually, Brandi, can you switch back to the site plan?

So if you look at the bottom of the screen, the red building next to the south ex hall on the right is the new hotel. The large red rectangle next to the arena on the right is the Lot A garage.

So that will be a 350 -stall parking garage that will service both the arena and the hotel.

We are currently in the design phase for that project, and we're in the process of selecting a construction manager.

We also have a tight time frame for this project. We need to get our precast order this fall so that we can start construction after the gem show and as close to the end of hockey season as we can.

So then we can be in the construction in the spring and complete that project around November, about the same time the hotel is going to finish up. So the intent is that the hotel and the garage are basically completed about the same time.

Item -- I'm sorry. That's a $\$ 5.2$ million project.

Item 1.3 is what we're calling parking
expansion. It's about $\$ 45,000$. What we've done is looked around the site and found opportunities to add parking spots in the short term.

Parking is just at a premium on this site, so any spots that we can add is useful. And we're able to add about 45 stalls immediately.

So we're in the permitting process for that right now, and those should be within four to eight weeks, something like that.

So those are really the current commitments that Rio Nuevo has right now. And all those are in progress.

So the next set of projects is what we're calling the convention center priorities, these 2.0 items.

And what the intent of these items is to really bring the TCC up to a modern convention center standards, which includes all sorts of things, like technology, restrooms, you know, these meetings rooms, to really bring the entire facility into the 21st century so that we can attract the kind of conventions and business that we're not, frankly, getting right now.

So Item 2.1 is just called the TCC, which 25 is about a 7.6 million project. And that's the

1 renovation of the convention spaces and the existing meeting rooms.

So this is primarily the south ex hall.
What we need to do in the south ex hall is basically renovate the entire interior of that space.
lighting, you know, set them up in a way that, again,
they'll be an attractive product for SMG to be able to
market for the TCC.

So that's the bulk of that first phase in
the 2.1 item is to really get those main convention spaces renovated.

Item 2.2, we're also going to be doing some updating of the lighting in the arena, just -- this is

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basically for the floor of the arena. I think we're doing LED lighting to bring that up to modern standards as well.

And under the City of Tucson Unified
Development Code, that means we have to bring the entire site up to current code.

So this line item is basically to look at all the streetscape and connections -- and on the plan it's the green dashed lines with the primary areas that we're looking at -- and bring those up to current UDC standards.

So this includes lighting, sidewalks,
landscaping, which would also include irrigation, all
of these sort of landscape and site systems we need to have the site up to code.

The next item, 2.4, is the historic Eckbo
landscape restoration. So what we are realizing is we need to restore what we have. And, as we've said, the historic landscape is an important asset for the community.

As we're working on Church, what we want to

1 do between the new hotel and the new parking garage is first, Item 2.4 is really for the upper plaza, which is the space that is outside of the ticket booth on Church.

What we'd like to do is by the time those two projects are complete, also have that upper plaza restored so our entire Church Street streetscape is -looks as good as it can, again, for all this new convention traffic that we're going to get from the hotels.

So that's a $\$ 1.9$ million project that includes rebuilding the hardscape, which is the sidewalks and the pavers, redoing the trees, the irrigation, the lighting, and restoring that landscape back to its original condition.

But also probably better than its original condition is we're going to introduce some technology that's going to make it more efficient and more sustainable.

MR. MARQUEZ: Michael, does that include the fountains?

MR. BECHERER: This does not include the fountains, not in this phase. This is purely upper plaza. It's the space between the ticket booth and Church, and basically from the Leo Rich to the ticket

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booth -- or the parking booth.
MR. MARQUEZ: Okay.
MR. BECHERER: Okay. And then the last item on the convention center priorities is the -- what we're calling technology enhancements.

So we realize we need to increase the data connectivity throughout the TCC. So from these meeting rooms to the arena to the south ex hall, the ballroom, the entire building needs technology upgrades to have better connectivity.

This would also include some digital signage. So if you go to large convention centers like Las Vegas, you see digital signage all over that talks about the schedule for the day.

They'll have digital signage outside the rooms that will change, depending on what the next meeting in that room is, and then large digital signs for advertising and promotions and things like that.

So that technology enhancements is really to, again, help bring the entire facility up into the 21 st century standards what a convention center should be that we can really market.

So -- okay?
The next item is the 3.0, the meeting room expansion. So in working with SMG, one of the things
that is lacking are sufficient meeting rooms on the south end of the campus.

3 like Las Vegas, you'll have a large ballroom where you'll have a meeting. You'll have an exhibition hall where you have your vendor show, and then typically have a series of small meeting rooms for the breakout sessions of these conventions.

that. But the reality is, these meeting rooms are too
far from the ex hall and the ballroom to really be
functional and be able to work that way.
So based on the amount of exhibition hall space and our ballroom size, we need about 18 - to 20,000 square feet of meeting room spaces that can be broken down into 1500 - to 3,000 -square-foot rooms.

So what we're thinking is this would be added to the west end of the exhibition hall. And in conjunction with that, we would also rebuild parts of the west entrance, since that's really going to be the entrance from Cushing Street, rebuild that connection to Cushing Street, and make sure that that whole west side of the building is treated a little more
sensitively and basically a better appearance for this building as the primary asset.

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So that's about a $\$ 9.2$ million project for both the meeting rooms and the updates to the west entrance.

So the items in the 4.0 category we're calling the entertainment priorities, so this really focuses on the center of the campus, and it's almost the kind of arts and entertainment district of the campus.

And it includes several items. Item 4.1
would be a second parking garage on Lot C , which is
behind the music hall off of Cushing Street. That
would be about a 600 -stall garage for $\$ 11$ million.
There are some opportunities there to do
some ground floor retail, potentially. And there's
been some discussion about structuring that garage for potentially addition of office space or some other use on top of that.

But primarily it would be a parking garage
for Lot C that would serve the music hall and the Leo Rich and the central campus of the TCC.

Item 4.2 would be the music hall
renovation. So we're going to go into the music hall, and it is basically a full renovation of that space.

So the new seating, updated lobby,
renovated restrooms, and then also trying to add some
other enhancement features.
One part of the project we're thinking is to add an outdoor space that could be controlled so that we could have events outside that would allow the sale of beer and wine and liquor.

So we would have a liquor license out in the plaza. That would require some modifications for that to work. That would be included also.

So that's about a $\$ 6.6$ million -- I'm sorry. So Item 4.2 is just the music hall renovation, and 4.3 would be the upgrades to the music hall that I was talking about.

It should be the outdoor event patio and the interior VIP area, which would also help generate additional revenue.

MR. MARQUEZ: Michael, does that include any back of house?

MR. BECHERER: It does, yes.
CHAIRMAN McCUSKER: Would you walk trough a little more detail the music hall plan, the interior, system, seating, concessions? We know that's been a big issue.

MR. BECHERER: So the -- yeah, the primary components of that budget would be the complete remodel of the restrooms, remodel of the main lobby,

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replacement of all the seating.
We're going to be updating the production lighting and house lighting. The renovation of the restrooms and the production offices, renovation of the green room, again, replacement of the production sound system, and the lighting system.

So those are the primary components of that budget.

CHAIRMAN McCUSKER: Wére going to want you guys to weigh in on that. I know there's some issues with backdrops and curtain capabilities, stage size.

So we want to make sure what we're doing is exactly what the music hall needs. So we're going to spend some time talking about the music hall.

I think right now you -- and you can correct me if I'm wrong -- they rent the sounds, and a touring artist brings their own gear.

So, you know, I'm not totally convinced we need to spend half a million bucks on sound. It might be better to spend it someplace else. So we're going to talk about all that in some detail today.

Thank you. Go ahead.
MR. BECHERER: So, then, Item 4.4 is the Leo Rich Theater. Again, we're looking at a kind of full renovation of that space, similar scope to the
music hall, looking at new seating, renovated lobby, creating -- renovating the outdoor patio space as well, you know, the production, lighting, and sound. a multipurpose theater, so it really doesn't do -- it does lots of things, but it doesn't do any one thing really well. will allow that to function a lot better for large and small performances, music performances, spoken-voice performance, to really make it a lot more flexible, because it's a good-size venue for a town. It just doesn't function very well.

So we're looking at ways to be able to enhance that and make it a better venue overall.

And then Item 4.5 is, again, the Eckbo landscape restoration. So this is really focusing on the central plaza and the upper walkway.

So this is the area of the fountains and then the walkway that leads from those north to the bridge that goes over to the County and City facilities.

