In The Matter Of:

Rio Nuevo Study Session

June 21, 2019

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1	RIO NUEVO MULTIPURPOSE FACILITIES DISTRICT	1	PROCEEDINGS
2		2	
3		3	CHAIRMAN McCUSKER: It's 9:10. This is a
4		4	Rio Nuevo study session dedicated to the TCC.
5		5	Mr. Sheafe is on his way. He got tied up.
6		6	Mr. Hill is traveling.
7		7	Brandi, will you call the roll?
8		8	Wait. I skipped the Pledge. I always skip
9		9	8.1
10 11	MEETING OF THE BOARD OF DIRECTORS	10	MR. IRVIN: You should lead it.
12	June 21, 2019	11	E
13	9:10 a.m.	12	
14	Tucson, Arizona	13	roll.
15		15	MS. HAGA-BLACKMAN: Edmund Marquez?
16		16	MR. MARQUEZ: Here.
17		17	
18		18	
19		19	
20	Bonnie Gray, R.P.R.	20	CHAIRMAN McCUSKER: Here.
21	Certified Court Reporter #50669	21	And call Jannie.
22	KATHY FINK & ASSOCIATES	22	MS. COX: Here.
23	2819 East 22nd Street	23	
24	Tucson, Arizona 85713	24	3
25	520-624-8644	25	This is unusual for us and not exactly the
1	Page 2		Page 4
2	APPEARANCES:	1	format we wanted. It's a little more formal.
3	BOARD MEMBERS:	2	3
4	Fletcher McCusker, Chairman		but the entire topic today is to study what our
5	Chris Sheafe		architects and stakeholders have put together regarding
6	Mark Irvin		this venue to listen to you. So we encourage you to
7	Jannie Cox (Telephonically)	7	participate.
8	Edmund Marquez		We do have sign-in sheets, which you can sign, or if you just want to raise your hand, I'm happy
9			to call you up. We're obviously interested in your
10	ALSO PRESENT:		input about the decisions we're going to make today.
11	Mark Collins, Board Counsel	11	Just to kind of put this all into
12	Brandi Haga-Blackman, Operations Administrator		perspective for everyone, we have secured something in
13			the neighborhood of \$65 million of new financing that
14			kind of determines what we can spend.
15		15	There's probably more need than that,
16	BE IT REMEMBERED that the meeting of the	16	J J 1
17	Board of Directors of the Rio Nuevo Multipurpose	17	, <u>,</u>
18	Facilities District was held at the Tucson Convention		improve this particular venue.
19	Center, in the city of Tucson, state of Arizona, before	19	We're obviously dedicated to that. This is
20	BONNIE GRAY, RPR, Certified Reporter No. 50669, on the		our primary component. We've done a lot of work on the
21	21st day of June 2019, commencing at the hour of 9:10	21	, 1 1
22	a.m.	22	Everyone is seeing the new DoubleTree going up in the corner. That's been a long issue for us, the
23	* * *	23	availability of hotel rooms.
24		25	We have also committed to build a garage
25		-3	c man c mass committee to build a garage
		1	

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1 adjacent to that on the east lot. We'll go through 2 that today.

And, of course, we've already committed to 4 upgrade the ice and skating features primarily for 5 professional hockey.

So we've made a couple of decisions already 7 in how to spend some of that money. We're going to walk through all that today.

So, procedurally, we're going to ask our 10 architects to kind of present their plan. We have a 11 master plan and a budget, which, to make it simple, I would describe as currently in different buckets.

It's not necessarily prioritized as part of 13 what we're going to do with you today, to identify what we want to do first, second, third, fourth, and trying to identify how best to utilize the money that's becoming available to us. 17

This conversation is due entirely to the 19 legislature granting us a 10-year extension. As you all know, it was impossible for us to focus these kind of resources on the TCC over the last five or six years. We just didn't have the wherewithal to do 23 that.

We've done about 21 projects around town. 24 25 The arena is one of those. The rest of those are with

In the wisdom of our predecessors, they 2 were going to build a new arena, the tortoise shell 3 arena, 16,500-seat venue with no tenants. And, of course, they caved in on themselves before that project ever got launched.

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Page 8

But that distracted everyone away from this particular venue. So literally nothing was done to improve this in 2002 to 2012. And we committed about \$15 million to the arena itself.

Things we know that don't work here, one of 10 11 them we're sitting in. These meeting rooms are basically obsolete. They're from the '60s. We will sell you these curtains (undecipherable) remodel the project. 14 15

FEMALE VOICE: I'll take them. MR. SHEAFE: Great.

CHAIRMAN McCUSKER: And one of the 17 challenges that any convention venue has in a modern convention environment is breakout rooms.

So we have the -- you'll see us talking 20 21 about meetings rooms and breakout space and not only things we can do to improve these, but maybe add some additional meeting room space.

The objective here is to improve the venue 25 for everybody that is a current user, the symphony, the

Page 6

1 ballet, the gem show, the concert venues, hockey,

indoor football, but at the same time, attract new use.

And, for the most part, we see that as convention-style business, where they would use the ex

hall, maybe both ex halls, the meeting space, and they

would appreciate the inbound hotel activity that

eventually could create four hotels within a stone's

throw of the TCC.

We're sensitive to the historical 10 components that surround us, chiefly Eckbo fountains. 11 If you don't know the history of the Eckbo fountain,

12 it's now a registered historic landmark designed by the brilliant landscape architect Garrett Eckbo.

In every other city that has Eckbo features, they celebrate them. They are treasured

historical landmarks. Ours is a ditch, and we do tend to do something about that.

We've seen plans that run from filling it 18 with sand and, you know, making it a Japanese garden to restoring it as some water features.

There's some challenges there, because it 21 was built in the '60s, and the risk environment today -- the perceived risk of three-foot-deep holes is very different.

We're going to talk about Eckbo today.

1 private-sector partners.

22

But what that helps us do is demonstrate to 3 our legislative appointors that we might, in fact, know 4 what we're doing down here.

So they granted us an extension for 6 10 years. The Rio Nuevo income now is available to us 7 until 2035. And that produces something in the 8 neighborhood of almost \$200 million of additional income to this district.

So that should allow us to finish our work. 10 11 That was the presentation we made to the legislature 12 that will allow us to finish the in-fill projects that we have in our downtown to do the Sunshine Mile project along the Broadway corridor and hopefully someday

(indecipherable) the issues at the base of A Mountain.

That's kind of the last thing on our 16 priority list. And we couldn't have done any of this 17 without legislative assistance. 18

Again, this is our priority for the 19 upcoming year. It is also, by statute, our primary component. 21 The original Rio Nuevo initiative in 1999

was identified as the facilities district, stadium 24 district, and this venue was supposed to be one of the 25 first things they tackled.

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We're going to talk about the Eckbo landscape. We'regoing to talk about the exterior and anything else you

3 want us to think about as we think through how you use,

4 appreciate, admire, or are critical of our plans going

5 forward.

So having said all that, we should probably launch with Swaim. I think everybody knows that Phil

8 Swaim and Michael Becherer are the architectural team,

9 have been since we launched the arena remodel.

We've asked them to just try and identify the scope, and they've been doing that for the past

12 several months in a variety of meetings with

3 stakeholders from management to City to users. And

14 we're going to hear a presentation from them following

15 the site plan.