So we have $\$ 6.1$ million, and that's really, again, a full restoration of the landscape and adding features that make it more sustainable in our

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environment.
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So some of the things we're looking at in terms of that, it would be, again, the hardscape, landscape, putting back, you know, the design, what the original intent was, because there's been a lot of modifications to the landscape over time.

Restoring the fountains, then also
looking for opportunities, again, to be more
sustainable.
So whether that means doing rainwater
harvesting or using condensate water to actually fill
the fountains so we're not using potable water for
that, and also to irrigate and landscape.
Because it is -- the original Eckbo
landscape was more of a Mediterranean landscape, a lot
of turf, a lot of plantings.
So we want to find a way to maintain those
but try to do it in a more sustainable way using the
water that we're generating on the site anyway.
But, again, that's intended to be --
Eckbo landscape, because we would have done the upper
plaza as part of the convention center -- or, sorry -yeah, convention center priorities.

So those are all of the items that are

1 really part of the primary scope that we're talking
about. That's what comes up to the $\$ 65$ million.
What we also have in there is a
contingency. So we're adding 10 percent, which is
almost $\$ 6$ million, just knowing -- you know, these are budget numbers.

So just to be very clear, these are not estimates. These are not bids. These are budget numbers for all these projects. And some of these projects could be a year or more out.

So between escalation and, you know, changes in scope, finding things we didn't expect, we have an adequate contingency to cover all of these unforeseen conditions that we know are going to happen. We just don't know exactly what they are yet.

And then we've identified a few other items that we know are priorities for a lot of people in the community but that just simply aren't in this initial $\$ 65$ million budget.

So under Items 5.0, 5.1 would be additional arena upgrades. So we've spent $\$ 7.8$ million on the arena to get it to where it is today.

We see more opportunity there for, you know, updated scoreboards, additional digital signage, potentially an LED ring.

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A lot of these would be fan experience
upgrades. We're also looking at the potential for kind of VIP areas on the concourse level, creating smaller kind of restaurants or bars or areas that you could have more kind of -- basically a different kind of fan experience where you would be in the arena, but you could be in more of a lounge environment. But, again, that can really enhance that fan experience.

It also includes looking at some low seating. So at the concourse level create different kinds of seating that have the countertop more comfortable seating that, again, you know, would increase that sort of fan experience.

Item 5.2 is something that's been discussed a lot in the community, which is a community ice rink or a second sheet of ice. And we see that this could happen in Parking Lot B adjacent to the existing south ex hall.

That's about a $\$ 15$ million project, which would include an ice rink. It would include the locker rooms, concessions. Everything you would need for that venue to operate would happen in Parking Lot B.

Item 5.3, another one of the historic resources is the Sosa-Carrillo House. It's actually owned by the State. It's owned by the Arizona

Historical Society. And it needs some help. It needs some restoration.

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5 t
6 f 7 venue.
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9 it could be a really great space for people to have a
pre-function before an event in the music hall or
something like that. So we've identified that as a potential.

And then the last one is Item 5.4, another parking garage in Lot B. That's probably -- if that were to happen, that's pretty far out. But there is the potential to add additional parking into Lot B.

So those additional items between the two columns is right around another $\$ 40$ million. And those also include contingency, because, again, we want to make sure we cover all those costs. We just don't know what they are yet.

CHAIRMAN McCUSKER: Any questions of the board for Michael or Phil?

Give me Jannie back.
MR. SHEAFE: They're passing you around,

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Jannie. technology. How quick can we get that upgraded?

A couple of things that might be too
technical, but I think helpful for you to know, the
financing that we're considering going forward is
taxable financing, not tax exempt.
It has a lot to do with the branding
opportunities of this venue. If you go to any other
city in America, and you'll see the Wells Fargo arena
and the Presbyterian Hospital bathroom.
We've never been able to do that, because we use tax exempt financing, and there are laws that restrict what private-sector corporations or individuals can benefit from that kind of financing.

So we're switching the kind of financing.
So if you're the ACME Marshmallow Company and you have
$\$ 6,420,000$ and you want to name the arena after yourself, come on down.

We've not had the opportunity to really solicit that kind of major sponsorship before. So you can see quickly the kind of thing we're wrestling with with 65 million at hand and a $\$ 108$ million wish list.

We're obviously not going to get everything done that all of you would like to see done. So this

1 priority status has been basically done by our architects.

So we now want to hear from you some of the things we know that are conversational. For example, Leo Rich, is that a good use of $\$ 2$ million today?
Could that be better spent in the music hall? Could that be better spent someplace else? How important is a full renovation of the Leo Rich Theater?

Eckbo is very expensive. You know, I think it's irresistible. I think it would be shameful of us to redo this entire venue and not touch Eckbo. But it's $\$ 10$ million.

You know, so those are the kind of conversations that we're having. And, generally, you know, down the road, we may do better economically. We're a little boom town right now. (Undecipherable) has never been higher.

Four or five years from now, you could have a different conversation about some of these items that we're having to postpone. There may be other ways to even refi that or finance that down the road.

So today what we're dealing with is
basically what's available to us. It's in the
neighborhood of $\$ 65$ million. We're trying to identify how best to use that.

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1 The yellow column has been presented to us 2 by Swaim. And we're so blessed to have you guys as our 3 partners.
4 They are extraordinarily effective, but not only in terms of how they look at things aesthetically,
6 but how they manage money has been really important for
7 us as we deal with a lot of projects they've been involved in.

So I think it's time for us to hear from you. I think we probably, Glenn, should start with you in terms of how SMG views all of this, and, you know, in your own sense of these priorities, if you agree, disagree, or would like us to talk about some sort of realigning.

MR. GRABSKI: Good morning. Glenn Grabski, general manager of TCC.

CHAIRMAN McCUSKER: And, just for the record, Chris Sheafe has now joined us, and Jannie is on the cell phone.

And, Jannie, you're probably not going to hear Glenn unless you take her over there with you. She's in there.

MR. GRABSKI: Here we go.
As we all said before, this has been a long
25 process. And when I first got on campus --

1 CHAIRMAN McCUSKER: Can everybody hear him?

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I've also been very -- I believe that going 23 down the road, I think money, if spent for that, should 24 be wisely spent. I think that if we generate enough 25 revenue here, a lot of the upgrades and stuff can be

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CHAIRMAN McCUSKER: The thing about Leo
Rich specifically, it's a lot of money, and I don't
even really know who uses it.
MR. GRABSKI: First of all, Leo Rich is
perhaps my favorite room on campus. It's just a nice
little room. It's a fixed-pipe theater.
It's primarily used by Arizona Friends of Chamber Music. They're great clients and partner of
ours. They put on some great programming.
It is also used for really in a community sense. It's your community theater here. So a lot of graduations.

I also see in the future -- you know, most convention centers have a theater of some type that have lectures and stuff. That absolutely will be used for that.

So instead of having to go out and build a theater for that -- to give you an idea, like in Denver lectures and also programming it for other things. So
taken care of in the future, not necessarily out of this pot.

CHAIRMAN McCUSKER: we've asked you before,
I think, but, you know, is this going to impact our
convention business? What's your sense about it? We get this work done in two years. How does that help you market the venue?

MR. GRABSKI: Well, I'll talk about that, and I'll talk about the timing of convention business so everyone has realistic expectations.

Sadly enough, you basically don't have convention business here. You don't have association business.

And it's -- there's chicken and egg to that. And, primarily, you don't have a hotel. Got that coming up.

I think the timing of what you're looking at here, timing with the opening of the hotel is perfect.

So we have to have -- as you know, a big component of the breakout space closer to the south ex, the additional -- these rooms are approximately 10,000 square feet. It's not enough. It's too far away.

So to be able to go out and market and get the tools to our marketing people, to Tucson sales

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people, this would be incredible.
Now, it is important, as soon as we get a game plan in play and kind of nail down some dates, that the sales forces hit the streets now. Most association business books two, three, four years in advance.

So there may be a little lag time. There may not be. But we'll do everything we can to fill it up, to get stuff further down the future.

MR. MARQUEZ: So just take us five years from now in post construction. You have 18,000 square feet to the southwest part of the property for convention space. Is it enough?

MR. GRABSKI: Given the convention space that we have, the platform space of 90,000 square feet, mathematically using these formulas, that's right at -I look at it and say, if you add 18 there and still keep the 10 here, or most of the 10 here, I think that works.

CHAIRMAN McCUSKER: And there's nothing in here for the north ex hall, is there? What happens with that?

MR. GRABSKI: It's basically storage at
chairs to -- we have field turf -- that was never really -- that's an outdated space.
3 It's best used for pre-function stuff or -not call it -- pre-production area and -- but that's -it really hasn't been a reputable space in a while. by the arena?
MR. GRABSKI: Yes, right below us. CHAIRMAN McCUSKER: That's the one Steven Spielberg --

MR. GRABSKI: That's the -CHAIRMAN McCUSKER: -- set on fire.
MR. GRABSKI: That's the original convention center, all 27,000 square feet.

MR. MARQUEZ: So I really liked your comments on the Leo Rich. I think we have some opportunity there. Might even have opportunity with ice plant.

My question -- I'm not executive -- I wasn't in these meetings. But we approved the ice plant expenditure prior to even getting approved for the loan so --

CHAIRMAN McCUSKER: And it's actually gone up. We originally put two two, and now, like everything else, we're --

Page 38 I'm wondering if there's a way that we can finance that outside of this loan.

Because one of my biggest -- not concerns, but I think beyond the convention space, which is a necessity, because basically we're not doing that business right now in our community, and that would be great for sales tax.

On the arena upgrades, we did a great job of moving the Roadrunners, Tucson Sugar Skulls.
Concerts are getting better. There's a lot of momentum around the rehab.

I love the idea of the LED strip around the top which Kevin Guy from the Sugar Skulls brought up. That would bring a lot to the fan experience.

And the VIP seating. We talked one time about blowing out the -- I think the west wall -- or east wall? East wall?

MR. GRABSKI: East wall.
MR. MARQUEZ: East wall. Blowing out the east wall. Maybe creating more concession.

I mean, I'd love to see us be able to do some of these arena upgrades. What are your thoughts there in regards to what's needed in the arena?

MR. GRABSKI: Well, a lot of this started
when we had to pare down to only $\$ 65$ million. You start to go into need-to-have versus want-to-have.

I think a lot of the stuff in the arena are wants-to-have, like the ribbon boards. Yes, that would be nice. They're not necessarily revenue producing for Rio Nuevo or the city.

They're a nice fan experience. They're
revenue sources for the team. That helps the teams.
I do like the -- obviously, I like the idea
of the east wall going out and club, concession,
whatever you want to do there.
We looked at potentially a couple of items that would add capacity in the arena, a lounge VIP kind of area.

As you know, I'm very vocal about cutting any kind of capacity in what we have in any of our facilities. It's -- music hall or the arena.

So I think that, given the nature of this, I think some of that stuff in the arena should -- and should be fine, should go on the back burner.

CHAIRMAN McCUSKER: We certainly have the prerogative to look for other financing services. Some of that could be cash in hand. We need to talk to Dan about really what is available to us.

The nice thing about replenishing this is

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you can redeploy it. So if we pay ourselves back, that's money we can use for other projects.

So we're also trying to maintain a sense of what's off of this campus, downtown, Broadway, you know, other projects that we are going to need capital resources for.

But that's certainly an interesting conversation, because we've already spent this money. And if we could live without it in terms of repaying ourselves, you could redeploy it internally on campus.

MR. MARQUEZ: Can we drone down on the music hall? Talking about needs versus wants, obviously, we can't get into some of the maintenance issues that need to happen.

But what's needed in there to really bring it up? It's a pretty outdated space. How do we modernize it? What's needed there?

MR. GRABSKI: Let's start with the basics. The seats. Just like in the Leo, those aren't made anymore. We can't get parts anymore. We're fabricating. We're cannibalizing. But that's very important to me. It's like the highest priority.

The other items, you know, production lighting will need to happen. I believe you can get a decent sound system for a fraction of the cost of what
we used to think it was, the new stuff coming in.
Obviously, everywhere -- as we all know, restrooms. You know, it's -- to me, it's always such top of my list I almost forget about it.

MR. MARQUEZ: They're so bad in there.
MR. GRABSKI: They're dated.
MR. MARQUEZ: They're bad.
CHAIRMAN McCUSKER: Glenn, Michael, has
there been any consideration to the seating
configuration?
I've heard some conversation about a center aisle that makes the seating more accessible. But you also talked about capacity. You would lose two seats in a row.

You know, have we looked at, you know, a
way to do that and still keep the seating capacity?
Because right now, if you're in the middle
of any of those aisles, you've got to step over
everybody to get to your seat. It seemed to be a design flaw.

Is that anything that you considered?
MR. BECHERER: Yeah. We had discussions
about that. We haven't done any detailed design work yet in terms of determining how that would happen.

But I think once that project starts,

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that's certainly something that we want to look at, is
how we can arrange the new seating to be efficient and
maximize capacity, but also provide potentially a
center aisle.
Because, again, that goes back to basically the experience of people coming there. Because, you're right, to get in and out of the center of those aisles is not a great --

MR. MARQUEZ: The demographics is older, especially ballet, et cetera. Was it originally designed for a center aisle? Is there a --

MR. GRABSKI: It's -- what -- the seating
configuration is called continental. There's two
different -- two types of seating configurations.
So there's American seating. Think of box seating. That's American seating.

And continental. Continental was used and is still used -- I know in the new Atlanta Symphony
Hall continental -- in a lot of symphony halls.
I don't know why. I don't know -- you
know, obviously, what you do is get more seats in a
smaller space, narrower space, or a rectangular space.
My position on that is -- my primary
competitive venue in this town is Centennial Hall.
25 They have 2522 seats. I have 2294. I can't lose any
more and still keep shows coming here.
CHAIRMAN McCUSKER: We lost Broadway in
Tucson. I believe had a lot to do with the back of the
house, you know, ability to change scenery, backdrops.
Is that accurate, or is there something we
should be doing to re-attract that kind of event?
MR. GRABSKI: I don't know why Broadway in
Tucson -- that happened before I got here. I never delved into -- I have my guesses financially-wise. I
know there was challenges with them between opera and symphony and them all vying for dates.

I know that was a difficult time. I'm glad I wasn't around trying to manage that calendar.

But the flag alley and the stage itself is adequate size. It's probably pretty standard size. So we could spend somewhere north of $\$ 30,000$ to make that --

MR. MARQUEZ: Wasn't that basically refurbishing an older model? Isn't there a newer type model that comes out?

MR. GRABSKI: Two things. I don't know for sure. But, to me, a flag alley is a flag alley, you know, unless there's obviously motorized or this or that. It's -- what you see back there is standard, you see in theaters all across the country.

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You know, obviously, I would like to see the dressing rooms and chorus rooms fixed up. There's something -- you know, I toured for 12 years, and I've been in old theaters all over the place. They're kind of nice.

But then after a while, you're like, yeah, you know. You need at least to have one star kind of nice room back there.

CHAIRMAN McCUSKER: Michael, what's contemplated in terms of changing the concessions?
Does it stay in the main lobby? Do we have to build something out as we go upstairs?

Have you really done any work yet on is it truly inadequate for --

MR. BECHERER: We haven't done any detailed work. I think we would obviously renovate the existing concessions. We talked about creating a VIP area at the second-level mezzanine.

And also distributing some infrastructure so that you could set up additional concession areas as needed either down the side hallways or in other areas of the building.

So you can actually distribute those concessions so you don't have a concentration in one area with everybody trying to get their glass of wine
during the intermission.
CHAIRMAN McCUSKER: You mentioned some
outdoor opportunity. We've always heard requests for outdoor seating --
MR. BECHERER: Yes --
CHAIRMAN McCUSKER: -- could serve alcohol.
Is that contemplated?
MR. BECHERER: -- it is.
So part of the -- it was the second group
of items on the list. If you look at Item 4.3, the
music hall upgrades, that included creating the outdoor
patio space that could be separated and would allow a
liquor license.
And then we could create a second entrance.
There's an elevator shaft that was never used that we could create an entrance to come in and out of the primary lobby so you can control who comes in, basically take the tickets, get into the lobby, and then they could go back outside in a seating area that is also controlled.

CHAIRMAN McCUSKER: Anything else?
MR. MARQUEZ: Back to Glenn's comment on
needing a green room for a star. What's happening with the green rooms in the back?

MR. BECHERER: So we do have a budget to

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update back-of-house spaces. We haven't gotten
specific into exactly where those dollars go.
So I think once we start -- that project
starts, then we can decide what the priorities are and move the money where it needs to be throughout the space that's going to be most effective.

CHAIRMAN McCUSKER: Anything else for Glenn?

Thank you very much.
Since we're talking about the music hall
and symphony, might be good to hear from you guys, if
someone wants to come up and chat with us about ...
Introduce yourself for the record.
FEMALE SPEAKER: Patricia (undecipherable) board member.

FEMALE SPEAKER: (Undecipherable) current board chair of (undecipherable).

FEMALE SPEAKER: So thank you for having us (undecipherable).