There are copies of this around. We're also going to put it overhead, and a draft budget we're going to talk about.

And, Jannie, do you have either one or both of these documents?

MS. COX: No, I do not.

22 CHAIRMAN McCUSKER: Okay. Can we e-mail

23 them to her?

Jannie, they're coming to you via e-mail.

MS. COX: Okay. I've got my laptop right

1 third, and fourth phase at that point.

We got input from folks like the symphonyand other tenants here on the campus. Certainly SMG,

4 who has come on board to manage the facility in the

5 last five years has been a huge asset and have a lot of6 input about what their priorities are and about how to

7 hashla to make this a successful convention center

7 be able to make this a successful convention center.

There's been the Eckbo Plaza and fountains, as Fletcher mentioned, since this time has become on

10 the National Historic Register, and there has been a

11 strong community group of landscape architects and

12 planners and other historic preservation authorities

13 that have taken and done a more detailed assessment of

14 what it's going to take to be able to upgrade the site

15 here at the campus.

Visit Tucson has had a lot of input into what the tools they need to be able to market the facility.

So it's really been a huge assessment. And as it's transformed, certainly the Roadrunners, who are certainly our signature tenant, have had input here as well.

So to date what we've done is we've come up 24 with an overall plan of what we think it takes that

25 each building in the site and an approach of how they

Page 10

1 here.

CHAIRMAN McCUSKER: Phil? Michael? MR. IRVIN: Do you want to show us the site

4 plan?

3

MR. SWAIM: Why don't I start things off
here. Appreciate everybody coming here on a beautiful
Friday here in Tucson.

8 The -- I can just give a little of a

9 background of what it's taken to be able to get to

10 where we are today, and then Michael can get into more

11 detail about the plan itself.

Certainly, the information you'll see today

13 has not been done in a vacuum. It's been a huge

14 collaborative effort over the past probably five years 15 or so, at least.

A lot of that actually started with the

17 City of Tucson and Rio Nuevo, led by Elaine Becker at

18 that point, to doing the initial assessment at the

19 arena, through the arena renovation project, where we

spent 7.8 million and understood the value of the

21 improvements.

22

And it was in the spring of 2016 where

23 Rio Nuevo had us and our design team go in and do a

24 more detailed assessment at that time of the overall

25 campus and to give -- come up with sort of a second,

will phase these improvements to be able to meet thegoal of the community.

As Fletcher mentioned, we now have the potential of three or four hotels coming online by the end of 2020.

And so we think now is great timing to be able to have that plan in place and make sure that we're ready to support those hotels that are coming forward.

So unless there's more detail or questions about the overall background -- those are sort of the cliff notes version -- Michael, why don't you dive in and give a little more detail here?

MR. BECHERER: Sure.

So the two documents that were passed out, one is the site plan --

CHAIRMAN McCUSKER: Tell us your name.
MR. BECHERER: I'm sorry. Michael Becherer with Swaim Associates.

And the second document is the overall project budget. These two documents are tied together, so they're color coded.

So the colors that are on the left side of the budget correspond to the colors that are on the master plan. So as we talk through this, you can kind

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1 of see where these projects are on the overall site.

Just to orient you on the site plan, Church 3 is on the right. Cushing is on the left. Broadway and 4 Congress are at the top of the screen. The arena is

sort of in the middle in the light gray. And the Eckbo Plaza is -- the main central plaza is kind of an orange area tied to the music hall

and Leo Rich.

So what we did was we looked at all the 10 stakeholder input, all of the projects, and tried to 11 start to group those together in ways that would make 12 sense, and not only in terms of priorities, but also in terms of how we scheduled them and how they can get 14 done and sequence them on the site.

15 One thing we learned pretty early on is we 16 can't -- SMG let us know we can't have two parking lots out of service at the same time. It's going to kill them from the perspective of getting people on and off the site. 19

20 So as we talk about the projects, the 21 priorities, and kind of when they happen, part of that 22 was driven by maintaining access and maintaining service and keeping the TCC functional.

So what we'll do, I guess, is just walk 24 25 through each of the projects on the list. I can kind 1 Fletcher mentioned. So directly north of where the new

Page 15

2 hotel is --

Actually, Brandi, can you switch back to 3 4 the site plan?

So if you look at the bottom of the screen, the red building next to the south ex hall on the right is the new hotel. The large red rectangle next to the arena on the right is the Lot A garage.

So that will be a 350-stall parking garage 9 that will service both the arena and the hotel. 10

11 We are currently in the design phase for that project, and we're in the process of selecting a construction manager.

We also have a tight time frame for this 14 15 project. We need to get our precast order this fall so that we can start construction after the gem show and as close to the end of hockey season as we can.

So then we can be in the construction in 19 the spring and complete that project around November, about the same time the hotel is going to finish up. So the intent is that the hotel and the garage are basically completed about the same time.

Item -- I'm sorry. That's a \$5.2 million 23 24 project. 25

Item 1.3 is what we're calling parking

Page 14

1 of talk about what it is, what the scope of each of the

2 projects is, and where it is on the site. And then we

3 can kind of go from there.

So if we start with the current

commitments, the 1.0 line item, the first line item on

there is the ice plant.

So what that is, is the -- obviously, for 8 the hockey rink, we have an ice facility to generate the ice. So it's also the floor and the actual chilling equipment itself. 10

That equipment was originally put in in the 11

'70s. It was replaced in the '90s. So it's just time 12

13 to replace that equipment again with more efficient 14 equipment. The floor also needs to be replaced,

because the piping obviously deteriorates over time.

So that project is ongoing right now. 16

Lloyd Construction is doing that as a design-build 17 project. CIMCO Refrigeration, they started demo this

week. 19

20 We are on schedule to complete that project 21 prior to the hockey this fall. So in September we'll

22 have the entire plans and floor put back together,

ready for the Roadrunners' next season. And that is a 24 \$3 million project.

25 Item 1.2 is the Lot A parking garage that Page 16

1 expansion. It's about \$45,000. What we've done is 2 looked around the site and found opportunities to add

3 parking spots in the short term.

Parking is just at a premium on this site, so any spots that we can add is useful. And we're able

to add about 45 stalls immediately.

So we're in the permitting process for that

right now, and those should be within four to

eight weeks, something like that.

So those are really the current commitments 10 11 that Rio Nuevo has right now. And all those are in progress.

So the next set of projects is what we're 13 14 calling the convention center priorities, these 2.0 15 items.

16 And what the intent of these items is to 17 really bring the TCC up to a modern convention center standards, which includes all sorts of things, like

19 technology, restrooms, you know, these meetings rooms,

20 to really bring the entire facility into the 21st

century so that we can attract the kind of conventions 22 and business that we're not, frankly, getting right

23 now.

So Item 2.1 is just called the TCC, which 25 is about a 7.6 million project. And that's the

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1 renovation of the convention spaces and the existing 2 meeting rooms.

So this is primarily the south ex hall.

What we need to do in the south ex hall is basically

renovate the entire interior of that space.