THE COURT REPORTER: I can't hear a thing.
FEMALE SPEAKER: We're finally at this
point talking about improvements to the music hall and the whole TCC.

We haven't spoken right now, but the first
25 thoughts came to mind -- came to my mind is how we get

1 to be part of the conversations once all these priorities get determined towards the improvement of the music hall.

I think the management company sets the priorities, but also the users have another (undecipherable) and should able to get to provide services (undecipherable).

So we are planning to have like a subcommittee that would be able to participate in helping guide these priorities for the construction and renovation?

CHAIRMAN McCUSKER: Absolutely. As we start drawing plans and trying to really get to full detail scope, it has to involve everybody.

We're -- these numbers are probably going to move. We're going to try and create a budget that has some flexibility, so if we need to put more in the music hall, less someplace else.

We're really trying at this point to gain the sense of the urgency of each priority. And I think the music hall has to be up there in first one, two, three kind of --

FEMALE SPEAKER: I think the money is great, and we appreciate the funding. I mean, this is fantastic news. But it would be just how to address

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the things -- I'm interested in bathrooms, railings.
I didn't hear anything about railings,
lighting, just things that for our (undecipherable)
signage. I don't know anything else that --
CHAIRMAN McCUSKER: How about the symphony performance itself? There are other issues, sound, PA, acoustics.

FEMALE SPEAKER: I think acoustics are always something that's our product. I think that's something that we are -- that are a priority.

I don't know, actually, in terms of -- I'm not a designer. I don't know what could be done to the acoustics. But the acoustics are not fantastic. I think that we make it work as it is.

So I'm not -- our production team and that management team can certainly help us as we participate in this process, identify issues specifically with acoustics, because that's not my skill set, but definitely acoustics are one of the issues.

But I just want to say as well, I'm really encouraged that Patricia (undecipherable) that, as you know, for a business, customer experience is what we are and what we're about, and restrooms and all the things we discussed.

Even -- I was very encouraged about the
green room. We're bringing in -- the symphony brings in Yo-Yo Ma. We're bringing in Renée Fleming.
We're bringing in international stars, which is great for our brand.
But we have facilities that are subpar. And we make do, but I'm really encouraged to hear that this is something that we can be proud of.
So thank you.
FEMALE SPEAKER: So I think just -- we want
to -- hope to be part of the conversation through the process and be invited to --

CHAIRMAN McCUSKER: What's your first reaction on the outdoor space, the plaza idea --

FEMALE SPEAKER: Fantastic.
CHAIRMAN McCUSKER: -- contained with --
FEMALE SPEAKER: I think --
CHAIRMAN McCUSKER: -- space.
FEMALE SPEAKER: -- it's great. I think
it's another meeting, probably, in another day to talk about how we take advantage also of the symphony
(undecipherable) share the alcohol sales, because we
don't have any ability to have any -- we're not part of
that. And it's -- I think it's managed by the
management company right now and --
CHAIRMAN McCUSKER: That's --

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MR. MARQUEZ: I think the bottom line is, you're going to get a beautiful music hall, something more functional, something that you can be proud to display your product in.

FEMALE SPEAKER: We are. The studio --
MR. MARQUEZ: Yeah, it --
CHAIRMAN McCUSKER: You didn't talk about the garage immediately behind you. Is that --

FEMALE SPEAKER: That opens up a lot of opportunity for us, I think, again, for customer
experience and for our patrons. I'm encouraged by that as well.

MR. IRVIN: One thing I might ask, one
thing we've been talking about is adding retail on the

1 ground floor.

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the process and really impressive to just see the list of projects out there as well.

You know, I would say from our perspective -- you know, one of the things I'm curious about, can anyone give me a little more background on 2.21 TCC just looking at the convention -- does that address the south ex hall?

MR. BECHERER: Yes. And that -- much of the budget is dedicated to the southwest hall, because, again, from things as simple as the infrastructure, so powering distribution throughout that phase to really support an exhibition space to renovation of the space itself and --

MR. DeRAAD: Excellent.
CHAIRMAN McCUSKER: It doesn't create additional space, but I think it makes the space we have functional from the doors to the bathrooms to --

MR. DeRAAD: And that's what, I think, is the most important to us as well. Thank you. That's incredibly helpful.

Again, just to echo some of Glenn Grabski's comments, from our perspective, I think being able to make the space more functional, better, I think that's fortunate, and it's also vital to have that meeting space on the southeast side, anything we can do to get
that meeting space a little bit closer to the ballroom and to the ex hall I think makes it much more viable from our perspective.
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What we -- we book about 180,000 meeting room nights here in metro Tucson on an annual basis. Almost all of that is full-service hotels and resorts.

We've had several clients approach us about the opportunity to stay downtown. For us, there's different components that get us back into the convention business.

One thing we're working on is, obviously, flights, being able to get the meetings, consumers here much more easily from that perspective.

But then also just having that physical (undecipherable) we need to be able to host folks here as well.

So, again, from my perspective, being able to expand that meeting space is going to be important, making the south ex hall a little bit more viable. That's going to get us at least into the boutique convention business.

The technology upgrades that you make here as well, technology is going to be absolutely vital. And some of the things that we're even looking at and starting to talk about, you know, E-sports, E-gaming,

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and that type of thing for the arena at some point too. That's something down the line we can take a look at for some technological enhancements.

So I love the priorities. I don't think we can have enough parking here as well. Again, looking at Lot C parking and some of the things you're considering there, I think that's going to be vital moving ahead.
But with $\$ 65$ million I'm really impressed with, I guess, the scope of the projects. I think Eckbo is going to be vital. The music hall is going to be essential as we move forward. But also Leo Rich, I think there's certainly a very strong use for that moving ahead.

Congratulations on the priorities. We feel good about it. You would get us into at least the boutique convention business by moving forward with the scope of projects you have here.

MR. MARQUEZ: Can I drill down on that just a bit? So we have almost nonexistent convention business now, and we're moving to boutique. Where is that boutique versus typical?

MR. DeRAAD: You know, a lot of times, from our perspective, if you have nice new modern meeting rooms here, for example, I think the opportunity to
bring in groups of, you know, probably a thousand delegates or fewer.

I think that's really what we're looking
at. The large, you know, I guess, conventions that are going to fill some of the convention spaces in Las Vegas, Phoenix, places like that, you know, those large exhibit halls are pretty much overbuilt throughout the U.S.

So trying to create something that's a little bit more specific to Tucson, a little bit more unique, I think that's really -- without going out and spending $3-, 4-, \$ 500$ million, a billion in some cases in terms of what we're seeing throughout the U.S., what happens is when you get overbuilt to that point, you're having to give the space away.

You're just competing at that point and hoping to capture some of the sales tax on the back end to get repaid.

I think from our perspective, you're talking about $\$ 65$ million here that will be very functional, a variety of uses out there.

I mean, right now we've got -- really, the true convention business that we have here in this building would be the Jehovah's Witnesses. We'll have anywhere from -- we'll have three conventions this

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summer.
We usually vacillate between three and seven conventions. It's about 20,000 hotel room nights. Right now all those folks are pretty much staying outside of downtown.

So the projects that we're talking about that you're directly responsible for, you're going to create an opportunity for us to bring more people into the convention center, a lot more sales tax downtown.

MR. IRVIN: Is there something on this list that we have omitted that you would love to see on this list, or do you think that just prioritization and last (undecipherable)? Is there something in your mind that's glaring that we've not taken care of?

MR. DeRAAD: No. I think -- again, I think -- I love the priorities that I've seen here. I think you're spot on in terms of some of the uses.

And I just wanted to mention as well, SMG, you know, again, Glenn Grabski and the team have been such great partners to us, and just the ability to have some conversations as well.

Some of the things that we do, just for our contract, not to get too far into the weeds, but we rebate 3 percent of whatever we get from the City of Tucson back into the Tucson Convention Center.


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space, the Moscone Center in San Francisco, looking at what's happening in Las Vegas, the Performance Center in Chicago.

We're not going to play at that level.
We'll play at a little bit smaller level. But I think
based on our air service, based on who we are as a
community, based on the number of hotel rooms that
we'll have here, I feel really good about the product
that we have.
CHAIRMAN McCUSKER: Thank you.
MR. DeRAAD: Thanks. I appreciate the opportunity.

CHAIRMAN McCUSKER: You want to come and make the Leo Rich case? Come on.

MS. BYERLEY: My name is Kaety Byerley. I am (undecipherable) the Arizona Friends of Chamber Music.

MS. ANDERSON: (Undecipherable) Anderson. I am the --

THE COURT REPORTER: I'm sorry. You need to speak into the microphone.