We need to rebuild the infrastructure for 7 both power and (undecipherable) distribution, when we

8 have expos, the -- you know, the vendors have the

9 infrastructure they need to be able to have the kind of

event and venue that works for them. 10

11 This includes the renovation of all of the 12 restrooms associated with that as well, all of the common spaces, so the concourse, some work in the main 14 lobby, and then also to renovate these existing meeting

rooms that we're in now, because, again, as we

mentioned, they're just -- they're a little outdated to

come through, new finishes, new technology, new

lighting, you know, set them up in a way that, again,

they'll be an attractive product for SMG to be able to

market for the TCC. 20

So that's the bulk of that first phase in 21

22 the 2.1 item is to really get those main convention

spaces renovated.

Item 2.2, we're also going to be doing some 24 25 updating of the lighting in the arena, just -- this is

1 do between the new hotel and the new parking garage is,

2 first, Item 2.4 is really for the upper plaza, which is

3 the space that is outside of the ticket booth on

4 Church.

What we'd like to do is by the time those 5

two projects are complete, also have that upper plaza

restored so our entire Church Street streetscape is --

looks as good as it can, again, for all this new

convention traffic that we're going to get from the

hotels. 10 So that's a \$1.9 million project that 11

12 includes rebuilding the hardscape, which is the

sidewalks and the pavers, redoing the trees, the

irrigation, the lighting, and restoring that landscape

back to its original condition.

16 But also probably better than its original condition is we're going to introduce some technology

that's going to make it more efficient and more

sustainable.

MR. MARQUEZ: Michael, does that include 20 21 the fountains?

MR. BECHERER: This does not include the fountains, not in this phase. This is purely upper

plaza. It's the space between the ticket booth and

Church, and basically from the Leo Rich to the ticket

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1 basically for the floor of the arena. I think we're 2 doing LED lighting to bring that up to modern standards

3 as well.

So Item 2.3 is what we're calling the site 5 upgrades. One thing we're coming up on on this campus

6 is that we're about to pass adding 25 percent more area

to the campus than was originally here.

And under the City of Tucson Unified

9 Development Code, that means we have to bring the entire site up to current code.

So this line item is basically to look at 11

12 all the streetscape and connections -- and on the plan

it's the green dashed lines with the primary areas that

we're looking at -- and bring those up to current UDC standards. 15

So this includes lighting, sidewalks, 16

landscaping, which would also include irrigation, all 17

of these sort of landscape and site systems we need to

have the site up to code.

The next item, 2.4, is the historic Eckbo

21 landscape restoration. So what we are realizing is we

22 need to restore what we have. And, as we've said, the

historic landscape is an important asset for the

24 community.

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As we're working on Church, what we want to

1 booth -- or the parking booth.

MR. MARQUEZ: Okay.

MR. BECHERER: Okay. And then the last 3

item on the convention center priorities is the -- what

we're calling technology enhancements.

So we realize we need to increase the data

connectivity throughout the TCC. So from these meeting

rooms to the arena to the south ex hall, the ballroom,

the entire building needs technology upgrades to have

better connectivity.

This would also include some digital

12 signage. So if you go to large convention centers like

Las Vegas, you see digital signage all over that talks

about the schedule for the day.

They'll have digital signage outside the 15

16 rooms that will change, depending on what the next meeting in that room is, and then large digital signs

for advertising and promotions and things like that.

So that technology enhancements is really 20 to, again, help bring the entire facility up into the

21st century standards what a convention center should

be that we can really market.

23 So -- okay?

The next item is the 3.0, the meeting room 24 25 expansion. So in working with SMG, one of the things

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1 that is lacking are sufficient meeting rooms on the 2 south end of the campus.

Again, if you go to a convention someplace 4 like Las Vegas, you'll have a large ballroom where 5 you'll have a meeting. You'll have an exhibition hall 6 where you have your vendor show, and then typically have a series of small meeting rooms for the breakout sessions of these conventions.

Ideally, we could use these spaces for 10 that. But the reality is, these meeting rooms are too far from the ex hall and the ballroom to really be functional and be able to work that way. 12

So based on the amount of exhibition hall 13 space and our ballroom size, we need about 18- to 20,000 square feet of meeting room spaces that can be broken down into 1500- to 3,000-square-foot rooms. So what we're thinking is this would be 17 added to the west end of the exhibition hall. And in

conjunction with that, we would also rebuild parts of the west entrance, since that's really going to be the entrance from Cushing Street, rebuild that connection

22 to Cushing Street, and make sure that that whole west

side of the building is treated a little more

24 sensitively and basically a better appearance for this

25 building as the primary asset.

1 other enhancement features.

One part of the project we're thinking is to add an outdoor space that could be controlled so that we could have events outside that would allow the sale of beer and wine and liquor.

So we would have a liquor license out in the plaza. That would require some modifications for that to work. That would be included also.

So that's about a \$6.6 million -- I'm sorry. So Item 4.2 is just the music hall renovation, and 4.3 would be the upgrades to the music hall that I

was talking about.

It should be the outdoor event patio and 13 14 the interior VIP area, which would also help generate additional revenue.

MR. MARQUEZ: Michael, does that include 16 17 any back of house?

MR. BECHERER: It does, yes.

CHAIRMAN McCUSKER: Would you walk through 19 20 a little more detail the music hall plan, the interior,

system, seating, concessions? We know that's been a 22 big issue.

MR. BECHERER: So the -- yeah, the primary 24 components of that budget would be the complete remodel 25 of the restrooms, remodel of the main lobby,

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So that's about a \$9.2 million project for 2 both the meeting rooms and the updates to the west 3 entrance.

So the items in the 4.0 category we're 5 calling the entertainment priorities, so this really 6 focuses on the center of the campus, and it's almost the kind of arts and entertainment district of the campus. 8

And it includes several items. Item 4.1 10 would be a second parking garage on Lot C, which is behind the music hall off of Cushing Street. That would be about a 600-stall garage for \$11 million. There are some opportunities there to do 13

some ground floor retail, potentially. And there's been some discussion about structuring that garage for potentially addition of office space or some other use on top of that. 17

But primarily it would be a parking garage 18 for Lot C that would serve the music hall and the Leo Rich and the central campus of the TCC. 20

Item 4.2 would be the music hall 21 22 renovation. So we're going to go into the music hall,

23 and it is basically a full renovation of that space. So the new seating, updated lobby,

25 renovated restrooms, and then also trying to add some

1 replacement of all the seating.

We're going to be updating the production lighting and house lighting. The renovation of the restrooms and the production offices, renovation of the green room, again, replacement of the production sound system, and the lighting system.

7 So those are the primary components of that 8 budget.

CHAIRMAN McCUSKER: We're going to want you guys to weigh in on that. I know there's some issues with backdrops and curtain capabilities, stage size.

So we want to make sure what we're doing is exactly what the music hall needs. So we're going to spend some time talking about the music hall.

I think right now you -- and you can 15 correct me if I'm wrong -- they rent the sounds, and a touring artist brings their own gear.

So, you know, I'm not totally convinced we 18 need to spend half a million bucks on sound. It might be better to spend it someplace else. So we're going to talk about all that in some detail today.

Thank you. Go ahead.

23 **MR. BECHERER:** So, then, Item 4.4 is the 24 Leo Rich Theater. Again, we're looking at a kind of 25 full renovation of that space, similar scope to the

Page 24

1 music hall, looking at new seating, renovated lobby, 2 creating -- renovating the outdoor patio space as well, 3 you know, the production, lighting, and sound.

One of the issues with the Leo Rich is it's 5 a multipurpose theater, so it really doesn't do -- it 6 does lots of things, but it doesn't do any one thing really well.

So we're trying to find a sound system that 9 will allow that to function a lot better for large and 10 small performances, music performances, spoken-voice performance, to really make it a lot more flexible, because it's a good-size venue for a town. It just

doesn't function very well. So we're looking at ways to be able to 14

15 enhance that and make it a better venue overall. And then Item 4.5 is, again, the Eckbo 16 landscape restoration. So this is really focusing on 17 the central plaza and the upper walkway.

So this is the area of the fountains and 19 then the walkway that leads from those north to the 20 bridge that goes over to the County and City facilities. 22

23 So we have \$6.1 million, and that's really, 24 again, a full restoration of the landscape and adding 25 features that make it more sustainable in our

1 really part of the primary scope that we're talking

2 about. That's what comes up to the \$65 million. What we also have in there is a

contingency. So we're adding 10 percent, which is almost \$6 million, just knowing -- you know, these are budget numbers.

7 So just to be very clear, these are not estimates. These are not bids. These are budget numbers for all these projects. And some of these projects could be a year or more out.

11 So between escalation and, you know, 12 changes in scope, finding things we didn't expect, we have an adequate contingency to cover all of these unforeseen conditions that we know are going to happen.

We just don't know exactly what they are yet.

And then we've identified a few other items 16 that we know are priorities for a lot of people in the community but that just simply aren't in this initial \$65 million budget.

So under Items 5.0, 5.1 would be additional 20 arena upgrades. So we've spent \$7.8 million on the arena to get it to where it is today.

We see more opportunity there for, you 24 know, updated scoreboards, additional digital signage, 25 potentially an LED ring.

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1 environment.

So some of the things we're looking at in 3 terms of that, it would be, again, the hardscape, 4 landscape, putting back, you know, the design, what the 5 original intent was, because there's been a lot of modifications to the landscape over time.

Restoring the fountains, then also 8 looking for opportunities, again, to be more sustainable.

So whether that means doing rainwater 10 11 harvesting or using condensate water to actually fill the fountains so we're not using potable water for that, and also to irrigate and landscape.

Because it is -- the original Eckbo 14 landscape was more of a Mediterranean landscape, a lot of turf, a lot of plantings. 16

So we want to find a way to maintain those 17 but try to do it in a more sustainable way using the water that we're generating on the site anyway.

But, again, that's intended to be --20 21 basically completes the restoration of the rest of the 22 Eckbo landscape, because we would have done the upper plaza as part of the convention center -- or, sorry --24 yeah, convention center priorities.

So those are all of the items that are

A lot of these would be fan experience 2 upgrades. We're also looking at the potential for kind 3 of VIP areas on the concourse level, creating smaller 4 kind of restaurants or bars or areas that you could have more kind of -- basically a different kind of fan experience where you would be in the arena, but you could be in more of a lounge environment. But, again, that can really enhance that fan experience.

It also includes looking at some low seating. So at the concourse level create different kinds of seating that have the countertop more comfortable seating that, again, you know, would increase that sort of fan experience.

Item 5.2 is something that's been discussed 15 a lot in the community, which is a community ice rink or a second sheet of ice. And we see that this could happen in Parking Lot B adjacent to the existing south ex hall. 18

That's about a \$15 million project, which 19 20 would include an ice rink. It would include the locker rooms, concessions. Everything you would need for that venue to operate would happen in Parking Lot B.

23 Item 5.3, another one of the historic 24 resources is the Sosa-Carrillo House. It's actually 25 owned by the State. It's owned by the Arizona

13

1 Historical Society. And it needs some help. It needs 2 some restoration.

So we could see spending about \$1.2 million 4 on that venue, not just to restore the house, but then 5 to enhance it, enhance the back patio, enhance the 6 front yard to really make that into another viable venue.

It's a different scale for this site, but 9 it could be a really great space for people to have a 10 pre-function before an event in the music hall or 11 something like that. So we've identified that as a 12 potential.

And then the last one is Item 5.4, another 13 14 parking garage in Lot B. That's probably -- if that were to happen, that's pretty far out. But there is the potential to add additional parking into Lot B. So those additional items between the two

17 columns is right around another \$40 million. And those also include contingency, because, again, we want to make sure we cover all those costs. We just don't know 20 what they are yet. 21

CHAIRMAN McCUSKER: Any questions of the 22 23 board for Michael or Phil?

Give me Jannie back. 24

25 MR. SHEAFE: They're passing you around, 1 priority status has been basically done by our

2 architects. So we now want to hear from you some of the

4 things we know that are conversational. For example, 5 Leo Rich, is that a good use of \$2 million today?

Could that be better spent in the music hall? Could

that be better spent someplace else? How important is

a full renovation of the Leo Rich Theater?

Eckbo is very expensive. You know, I think it's irresistible. I think it would be shameful of us to redo this entire venue and not touch Eckbo. But it's \$10 million.

You know, so those are the kind of 14 conversations that we're having. And, generally, you know, down the road, we may do better economically. We're a little boom town right now. (Undecipherable) has never been higher.

Four or five years from now, you could have 19 a different conversation about some of these items that we're having to postpone. There may be other ways to 21 even refi that or finance that down the road.

So today what we're dealing with is basically what's available to us. It's in the 24 neighborhood of \$65 million. We're trying to identify 25 how best to use that.

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1 Jannie.

CHAIRMAN McCUSKER: Speaking of modern 3 technology. How quick can we get that upgraded?

A couple of things that might be too 5 technical, but I think helpful for you to know, the

6 financing that we're considering going forward is taxable financing, not tax exempt.

It has a lot to do with the branding 9 opportunities of this venue. If you go to any other city in America, and you'll see the Wells Fargo arena 11 and the Presbyterian Hospital bathroom.

12 We've never been able to do that, because we use tax exempt financing, and there are laws that 14 restrict what private-sector corporations or

individuals can benefit from that kind of financing. So we're switching the kind of financing. 16 So if you're the ACME Marshmallow Company and you have 17

\$6,420,000 and you want to name the arena after

yourself, come on down.

20 We've not had the opportunity to really 21 solicit that kind of major sponsorship before. So you 22 can see quickly the kind of thing we're wrestling with 23 with 65 million at hand and a \$108 million wish list. We're obviously not going to get everything 25 done that all of you would like to see done. So this

The yellow column has been presented to us 2 by Swaim. And we're so blessed to have you guys as our 3 partners.

They are extraordinarily effective, but not 5 only in terms of how they look at things aesthetically, 6 but how they manage money has been really important for us as we deal with a lot of projects they've been involved in.

So I think it's time for us to hear from 10 you. I think we probably, Glenn, should start with you 11 in terms of how SMG views all of this, and, you know, 12 in your own sense of these priorities, if you agree,

disagree, or would like us to talk about some sort of realigning.

MR. GRABSKI: Good morning. Glenn Grabski, 15 general manager of TCC.

CHAIRMAN McCUSKER: And, just for the 18 record, Chris Sheafe has now joined us, and Jannie is on the cell phone.

And, Jannie, you're probably not going to 20 21 hear Glenn unless you take her over there with you. 22 She's in there.

23 MR. GRABSKI: Here we go. As we all said before, this has been a long 24

25 process. And when I first got on campus --

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CHAIRMAN McCUSKER: Can everybody hear him?
 VOICES: No.