MR. TOLLIVER: My name is Joseph Tolliver. I am the program director of Arizona Friends of Chamber Music.

CHAIRMAN McCUSKER: You need to get close
so she can --
MS. ANDERSON: Kathy Anderson (undecipherable).

MS. BYERLEY: So we do want to make the
case for Leo Rich, because for the last 30 years
Arizona Friends of Chamber Music has called Leo Rich home.

So our season runs -- generally we have 20 to 25 concerts each season, the majority of those being at Leo Rich Theater. Our season runs from October to April.

We regularly are booking Grammy award winners, international award winners. We frequently sell out all 511 seats of the Leo Rich Theater.

We have 20 concerts coming up this '19-'20 season. And we spend on average -- in 2014 we spent about 34 - to $\$ 38,000$ annually in payments to the TCC for use.

So we love being there. But because of the issues that have been called out here, being identified, lobbies, parking, kind of the bleak Eckbo patio area, you know, just the lack of sort of inspiring entryway into that, challenges with seating, lack of accessibility to different people who may need ramps and handrails.

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We actually just recently on our board developed a facilities assessment committee, which we're all on, to start exploring other theaters in Tucson.

So you're getting a call, Richard --
CHAIRMAN McCUSKER: Never mind. Don't touch any buttons.

MS. BYERLEY: So, you know -- and then, as we discussed this, as we said, "Okay. What are our other options in Tucson," we really love the location of Leo Rich. We love the site lines. We love the intimacy. It's a great place for chamber music.

And if you don't know chamber music, it's generally two to seven or eight people playing acoustic instruments, generally classical music, on a stage together.

CHAIRMAN McCUSKER: Mr. Sheafe's quite a fan.

MS. BYERLEY: Oh, good. That's great. So -- and it's wonderfully intimate. I mean, I don't like going to bigger halls anymore, because I have such a great experience seeing artists at Leo Rich.

The drawbacks, acoustics are not great. We have heating and cooling issues, temperatures. So somebody needs to handle the HVAC. We've got to work
that part, too.
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You know, and then you have this
revenue-generating, you know, accessory theater that's
not as great for community musicians or for theater or
dance, you know, or graduations or all the things that
it gets used for right now, but to really kind of set
the sights higher, (undecipherable) could he play a
very intimate limited seating engagement at Leo Rich?
So kind of looking at these different ways to use the theater and make it kind of a really more -help the level of the facility match the level of the (undecipherable) perform, so ...

CHAIRMAN McCUSKER: Well said.
Big part of the problem is that triangular nature of the venue doesn't work for a cappella groups, for example, are used to rectangular halls.

We think there are electronic ways to help solve that. We've seen theaters that have a speaker array of hundreds (undecipherable) in your seats. You can literally change the nature of the sound with an iPad. So we're going to look at those kind of

1 technological advances.
You heard us talking about the music hall and outdoor space. If there was an enclosed space adjacent to Leo Rich that would allow you to be indoors and outdoors in a ticketed event, does that have value to you? Do you see your clients using something like that, wine and cheese kind of thing?

MS. ANDERSON: Yes. As a matter of fact, we hold receptions at the Sosa-Carrillo House for our donors after several of our concerts. And that is basically a perfect (undecipherable) for that event.

Kind of looking around for other reasons to have other experiences for patrons as well. So, yes, that would be --

MR. MARQUEZ: Michael, can you please drill down on 4.4 for us and tell us what we think we have planned for Leo Rich?

MR. BECHERER: Sure.
So we had -- obviously had the restroom remodel, refurbishment throughout the lobby as well, replace all of the seating, update the house lighting and the production lighting.

We did have a replacement production sound system, which we based the budget on what Fletcher was talking about, one of these acoustic systems, because

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the acoustics in that space are so challenging, the shape of the space, the nature of it, we think the Active acoustic system might solve a lot of problems.

But, obviously, once we start to go down one of these paths, we're going to want to get input from musicians and everyone else to make sure this is the right path to go down.

We looked at doing some work on the patio outside, again, to be able to create that as potentially within the ticketed area that you could end up using for other sales and receptions and things like that.

MS. BYERLEY: Is there any thought of expanding the lobby out into the patio area? That's a challenge, I know, for us, too, is that it's a long skinny lobby that people get funneled into a river of bodies during intermission.

MR. BECHERER: Sure. It's a long, narrow space.

CHAIRMAN McCUSKER: Probably in Column D someplace.

MR. MARQUEZ: We don't have a Column D, put it that way.

MR. BECHERER: Yeah, we weren't budgeting for that. And there's also some challenges, because
once we start affecting the facades of these buildings,
it is tied into the historic landscape. Not that it couldn't be done, but there are some challenges. of most of your list that you said you were concerned --

MR. BECHERER: That would be part of the Active acoustic system that tunes the room for everyone is the way that works.

A couple other things he have on the list for some of the back-of-the-house, dressing rooms, green rooms, and then also the concession space, I think, again, like we were talking about with the music hall, if we could distribute some of that concession space so it's not concentrated in one area, that can really help the fan experience, because you're not waiting in a line 10 people deep, instead, maybe three people deep if they're spread out several locations.

MS. BYERLEY: I would agree with that. And I think -- I think that all sounds really good. And I know musicians would be excited about a little improvement to the green room and the backstage area,

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basically just a big, empty space.
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MR. BECHERER: Yes.
$1 \quad$ But it's just one thought that we had because of the difficulties of the acoustics in the room and then also trying to make that room more flexible to have a lot broader range of events there.
5 So -- because you can go from spoken word to chamber music to --
7 CHAIRMAN McCUSKER: Choral. 8 MR. BECHERER: -- acoustic guitarist to choral within the same space.

CHAIRMAN McCUSKER: So make sure you have
Mr. Becherer (undecipherable).
We promise you we will be in touch. Thank you very much.

MR. SWAIM: I might add that we did explore
the possibility of changing the slope of the floor
and -- but -- and to improve sidelines and acoustics
and that sort of thing.
The challenge is the cost of that was pretty astronomical, more than double this budget.

MS. BYERLEY: Okay. We'll find a different --

CHAIRMAN McCUSKER: We're kind of jumping around.

Anybody else on the music hall and/or Leo Rich want to comment?

Page 70
1 I can go to the cards.
2 Karla, I know you're dying to talk about
Eckbo. Do you want to come on up?
MS. VAN DRUNEN: Karla with TCC Today.

16 in or in order to see a holistic restoration of this property.

As you've heard, there are many
stakeholders here today, people who have rented, people who are patrons.

Helen will be here soon, so someone from a very academic perspective, has a great understanding of Eckbo and the history.

And so I just look forward to the continued engagement of all of those of us who can bring an
understanding of set of research, perhaps even specific plans that we have made for areas of this facility and work together in these investments that you're about to make.

CHAIRMAN McCUSKER: what's your sense about the way they structured the timing of, you know, the ticket box area and --

MS. VAN DRUNEN: Well, I --
CHAIRMAN McCUSKER: -- Eckbo simultaneously with the garage and the plaza later; do you --

MS. VAN DRUNEN: No, I'm completely delighted with that. We had prepared two years ago a proposal for the upper plaza that we were ready to bring to the Rio Nuevo floor that was practically shovel ready.

And so that's on the shelf. And so if we can implement that, that's terrific. We've got some research that would complement the work and understanding and skill set that Swaim brings as well.

So I think that's good, because I think it's very important to look at Church as our interest point and have all of that upgraded at the same time. So I think that's great.

I think the fountains have to -- the fountains and the landscape on what is called central

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plaza, that has to be shortly thereafter, because it is the entry point to these two facilities. So we need to raise that curb appeal.

And then I think we have to begin a dialogue about what we do with those fountains, how can we use reclaimed water from the HVAC system, what are the risks, concerns that we want to be responsive to, because those things are being talked about in our community, whether it's water resources or risk.

So let's start planning for that now and have an implementation date.

The one question I would have, and I think it might have just been a misunderstanding on the way the question was asked, when we prepared our upper plaza restoration plan, we were looking at the potential of restoring the splash pad.

But Edmund called it a fountain, and you said no. Are you still thinking that we might have the opportunity to put the splash pad back?

MR. BECHERER: Yes. So the budget that we have in here was the one that was developed with the --

MS. VAN DRUNEN: Okay.
MR. BECHERER: -- splash pad --
MS. VAN DRUNEN: Okay.
MR. BECHERER: -- included. And when

Edmund mentioned --

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    MS. VAN DRUNEN: That's okay.
    MR. BECHERER: -- I took that as meaning --
    MS. VAN DRUNEN: Yeah.
    MR. BECHERER: -- the --
    MS. VAN DRUNEN: Yeah, that's what I
thought.
    So I thought it was good to talk about
    that.
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        The other question I have is loss of
    nonconforming public art and some signage on the plaza.
    Is there money here to relocate that?
    MR. IRVIN: No.
    MR. BECHERER: I think that will be part of
    the conversation of what we do with that public art. I
    think the intent to restore the plaza would be to
    remove that.
    Again, a lot of these budgets -- we took a
    lot of the work that was done to develop the budget for
    all of the landscape features and --
    CHAIRMAN McCUSKER: we can ask Helen, but
    if it's nonconforming and it's part of a registered
    landmark, it can't be done, right? I mean, if it's not
    contributing to the original design, it's basically not
    supposed to --
                                    Page 74
    contention over the years since there was a committee
formed to assess it, and there was an agreement with
the arts foundation about what should be moved has also
been funding.
So there's a great consensus of what needs
to be moved. We need to find a place to move it that
is agreeable given all of the regulations that control
that and the fact that public dollars were spent to
create it, and then we need to have the money to
physically take it away from this place and put it in
the new place.

MR. MARQUEZ: The RTA has an arts budget.
Maybe they would buy it from us and place it in one of
the --
CHAIRMAN McCUSKER: Miracle Mile --
MS. VAN DRUNEN: Well, I looked into that,
actually. And the thing is that there's a statute that
indicates they have to spend new money on that public
art.
MR. MARQUEZ: Rename --
MS. VAN DRUNEN: I looked --
MR. MARQUEZ: -- it.
MS. VAN DRUNEN: -- at being able to take
this public art and put it on the restoration of Kolb,
but we can't use pre- spent money on --
CHAIRMAN McCUSKER: Shouldn't the intent be
to restore the Eckbo fountains to as much as they were originally designed and built?

MS. VAN DRUNEN: Do you mean in terms of depth or --

CHAIRMAN McCUSKER: Not (undecipherable).
MS. VAN DRUNEN: Oh, absolutely.
CHAIRMAN McCUSKER: Right.
MS. VAN DRUNEN: Because it complements the entire design of what was being created here is an oasis in the desert and community gathering space.

And I think everything we can do, as we have these hotel rooms, we have improved concession space, to encourage people to linger, to stay, to be together in this space is what Eckbo envisioned.

I mean, one of his seminal works is places for people. He designed in order to bring people together.

And when I have a chance to come down to the plaza, we have the two Pistache trees that we planted (undecipherable) right at the base of the stairs of Leo Rich.

And frequently, now, as those have really maximized their size because of the use of the Silva

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cells, I see people who walk over and spend their lunch hour there in the shade of those trees.

That makes me extraordinarily happy. I
feel like planted a tree, done a good thing. So there's --

CHAIRMAN McCUSKER: who wanted to move the stupid gecko someplace else? Who regulates that? Who -- is there anyone over --

MS. VAN DRUNEN: City of Tucson.
CHAIRMAN McCUSKER: Okay.
MS. VAN DRUNEN: We can talk about that more offline.

CHAIRMAN McCUSKER: No, I think it's a good catch and probably something we want to make sure that we are serious about budgeting for.

MS. VAN DRUNEN: Okay. We look forward to being part of continued conversations. Thank you for including us in the conversations about the parking garage.

That's a quickly-moving timeline, and we're eager to see something that has an architectural
relationship to not only what's taking place at the TCC but the structures that are in the neighborhood around us.

Thank you.


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different conventions, the fact that you have a high-quality, high-functioning museum on your campus that people can come to and not have to stray far from on their breaks, after their workshops, that's an added value to anything that you do here on this campus.

Thank you very much.
CHAIRMAN McCUSKER: Thank you.
MR. MARQUEZ: So we love that you have reactivated the museum. So as we invest in the TCC campus, obviously, more people are going to visit your museum. It should be good for everybody.

What is your request? What is your take? I mean, where -- what are you interested in in regards to this revitalization of the TCC campus?

MS. VILLEGAS: Well, while we got a small -- well, first of all, the Arizona Historical Society, when we negotiated, they said, "We don't have any funding for you to make any improvements."

So any improvements that have to be done have to be -- we have to raise the money. So that's what we've done.

So far we needed new tables and chairs. We needed electrical work in our back patio, which we have done already, and we continue to do.

We're buying new tables and chairs. We're

Page 82
fixing some of the adobe on the inside -- we actually got somebody to do the in-kind work for us to do that.

We've actually improved and enhanced our lighting in the museum with track lighting to make sure that when we have exhibits, that they are able to really, you know, be prominent, you know, that the exhibits are -- the people are able to experience -you know, have a good experience with it.
So that's why it's important for us to have a quality building. Our kitchen, our bathrooms definitely need work.

We can -- we can always use help with the product of the building, because we own that whole -or the society owns that whole area all the way to the curb.

We have a lot of parking issues. We don't have our ordinary parking. And so we would like to have parking designated for our use as well, whether we can enhance the front yard and maybe build some parking there, as well as lighting, because it amazes me how many people, don't even know where it is. It's lost in this big campus, you know. It's just surrounded by concrete.

MR. MARQUEZ: Michael might be able to pitch in.

MR. BECHERER: So we had met with the Historical Society about the building, and I worked with them in the past on some different plans on the revitalization changes there.

Betty is right. Parking is an issue, but some of the other things we had budgeted, and it's one of the line items in the budget is just outside of the 65 million, but it was doing things like creating a new parking lot in front of the buildings that would dedication to the Sosa-Carrillo House, because they do own that entire space all the way to the drive.

There was also an idea of creating a plaza on the west side of the front of the building. That building is really out of context, obviously.

I mean, Main Street used to go in front, so the idea of re-creating the space of Main Street as a plaza which would be another event venue, an outdoor venue that could be used, That was also something that was suggested.

Expanding the patio in the back of the yard, because it has the wall around it right now. But if we could integrate that patio into the central plaza, it creates additional opportunities for events that you could -- because you could control access so you could have liquor sales and it becomes another

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asset and venue for the central part of the TCC campus.
And the last part is really just
stabilization of the house. It is an adobe house
sitting on a rock foundation.
So we had developed a plan to put in
foundation drains to get the water away from the adobe walls, to repair the adobe.

There's just a lot of maintenance and
repair work that needs to be done to stabilize the historic structure itself.

So I think part of the -- part of the idea was if -- as this piece in the center of the campus if there would be a way to fund some of those improvements, it could be a more integral part of the campus and work together with the other venues on the TCC.

MR. MARQUEZ: So Fletcher and I met with Elaine and one of your board members, a gentleman. I don't recall his name.

And the conversation was a reactivation of -- or an activation of the east side porch area so that the community, TSO, opera, et cetera, could use thought it would be a great way to attract that area.

We're driven by sales tax up here. This is
a State-owned building where the TCC in kind of a Rio Nuevo slash City of Tucson venture.
could be continue a conversation just be cognizant we're in Category C. So we have to see what we can do to prioritize.
$7 \quad$ But if there's a way that we can generate sales tax and we can activate that space for these tenants of the TCC and/or parties that want to come to
10 the TCC, that's a conversation to have in the future.
11 MS. VILLEGAS: Right. And one of our visions for the future is to have a gift shop in there that we can -- for us to generate income, as well as if we make the improvements, we can also start charging higher rent space, you know, for the use of the building and even indoor when it's not being used by an exhibit.

MR. MARQUEZ: It's good we're starting the conversation, just continue to have it.

MS. VILLEGAS: All right. Thank you.
THE COURT REPORTER: Can we take a break?
(Recess taken from 10:48 a.m. to
10:52 a.m.)
CHAIRMAN McCUSKER: I'm going to give you
the two-minute update, which I know you can grasp.

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So we need to prioritize the renovation of the entire complex. We have a budget of about $\$ 65$ million that's financeable. About eight of that is dedicated to Eckbo in two phases, the upper plaza in concert with the garage, and then the fountain plaza a little later just in terms of timing.

You heard the conversation about the Sosa-Carrillo House. So we're interested in your perspective about balancing the historical importance of what we're doing, while we're trying to modernize the venues at the same time and just kind of -- you probably can't react to the number, but I think Michael can interact with all of us.

This is a study session, you know. He might kind of go through with you what they budgeted for Eckbo, and we're happy to hear you react to that. So thank you. And she'll need your name.

MS. ERICKSON: I'm Helen Erickson. I've been part of the TCC Today since its founding, which is a group that is focused on preserving and rehabilitating the Eckbo plaza.