MR. GRABSKI: It's been a long process, four or five years. When I first got on campus four years ago, I used to make the joke that my priorities change every time I turn the corner.

But I think now we are finding what's going to be needed to use as an economic driver. And, obviously, the convention center, in my eyes, is that leader. It's the most potential revenue source that we have.

Obviously, with hotels coming online that are going to be dependant upon the convention center to fill their rooms. So I think that priority is very sound and in the right place.

Overall, yes, I think this is great.

Everyone can quibble about one thing or another. I can quibble with you about the sound system in the music hall a little bit.

I don't think we need to spend a Ferrari in there, but we do need to get some sound in there. But, overall, I think the input that we've got from our stakeholders a year or two ago, the TCC

25 with a pretty good overall plan for this.

1 taken care of in the future, not necessarily out of

this pot.CHAIRMAN McCUSKER: We've asked you before,

4 I think, but, you know, is this going to impact our 5 convention business? What's your sense about it? We

6 get this work done in two years. How does that help 7 you market the venue?

MR. GRABSKI: Well, I'll talk about that,
and I'll talk about the timing of convention business
so everyone has realistic expectations.

Sadly enough, you basically don't haveconvention business here. You don't have associationbusiness.

And it's -- there's chicken and egg to that. And, primarily, you don't have a hotel. Got that coming up.

I think the timing of what you're looking at here, timing with the opening of the hotel is perfect.

So we have to have -- as you know, a big component of the breakout space closer to the south ex, the additional -- these rooms are approximately 10,000 square feet. It's not enough. It's too far away.

So to be able to go out and market and get the tools to our marketing people, to Tucson sales

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CHAIRMAN McCUSKER: The thing about Leo
Rich specifically, it's a lot of money, and I don't
even really know who uses it.

commission, and everything else, I think we've come up

MR. GRABSKI: First of all, Leo Rich is perhaps my favorite room on campus. It's just a nice little room. It's a fixed-pipe theater.

7 It's primarily used by Arizona Friends of 8 Chamber Music. They're great clients and partner of 9 ours. They put on some great programming.

It is also used for really in a community sense. It's your community theater here. So a lot of graduations.

I also see in the future -- you know, most convention centers have a theater of some type that have lectures and stuff. That absolutely will be used for that.

So instead of having to go out and build a
theater for that -- to give you an idea, like in Denver
they have a 3500-seat theater that they use for
lectures and also programming it for other things. So
I also see that in the future being used more for that.
I've also been very -- I believe that going

down the road, I think money, if spent for that, should
be wisely spent. I think that if we generate enough
revenue here, a lot of the upgrades and stuff can be

1 people, this would be incredible.

Now, it is important, as soon as we get a game plan in play and kind of nail down some dates,

4 that the sales forces hit the streets now. Most

5 association business books two, three, four years in6 advance.

So there may be a little lag time. There
may not be. But we'll do everything we can to fill it
up, to get stuff further down the future.

MR. MARQUEZ: So just take us five years from now in post construction. You have 18,000 square feet to the southwest part of the property for

13 convention space. Is it enough?

MR. GRABSKI: Given the convention space that we have, the platform space of 90,000 square feet, mathematically using these formulas, that's right at -- I look at it and say, if you add 18 there and still keep the 10 here, or most of the 10 here, I think that

18 keep the 10 here, of most of the 10 here, 1 think that
 19 works.
 20 CHAIRMAN McCUSKER: And there's nothing in

20 **CHAIRMAN McCUSKER:** And there's nothing in here for the north ex hall, is there? What happens 22 with that?

MR. GRABSKI: It's basically storage at this point. And as we have more equipment, more -- we've gone and upgraded everything from staging to

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1 chairs to -- we have field turf -- that was never

2 really -- that's an outdated space.

It's best used for pre-function stuff or --4 not call it -- pre-production area and -- but that's --

5 it really hasn't been a reputable space in a while.

MR. MARQUEZ: Is north ex hall underneath by the arena?

MR. GRABSKI: Yes, right below us.

CHAIRMAN McCUSKER: That's the one Steven 9 10 Spielberg --

MR. GRABSKI: That's the --11

12 **CHAIRMAN McCUSKER:** -- set on fire.

MR. GRABSKI: That's the original 13

14 convention center, all 27,000 square feet.

15 MR. MARQUEZ: So I really liked your

comments on the Leo Rich. I think we have some

opportunity there. Might even have opportunity with 17 ice plant. 18

My question -- I'm not executive -- I 19

20 wasn't in these meetings. But we approved the ice

plant expenditure prior to even getting approved for

22 the loan so --

23 CHAIRMAN McCUSKER: And it's actually gone

24 up. We originally put two two, and now, like

25 everything else, we're --

1 when we had to pare down to only \$65 million. You

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start to go into need-to-have versus want-to-have.

I think a lot of the stuff in the arena are

wants-to-have, like the ribbon boards. Yes, that would

be nice. They're not necessarily revenue producing for

Rio Nuevo or the city.

They're a nice fan experience. They're revenue sources for the team. That helps the teams.

I do like the -- obviously, I like the idea

of the east wall going out and club, concession,

whatever you want to do there.

We looked at potentially a couple of items that would add capacity in the arena, a lounge VIP kind of area. 14

15 As you know, I'm very vocal about cutting 16 any kind of capacity in what we have in any of our

facilities. It's -- music hall or the arena. So I think that, given the nature of this,

I think some of that stuff in the arena should -- and should be fine, should go on the back burner.

CHAIRMAN McCUSKER: We certainly have the 21 22 prerogative to look for other financing services. Some of that could be cash in hand. We need to talk to Dan about really what is available to us.

25 The nice thing about replenishing this is

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1 you can redeploy it. So if we pay ourselves back,

that's money we can use for other projects.

So we're also trying to maintain a sense of what's off of this campus, downtown, Broadway, you

know, other projects that we are going to need capital

resources for.

But that's certainly an interesting

conversation, because we've already spent this money.

And if we could live without it in terms of repaying

ourselves, you could redeploy it internally on campus.

MR. MAROUEZ: Can we drone down on the 12 music hall? Talking about needs versus wants,

obviously, we can't get into some of the maintenance

issues that need to happen.

But what's needed in there to really bring 15 it up? It's a pretty outdated space. How do we modernize it? What's needed there?

MR. GRABSKI: Let's start with the basics. 18 The seats. Just like in the Leo, those aren't made

anymore. We can't get parts anymore. We're

fabricating. We're cannibalizing. But that's very

important to me. It's like the highest priority.

The other items, you know, production 24 lighting will need to happen. I believe you can get a

25 decent sound system for a fraction of the cost of what

MR. MARQUEZ: I saw the three million. But 2 I'm wondering if there's a way that we can finance that 3 outside of this loan.

Because one of my biggest -- not concerns,

5 but I think beyond the convention space, which is a 6 necessity, because basically we're not doing that

7 business right now in our community, and that would be

great for sales tax.

On the arena upgrades, we did a great job 10 of moving the Roadrunners, Tucson Sugar Skulls. Concerts are getting better. There's a lot of momentum

around the rehab. 12

I love the idea of the LED strip around the 13 14 top which Kevin Guy from the Sugar Skulls brought up. That would bring a lot to the fan experience.