What I wanted to talk about today is, first between the, shall we say, the best part of urban renewal and our Latino heritage here. And I think that

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So that's pretty much what I have to say, unless there's questions.

CHAIRMAN McCUSKER: Michael, anything
specifically you wanted to address about Eckbo or what's in the budget, what's not in the budget, kind of hit the highlights?

MR. BECHERER: Yeah, I think the budget was drawn from some of the work that was already done by TCC Today in terms of the scope of the project and the intent of some of the technology used to make it more sustainable.

And I agree, you know, we need to take the lessons that we learned and make sure those are integrated and move forward so that the entire restoration is successful long-term.

And I think one of the things we see in the landscape today in its condition is that some of the -just, you know, the way the trees were planted, those things didn't last. So we need to make sure we go back with what is going to be a permanent solution so we're -- we have taken information. And moving forward, obviously, we'll have a 23 24 stakeholder that will be involved, including TCC Today, 25 so that we make the right decisions moving forward.
(undecipherable) position to capitalize on both.
Part of my job elsewhere is to be the national liaison for the Historical Landscape Service. Next year we will be working on landscapes that have disappeared.

So part of that project will feed
beautifully into what you're doing in terms of connecting the pieces -- underlying pieces around the current piece. So I think we know -- hit a really good sweet spot in terms of what we can do in that area.

I would also like to say that obviously this is an important landscape, and we have to repair it according to the Secretary of the Interior standards.

Now, TCC Today has done numerous trials of things to see what works and what doesn't. And I would just like to be sure that in this renovation we take advantage of the contractors that we have already tested who have done work, who have held up, and also the other research that we've done in terms of the theater, bandstand, and other research, because what often happens with these projects is we lose these pieces.

And since we've already tested it, I would really hate for it not to be taken into account.
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1 One thing we'll have to be careful about in terms of venders is Rio Nuevo is a public entity, so we have to follow State procurement law.

So there's ways to work with that. But just keep that in mind that we can't always just pick the person that we want necessarily. However, we can make provisions to make sure things move in the right direction.
that we will have is we've elected to go with a single contractor for the entire project.

So we're not going to break it up into
multiple projects. That will give us much more
consistency. So we'll use the same architect, the same contractor on every one of these projects.

Eckbo probably has to be treated a little
differently because of its historic status. But right
now the same team will be responsible for everything, but with different subsets of subject matter experts.

So there is an opportunity for us to enlist some additional professional help as it relates to Eckbo and some historic (undecipherable).

MS. ERICKSON: One additional thing is the question of whether it's possible to (undecipherable) from the arena --

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CHAIRMAN McCUSKER: We talked about that before you got here.

MS. ERICKSON: I'm sorry.
But I think that is something we really
should consider as (undecipherable) you know, the fact
that we have a historic property and we are using
modern technology that saves us lots of water. and I'm a resident of Tucson, Arizona, and I'm a good sales tax participant. I like to use all the venues at the TCC.

Today I'm also -- well, I'm also a member
of the TCC commission, but today I'm just speaking on my own personal comments.

And I love the priorities. I love you guys
and the action you've taken. We love the activity at the TCC and Glenn and everything.

So that said, I just want to make sure that

1 we're communicating with our residents as some of these changes are handled.

I'm not sure if it's part of Phil's budget, probably not, but if there's any additional marketing dollars or efforts so that we say, "Gosh, we have this parking lot under construction now. Please take the streetcar," or, "Please park here," or -- we've got such good partners in the room, you know, our symphony, the chamber, the Visit Tucson, let's just make sure we work with these partners to make sure everybody is clear on the darn parking and what you should do when you get there and to make it friendly, because it really is frustrating, and we don't want to lose our patrons by not making it easy.

So, anyway, marketing dollars, outreach, updates. That was just my one thought. And thanks again to everybody, partners, Swaim \& Associates, and you guys for all you do. You're appreciated.

MR. SHEAFE: While you are raising that, Michael, you might want to talk about -- there's a lot of effort going into making sure that we don't lose parking spaces as we go through these construction cycles.

So make a comment about the kind of plan we're doing on parking.

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MR. BECHERER: I know we're talking to other landowners around to find alternate parking opportunities.

I think you're right on point. We need to be able to communicate that out so when people come to the TCC, they're not trying to parking lot it, because people will be frustrated and moving around.

So we are planning that -- the construction of lot -- of the garage lot won't start until the spring, so we have a little bit of time to get ahead of this.

But we are actively looking for extra -other parking options, I think. But also your point about the streetcar is great as well. If we can get people to park somewhere else in or around downtown and take the streetcar to the TCC, that would be great.

MS. ALQUIST: And maybe if we started doing outreach with the taxi companies, with anybody else, and say, "It's easy. Grab three friends." You know, I mean, let's be creative.

It's not up to you guys. But as a community and as our vendors and partners using the center, let's try and be creative so we don't lose our --

MR. IRVIN: One thing I might point out to
you -- and, first off, I appreciate your comments relative to parking. We hear it all the time.
One of the things that we've been talking about is there doesn't seem to be (undecipherable).
It's not really the scope of this. But there doesn't seem to be a standard sign that people look at and say, "That's parking."
So I think we're going to be having some discussions about trying to provide some continuity in that so that when people come downtown and they see a sign that looks a certain way, they know that that is parking.

Now, we're talking about the TCC maybe doing some other things relating to that. But we really appreciate your comments on parking. We know how important it is for this venue.

MS. ALQUIST: And it's not all on our shoulders, you know, the 30 of us here. I mean, let's reach out to our City councilmen and have them put it in their newsletters.

I mean, if we get a blurb, we can share the information on how easy it is.

And thank you all.
CHAIRMAN McCUSKER: Thank you very much.
Jerry, I saw you slip a card. Do you want

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to come up?
MR. HAWKINS: Jerry Hawkens
A couple quick things. You guys have
committed so much to a job in front of the cathedral,
and we're kind of expanding from the hotel all the way to Scott.
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of focus a little bit on that, not to spend lots of
extra money, but make sure that there's a focal point there.

MR. BECHERER: Yeah, so in our work we're doing a garage site and streetscape and looking at Church, we know there's a huge issue on event nights and pedestrian traffic crossing Church. And, frankly, at times it's dangerous.

So we're starting to look at what can we do even in Church to help guide some of that traffic from Ochoa, from the church, from the police department parking lot, the pedestrians across Church into the TCC safely.

We are also trying to look at -- the idea is to complete all of Church in one phase, and that extends all the way up to the connection across to Ochoa.

MR. HAWKINS: Secondly, in hotel business,

1 we love all the convention space. So it's great. I hope they're successful in filling and hopefully the (undecipherable) rooms will help with that.

Must important, as a community member, I'm excited, because a big percentage of your money is being used for the benefit of -- not just a bunch of businesspeople.

So if you look at the total numbers, the arena, the music hall, et cetera, that's really exciting. So thank you all. We're here to support you every way we can.

CHAIRMAN McCUSKER: Thank you very much. MR. MARQUEZ: Thank you.
CHAIRMAN McCUSKER: We catch anybody, everybody?

Mr. Collins, I'm not exactly sure what we do with all this now. We have to present our bank a use of proceeds. Ultimately they're going to want something with this kind of detail.

We also are obliged to share it with the mayor and counsel so they concur. We need to provide some direction to our contractor regarding scope, scale, and budget.

Is it as simple as approving this? You know, advise us on kind of where we go from here.

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MR. COLLINS: Based on what I've heard today and the discussion, I think you ought to be considering someone making a motion to approve the priorities listed on the spreadsheet that you talked about subject to obtaining the financing that needs to happen to pay for all of that.

So you can do that today, and it won't set it in stone, but all the work that you all have put together will have been approved in a priority situation. The --

CHAIRMAN McCUSKER: Any issues we have with the legislature should we not approve this and post notice, because we're obliged to do that first, is this vague enough where we still can visit with the State regarding how we're going to spend their money?

MR. COLLINS: Well, it's my recommendation that you visit with the State and your appointors as soon as possible about the financing for this and --

CHAIRMAN McCUSKER: $I$ was considering about the word "approve." So I think that's the trigger in the statute. If we approve something, are we --

MR. COLLINS: This is --
CHAIRMAN McCUSKER: But if we're not necessarily approving a project, we're approving a list of priorities.

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MR. COLLINS: Right.
    CHAIRMAN McCUSKER: And, you know, we'll
    provide that to some other people that are reviewing
    what we're doing. One of those bodies, obviously, is
    the legislature.
    MR. COLLINS: Correct. And your -- it's
    all subject, too. I mean, if you didn't get the
    funding that we've been talking about, none of this is
    going to happen.
    CHAIRMAN McCUSKER: Right.
    MR. MARQUEZ: Should the motion mention
    something to approval from our appointers?
    CHAIRMAN McCUSKER: So basically what we
    need to do is to ultimately agree that this is the
    priorities we have going forward.
    MR. COLLINS: Right.
    CHAIRMAN McCUSKER: okay. That's helpful.
    And we probably ought to discuss if anybody
    wants to move anything around.
    I am struck by the Sosa-Carrillo House
    conversations and deferring that all the way into
    Column C.
    I do think there's a lot we could do. You
    and I have visited with them regarding the really neat
    facility and the opportunities to open it up.
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Page 98 contingency. You know, it's a lot of money. Could it be just as easily $\$ 4$ million, or, you know, what is it designed to anticipate, and how much wiggle room is there in that number?

MR. BECHERER: Right now it's simply a percentage of total and 10 percent, which is usually a typical owner's contingency, particularly at this stage of the project.

CHAIRMAN McCUSKER: And it's designed to
cover, what, unforeseen costs, cost overrun --
MR. BECHERER: Escalation --
CHAIRMAN McCUSKER: -- change orders --
MR. BECHERER: -- more tariffs on steel, so
there to cover all the unforeseen conditions.
Also things like when we do start the
restoration of the Eckbo plaza and we find -- who knows
what we find underneath it, if remediation work needs to be done.

So it's a catch-all, so it's not
specifically assigned to any one thing. It's just
knowing that we're going to find things that we don't expect, or there will be other outside influences on the cost that we don't have control over.

CHAIRMAN McCUSKER: So the only project in

1 B and C that could fit in under the contingency if we ended up with some money left is, in fact, the Sosa-Carrillo House.

So one of my thoughts would be that we make that Item 1 in Column B, and if there is money left over in this project, that we move to that historical restoration. It's probably some of the best money spent to --

MR. SHEAFE: You have also the fan experience in the arena, and that's a plug number. It's a big number.

And it probably just -- we may want to list out what those approvals are, because there might be some tradeoff where it's fan experience benefit and something for Carrillo and --

MR. IRVIN: Something I might just point out is you heard they were doing the TCC and everything around that is -- you guys have heard the number.

If the City realizes -- we don't call it deferred maintenance. The City has some things on their list that they need to do that they're taking care of. You can call it deferred maintenance.

You call it things in the schedule that haven't been addressed yet. But they're things that they're doing relating to that.

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And then we're coming in with hard money and just adding to the fan experience.

What I would ask is, is there some other monies that can take care of the, quote, deferred maintenance? And that's really what we're talking about, the Carrillo House.

But the money that we do spend should go towards fan experience, not rebuilding the facility that we don't own, in my humble opinion.

CHAIRMAN McCUSKER: That's a --
MR. BECHERER: That's a State --
CHAIRMAN McCUSKER: -- State building.
MR. BECHERER: -- building. It's --
CHAIRMAN McCUSKER: No reason we can' go
visit with the legislature or the State or, you know, whoever takes care of State buildings and --

MR. IRVIN: We should have the same discussion with the City and other stakeholders, and I think we should figure out a way --

CHAIRMAN McCUSKER: I think --
MR. IRVIN: Yeah, try to -- I agree with you, try to figure it out, and it should -- if there is money left over for contingency, probably a good use for that money.

MR. BECHERER: The bulk of that 1.2

Carrillo House is really the stabilization efforts to serve the house.

You know, something like the -- expanding the west patio was really about a 275,000 line item so --

stabilization wasn't even part of the conversation
Fletcher and I had with Elaine and the board member.
It was about activating that porch.
I would recommend that we move
Sosa-Carrillo into Line B and actually move -- and it's
such a large number. It doesn't (undecipherable) move community ice to C .

And I liked Chris' point on breaking out arena upgrades. I still think it's very important for fan experience, and maybe there's an opportunity to activate for sales tax generation ar Sosa-Carrillo.

MR. IRVIN: I disagree with all.
MR. MARQUEZ: Excellent.
CHAIRMAN McCUSKER: Let's talk about --
(Voices talking over each other.)
CHAIRMAN McCUSKER: Every place you go people love the idea of a second sheet of ice, from the Roadrunners, to the U of A, to the, you know, youth hockey, you know, all the places we need another sheet

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of ice.

2 page. And when we try to prioritize things, we just really couldn't come up with enough money to build it.

It's maybe the biggest priority we can
fund, and I think the challenge for us is to try and
find some maybe creative ways to do that, or maybe
somebody will partner with us to do that.
But I don't think there's any way that I
can see in the next 10 years where we're going to be
able to afford that kind of facility.
MR. MARQUEZ: That's my point.
CHAIRMAN McCUSKER: The Sosa-Carillo House
is affordable. It's not a lot of money. And maybe we
can partner. Maybe we (undecipherable). So I do like
the idea of --
MR. IRVIN: I don't have a problem with getting rid of C and putting all that stuff in B. I --
(Voices speaking over each other.)
CHAIRMAN McCUSKER: That's the only thing,
in Column C, you can just move that --
MR. IRVIN: Put that over --
CHAIRMAN McCUSKER: -- over, and then we
figure out how to get some money behind those items in 25 C .

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ice put into a third position.
CHAIRMAN MCCUSKER: I like that. I mean, you could eliminate Column $C$ altogether and put everything in basically priority projects. But today we don't have the funding for it.

And, you know, we're going to try and figure that out in terms of the community ice, the arena upgrades, and the Sosa-Carrillo House.

I would say of those three, the
Sosa-Carrillo House is the easiest for us to tackle next.

MR. BECHERER: So just one point on both of those items, there's more granular line items within those that we could look at both groups and come up with priorities within those, because, like I said, maybe some of the things on the Sosa-Carrillo House
that are important, we could pick those up, and a few things with the fan experience.

And so I guess what I'm getting at is we don't have to spend 1.2 million to Carrillo House. Nor do we need to spend, I think, 6 million on the arena upgrades.

But we can find priorities within both of those groups that become the first set of priorities if we have the funding available.


1 At the end of the day, what's going to drive this is bringing convention business, filling our hotels, and creating a revenue that's going to give us the ability to get to Column B.
5 And I just want to compliment you guys. I really am blown away at how quickly -- not quickly,
because this took a long time, but how well you have done in putting all this together for us.

I know we all very much appreciate what's gone into this. So thank you.

CHAIRMAN McCUSKER: I'll give Mr. Sheafe the last word and a motion to adjourn.

MR. IRVIN: So moved.
MR MARQUEZ: Second.
CHAIRMAN McCUSKER: All in favor say aye. BOARD MEMBERS: Aye.
(The proceedings concluded at 11:19 a.m.)

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CERTIFICATE
$\begin{array}{ll}\text { STATE OF ARIZONA } & \text { ) } \\ \text { COUNTY OF PIMA } & \text {; }\end{array}$

BE IT KNOWN that I, Bonnie Gray, CR \#50669,
took the foregoing proceedings pursuant to Notice; that
I was then and there a Certified Reporter in and for the State of Arizona; and that the transcript is a full, true, and accurate record of the proceedings.

I DO FURTHER CERTIFY the ethical obligations set forth in ACJA 7-206 (J) (1) (g) (1) and (2) are in compliance; that I am not a relative or attorney of any party, or financially or otherwise interested in the action.

WITNESS MY HAND this 16th day of July 2019.

BONNIE GRAY, RPR Kathy Fink \& Associates
CERTIFIED REPORTER \#50669 No. R1003

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| weigh (1) | 57:1;87:4 | 18 (1) | 56:24 | 7 |
| 24:10 | works (6) | 36:17 | 3-(1) |  |
| Wells (1) | 17:10;36:19;65:12; | 18-(1) | 55:12 | 7.6 (1) |
| 30:10 | 67:16;75:17;87:16 | 21:14 | 3,000-square-foot (1) | 16:25 |
| well-served (1) | workshops (1) | $18,000(2)$ | $21: 16$ | $7.8 \text { (1) }$ |
| 108:18 | 81:4 | 36:11;80:13 | $3.0 \text { (1) }$ | 10:20 |


| $70 \mathrm{~s}(1)$ |
| :---: |
| $14: 12$ |

8
8th (1)
$79: 6$

| 9 |
| :--- |
| $9: 10(\mathbf{1})$ |
| $3: 3$ |
| $90,000(1)$ |
| $36: 15$ |
| $90 \mathbf{s}(\mathbf{1})$ |
| $14: 12$ |