And the VIP seating. We talked one time 16 about blowing out the -- I think the west wall -- or 17 east wall? East wall? 18

MR. GRABSKI: East wall. 19

MR. MARQUEZ: East wall. Blowing out the east wall. Maybe creating more concession.

I mean, I'd love to see us be able to do

22 some of these arena upgrades. What are your thoughts

24 there in regards to what's needed in the arena? MR. GRABSKI: Well, a lot of this started 25

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1 we used to think it was, the new stuff coming in.

Obviously, everywhere -- as we all know, 3 restrooms. You know, it's -- to me, it's always such

4 top of my list I almost forget about it.

MR. MARQUEZ: They're so bad in there.

MR. GRABSKI: They're dated. 6

MR. MARQUEZ: They're bad.

CHAIRMAN McCUSKER: Glenn, Michael, has

there been any consideration to the seating configuration?

I've heard some conversation about a center 11 aisle that makes the seating more accessible. But you also talked about capacity. You would lose two seats in a row.

15 You know, have we looked at, you know, a way to do that and still keep the seating capacity? 16

Because right now, if you're in the middle 17 of any of those aisles, you've got to step over everybody to get to your seat. It seemed to be a design flaw. 20

Is that anything that you considered? 21

MR. BECHERER: Yeah. We had discussions 22 about that. We haven't done any detailed design work yet in terms of determining how that would happen.

But I think once that project starts,

1 more and still keep shows coming here.

CHAIRMAN McCUSKER: We lost Broadway in Tucson. I believe had a lot to do with the back of the

house, you know, ability to change scenery, backdrops.

Is that accurate, or is there something we should be doing to re-attract that kind of event?

7 MR. GRABSKI: I don't know why Broadway in Tucson -- that happened before I got here. I never delved into -- I have my guesses financially-wise. I

know there was challenges with them between opera and symphony and them all vying for dates.

I know that was a difficult time. I'm glad I wasn't around trying to manage that calendar. 13 But the flag alley and the stage itself is

15 adequate size. It's probably pretty standard size. So we could spend somewhere north of \$30,000 to make that --17

MR. MARQUEZ: Wasn't that basically 18 refurbishing an older model? Isn't there a newer type model that comes out?

MR. GRABSKI: Two things. I don't know for 21 22 sure. But, to me, a flag alley is a flag alley, you know, unless there's obviously motorized or this or that. It's -- what you see back there is standard, you

25 see in theaters all across the country.

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1 that's certainly something that we want to look at, is

2 how we can arrange the new seating to be efficient and

3 maximize capacity, but also provide potentially a

4 center aisle.

Because, again, that goes back to basically 6 the experience of people coming there. Because, you're 7 right, to get in and out of the center of those aisles 8 is not a great --

MR. MARQUEZ: The demographics is older, 10 especially ballet, et cetera. Was it originally

designed for a center aisle? Is there a --

MR. GRABSKI: It's -- what -- the seating 12 configuration is called continental. There's two different -- two types of seating configurations. 14

So there's American seating. Think of box 15

seating. That's American seating. And continental. Continental was used and 17

is still used -- I know in the new Atlanta Symphony Hall continental -- in a lot of symphony halls. 19

I don't know why. I don't know -- you 20 know, obviously, what you do is get more seats in a

smaller space, narrower space, or a rectangular space. 22 23 My position on that is -- my primary

24 competitive venue in this town is Centennial Hall.

25 They have 2522 seats. I have 2294. I can't lose any

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You know, obviously, I would like to see 2 the dressing rooms and chorus rooms fixed up. There's something -- you know, I toured for 12 years, and I've been in old theaters all over the place. They're kind of nice.

But then after a while, you're like, yeah, you know. You need at least to have one star kind of nice room back there.

CHAIRMAN McCUSKER: Michael, what's contemplated in terms of changing the concessions? Does it stay in the main lobby? Do we have to build something out as we go upstairs?

Have you really done any work yet on is it 13 14 truly inadequate for --

MR. BECHERER: We haven't done any detailed 15 16 work. I think we would obviously renovate the existing concessions. We talked about creating a VIP area at the second-level mezzanine. 18

And also distributing some infrastructure so that you could set up additional concession areas as needed either down the side hallways or in other areas of the building.

23 So you can actually distribute those 24 concessions so you don't have a concentration in one 25 area with everybody trying to get their glass of wine

1 during the intermission.

CHAIRMAN McCUSKER: You mentioned some 3 outdoor opportunity. We've always heard requests for outdoor seating --

MR. BECHERER: Yes --

CHAIRMAN McCUSKER: -- could serve alcohol. 6 7 Is that contemplated?

MR. BECHERER: -- it is.

So part of the -- it was the second group 10 of items on the list. If you look at Item 4.3, the 11 music hall upgrades, that included creating the outdoor patio space that could be separated and would allow a liquor license. 13

And then we could create a second entrance. 14 There's an elevator shaft that was never used that we could create an entrance to come in and out of the

primary lobby so you can control who comes in, basically take the tickets, get into the lobby, and

then they could go back outside in a seating area that is also controlled. 20

CHAIRMAN McCUSKER: Anything else? 21 MR. MARQUEZ: Back to Glenn's comment on 22 needing a green room for a star. What's happening with the green rooms in the back?

25 MR. BECHERER: So we do have a budget to 1 to be part of the conversations once all these

2 priorities get determined towards the improvement of

the music hall.

I think the management company sets the priorities, but also the users have another

(undecipherable) and should able to get to provide

services (undecipherable). So we are planning to have like a

subcommittee that would be able to participate in

helping guide these priorities for the construction and 11 renovation?

12 **CHAIRMAN McCUSKER:** Absolutely. As we 13 start drawing plans and trying to really get to full detail scope, it has to involve everybody.

We're -- these numbers are probably going 15 to move. We're going to try and create a budget that has some flexibility, so if we need to put more in the music hall, less someplace else.

We're really trying at this point to gain 19 20 the sense of the urgency of each priority. And I think the music hall has to be up there in first one, two, three kind of --

FEMALE SPEAKER: I think the money is 24 great, and we appreciate the funding. I mean, this is 25 fantastic news. But it would be just how to address

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1 the things -- I'm interested in bathrooms, railings.

I didn't hear anything about railings,

lighting, just things that for our (undecipherable)

signage. I don't know anything else that --

CHAIRMAN McCUSKER: How about the symphony performance itself? There are other issues, sound, PA, acoustics.

FEMALE SPEAKER: I think acoustics are 9 always something that's our product. I think that's something that we are -- that are a priority.

I don't know, actually, in terms of -- I'm 12 not a designer. I don't know what could be done to the acoustics. But the acoustics are not fantastic. I think that we make it work as it is.

So I'm not -- our production team and that 15 16 management team can certainly help us as we participate in this process, identify issues specifically with acoustics, because that's not my skill set, but

definitely acoustics are one of the issues.

20 But I just want to say as well, I'm really encouraged that Patricia (undecipherable) that, as you 22 know, for a business, customer experience is what we

are and what we're about, and restrooms and all the 24 things we discussed.

25 Even -- I was very encouraged about the

1 update back-of-house spaces. We haven't gotten

2 specific into exactly where those dollars go.

So I think once we start -- that project 4 starts, then we can decide what the priorities are and

5 move the money where it needs to be throughout the

space that's going to be most effective.

CHAIRMAN McCUSKER: Anything else for 8 Glenn?

9 Thank you very much.

Since we're talking about the music hall 10 and symphony, might be good to hear from you guys, if someone wants to come up and chat with us about ...

13 Introduce yourself for the record.

FEMALE SPEAKER: Patricia (undecipherable) 14 board member.

FEMALE SPEAKER: (Undecipherable) current 16 board chair of (undecipherable). 17

FEMALE SPEAKER: So thank you for having us 18 19 (undecipherable).

THE COURT REPORTER: I can't hear a thing. 20 **FEMALE SPEAKER:** We're finally at this 21

22 point talking about improvements to the music hall and 23 the whole TCC.

We haven't spoken right now, but the first

25 thoughts came to mind -- came to my mind is how we get

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1 green room. We're bringing in -- the symphony brings

- 2 in Yo-Yo Ma. We're bringing in Renée Fleming.
- 3 We're bringing in international stars, which is great
- 4 for our brand.
 - But we have facilities that are subpar.
- 6 And we make do, but I'm really encouraged to hear that
- this is something that we can be proud of.
- So thank you.
- **FEMALE SPEAKER:** So I think just -- we want 10 to -- hope to be part of the conversation through the
- 11 process and be invited to --
- 12 **CHAIRMAN McCUSKER:** What's your first reaction on the outdoor space, the plaza idea --13
- FEMALE SPEAKER: Fantastic. 14
- 15 CHAIRMAN McCUSKER: -- contained with --
- **FEMALE SPEAKER:** I think --16
- **CHAIRMAN McCUSKER:** -- space. 17
- **FEMALE SPEAKER:** -- it's great. I think 18
- 19 it's another meeting, probably, in another day to talk
- about how we take advantage also of the symphony
- (undecipherable) share the alcohol sales, because we
- don't have any ability to have any -- we're not part of
- that. And it's -- I think it's managed by the
- management company right now and --
- 25 CHAIRMAN McCUSKER: That's --

- 1 ground floor.
- Is there something that you guys see or
- think about that we ought to be thinking about with
- that retail? We want to hear --
- **FEMALE SPEAKER:** That's great. I noted
- that. I think just hearing that today, that's
- certainly something -- again, I noted it, and it opens
- up possibilities for us.
- And that's what we're looking for, again,
- our brand. So I'm very encouraged to (undecipherable). 10
- 11 CHAIRMAN McCUSKER: Thank you very much.
- Anybody want to -- music hall, anybody else 12 specific to music hall issues? 13
- Speak now or forever hold your peace. 14
- Brent, do you want to come and talk to us 15
- about how this measures up with tourism?
- **FEMALE SPEAKER:** Could I have a chance to 17 talk about Leo Rich?
- CHAIRMAN McCUSKER: We'll come to that, at 19
- 20 the very last. MR. DeRAAD: Good morning. I'm Brent 21
- 22 DeRaad with Visit Tucson.
- First, let me just congratulate everybody
- 24 in terms of the priorities that we're seeing here. I
- 25 appreciate the opportunity to have waited throughout

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- FEMALE SPEAKER: That's --
- CHAIRMAN McCUSKER: -- above our pay grade. 2
- FEMALE SPEAKER: That --3
- (Multiple voices speaking over each other.) 4
- MR. COLLINS: Whoa, whoa, whoa. You guys 5 6 can't talk over each --
- CHAIRMAN McCUSKER: We can do whatever we 7 8 want.
- **FEMALE SPEAKER:** We're happy to be able to
- 10 provide an experience, because people want to go out 11 and sit down and have a drink.
- 12 MR. MARQUEZ: I think the bottom line is,
- you're going to get a beautiful music hall, something 14 more functional, something that you can be proud to
- display your product in.

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- **FEMALE SPEAKER:** We are. The studio --16
- MR. MARQUEZ: Yeah, it --17
- CHAIRMAN McCUSKER: You didn't talk about 18
- 19 the garage immediately behind you. Is that --
- 20 **FEMALE SPEAKER:** That opens up a lot of
- 21 opportunity for us, I think, again, for customer
- 22 experience and for our patrons. I'm encouraged by that 23 as well.
- **MR. IRVIN:** One thing I might ask, one 24
- 25 thing we've been talking about is adding retail on the

- 1 the process and really impressive to just see the list of projects out there as well.
- You know, I would say from our
- perspective -- you know, one of the things I'm curious
- about, can anyone give me a little more background on
- 2.21 TCC just looking at the convention -- does that
- address the south ex hall?
- MR. BECHERER: Yes. And that -- much of
- 9 the budget is dedicated to the southwest hall, because,
- again, from things as simple as the infrastructure, so
- powering distribution throughout that phase to really
- 12 support an exhibition space to renovation of the space
- 13 itself and --

14

MR. DeRAAD: Excellent.

- CHAIRMAN McCUSKER: It doesn't create 15 additional space, but I think it makes the space we
- have functional from the doors to the bathrooms to --
- **MR. DeRAAD:** And that's what. I think, is 18
- 19 the most important to us as well. Thank you. That's incredibly helpful.
- Again, just to echo some of Glenn Grabski's
- 22 comments, from our perspective, I think being able to make the space more functional, better, I think that's
- 24 fortunate, and it's also vital to have that meeting
- 25 space on the southeast side, anything we can do to get

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1 that meeting space a little bit closer to the ballroom
2 and to the ex hall I think makes it much more viable
3 from our perspective.

What we -- we book about 180,000 meeting room nights here in metro Tucson on an annual basis. Almost all of that is full-service hotels and resorts.

We've had several clients approach us about
the opportunity to stay downtown. For us, there's
different components that get us back into the
convention business.

One thing we're working on is, obviously, flights, being able to get the meetings, consumers here much more easily from that perspective.

But then also just having that physical (undecipherable) we need to be able to host folks here as well.

So, again, from my perspective, being able to expand that meeting space is going to be important, making the south ex hall a little bit more viable.

That's going to get us at least into the boutique convention business.

The technology upgrades that you make here as well, technology is going to be absolutely vital.
And some of the things that we're even looking at and starting to talk about, you know, E-sports, E-gaming,

bring in groups of, you know, probably a thousanddelegates or fewer.

3 I think that's really what we're looking
4 at. The large, you know, I guess, conventions that are
5 going to fill some of the convention spaces in

6 Las Vegas, Phoenix, places like that, you know, those7 large exhibit halls are pretty much overbuilt

8 throughout the U.S.

9 So trying to create something that's a
10 little bit more specific to Tucson, a little bit more
11 unique, I think that's really -- without going out and
12 spending 3-, 4-, \$500 million, a billion in some cases
13 in terms of what we're seeing throughout the U.S., what
14 happens is when you get overbuilt to that point, you're
15 having to give the space away.

You're just competing at that point and hoping to capture some of the sales tax on the back end to get repaid.

I think from our perspective, you're talking about \$65 million here that will be very functional, a variety of uses out there.

I mean, right now we've got -- really, the true convention business that we have here in this building would be the Jehovah's Witnesses. We'll have anywhere from -- we'll have three conventions this

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and that type of thing for the arena at some point,
 too. That's something down the line we can take a look
 at for some technological enhancements.

So I love the priorities. I don't think we can have enough parking here as well. Again, looking at Lot C parking and some of the things you're considering there, I think that's going to be vital moving ahead.

9 But with \$65 million I'm really impressed
10 with, I guess, the scope of the projects. I think
11 Eckbo is going to be vital. The music hall is going to
12 be essential as we move forward. But also Leo Rich, I
13 think there's certainly a very strong use for that
14 moving ahead.

Congratulations on the priorities. We feel good about it. You would get us into at least the boutique convention business by moving forward with the scope of projects you have here.

MR. MARQUEZ: Can I drill down on that just a bit? So we have almost nonexistent convention business now, and we're moving to boutique. Where is that boutique versus typical?

MR. DeRAAD: You know, a lot of times, from our perspective, if you have nice new modern meeting rooms here, for example, I think the opportunity to

1 summer.

We usually vacillate between three and
seven conventions. It's about 20,000 hotel room
nights. Right now all those folks are pretty much
staying outside of downtown.
So the projects that we're talking about

7 that you're directly responsible for, you're going to 8 create an opportunity for us to bring more people into 9 the convention center, a lot more sales tax downtown.

MR. IRVIN: Is there something on this list
that we have omitted that you would love to see on this
list, or do you think that just prioritization and last
(undecipherable)? Is there something in your mind
that's glaring that we've not taken care of?

MR. DeRAAD: No. I think -- again, I think -- I love the priorities that I've seen here. I think you're spot on in terms of some of the uses.

And I just wanted to mention as well, SMG, you know, again, Glenn Grabski and the team have been such great partners to us, and just the ability to have some conversations as well.

Some of the things that we do, just for our contract, not to get too far into the weeds, but we rebate 3 percent of whatever we get from the City of Tucson back into the Tucson Convention Center.

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So we're always working with Glenn and the 2 team to take a look at, you know, sometimes

3 underwriting rents for different groups that are coming

But there's also some capital things. I 6 think we -- we're responsible for some chairs and some other things like that.

We'd maybe like to buy a basketball court 9 to utilize down in the arena at some point and some 10 other things that might make the arena even more 11 functional.

So those are conversations we're continuing 12 13 to have. But the overall big scope of this, you're 14 hitting everything that you need to hit. I feel really good about it.

MR. IRVIN: Thank you. 16

MR. MARQUEZ: Who becomes our competitors 17 in the space? 18

MR. DeRAAD: You know, Palm Springs, 19 20 Albuquerque, Santa Fe, Colorado Springs, groups like **21** that.

We aren't competing against the Phoenix 22 23 Convention Center. It's underbooked right now, and

24 they're having a heck of a time just based on the

25 amount of new convention space, upgraded convention

1 so she can --

MS. ANDERSON: Kathy Anderson (undecipherable).

4 **MS. BYERLEY:** So we do want to make the case for Leo Rich, because for the last 30 years

Arizona Friends of Chamber Music has called Leo Rich home

So our season runs -- generally we have 20 9 to 25 concerts each season, the majority of those being 10 at Leo Rich Theater. Our season runs from October to 11 April.

We regularly are booking Grammy award 12 winners, international award winners. We frequently sell out all 511 seats of the Leo Rich Theater.

15 We have 20 concerts coming up this '19-'20 season. And we spend on average -- in 2014 we spent about 34- to \$38,000 annually in payments to the TCC for use.

So we love being there. But because of the 19 20 issues that have been called out here, being 21 identified, lobbies, parking, kind of the bleak Eckbo

patio area, you know, just the lack of sort of

23 inspiring entryway into that, challenges with seating, 24 lack of accessibility to different people who may need

25 ramps and handrails.

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Page 60 We actually just recently on our board

developed a facilities assessment committee, which

we're all on, to start exploring other theaters in

Tucson.

5 So you're getting a call, Richard --

CHAIRMAN McCUSKER: Never mind. Don't touch any buttons.

MS. BYERLEY: So, you know -- and then, as 9 we discussed this, as we said, "Okay. What are our other options in Tucson," we really love the location of Leo Rich. We love the site lines. We love the intimacy. It's a great place for chamber music.

And if you don't know chamber music, it's 14 generally two to seven or eight people playing acoustic instruments, generally classical music, on a stage 16 together.

17 CHAIRMAN McCUSKER: Mr. Sheafe's quite a **18** fan.

MS. BYERLEY: Oh, good. That's great. 19 20 So -- and it's wonderfully intimate. I mean, I don't

21 like going to bigger halls anymore, because I have such a great experience seeing artists at Leo Rich.

The drawbacks, acoustics are not great. We 24 have heating and cooling issues, temperatures. So 25 somebody needs to handle the HVAC. We've got to work

1 space, the Moscone Center in San Francisco, looking at 2 what's happening in Las Vegas, the Performance Center 3 in Chicago.

We're not going to play at that level.

5 We'll play at a little bit smaller level. But I think

6 based on our air service, based on who we are as a

7 community, based on the number of hotel rooms that

8 we'll have here, I feel really good about the product

9 that we have.

CHAIRMAN McCUSKER: Thank you. 10

MR. DeRAAD: Thanks. I appreciate the 11 12 opportunity.

CHAIRMAN McCUSKER: You want to come and 13

14 make the Leo Rich case? Come on.

MS. BYERLEY: My name is Kaety Byerley. I 15 16 am (undecipherable) the Arizona Friends of Chamber Music. 17

MS. ANDERSON: (Undecipherable) Anderson. 18 **19** I am the --

THE COURT REPORTER: I'm sorry. You need 20 21 to speak into the microphone.

MR. TOLLIVER: My name is Joseph Tolliver. 23 I am the program director of Arizona Friends of Chamber 24 Music.

25 CHAIRMAN McCUSKER: You need to get close

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1 that part, too.

And we've got from musicians that the 3 acoustics for them on the stage are very difficult. So 4 while we get decent sound out from the audience, it 5 could be better. For the musicians, they have to 6 really work very hard to make that sound possible. So there is a little reluctance there.

So we recently did a survey, and I just wanted to read a couple of highlights from the survey.

What people love about Leo Rich, they love 10 the intimacy. They love the restaurants nearby. And 11 they say there's fairly comfortable seats. 12

They do call out, and I will quote, gross 13 bathrooms, hard for the not able bodies, drab environment, no railing getting to seats. Someone said

it's pretty bleak, which I would agree with. 16

So there are a lot of things. But our 17 ultimate assessment, after all of this, was that we love Leo Rich, and rather than trying to identify other venues or develop another venue, which would be

incredibly expensive, what can we do to work with the

TCC and Rio Nuevo and on this project to really make

this not just an amazing space for chamber music, but for other smaller more intimate concerts.

25 So, you know, I was thinking like Rob 1 technological advances.

You heard us talking about the music hall and outdoor space. If there was an enclosed space adjacent to Leo Rich that would allow you to be indoors and outdoors in a ticketed event, does that have value to you? Do you see your clients using something like that, wine and cheese kind of thing?

MS. ANDERSON: Yes. As a matter of fact, we hold receptions at the Sosa-Carrillo House for our donors after several of our concerts. And that is basically a perfect (undecipherable) for that event.

Kind of looking around for other reasons to 12 have other experiences for patrons as well. So, yes, 13 that would be --

15 MR. MARQUEZ: Michael, can you please drill down on 4.4 for us and tell us what we think we have planned for Leo Rich?

MR. BECHERER: Sure.

So we had -- obviously had the restroom 19 20 remodel, refurbishment throughout the lobby as well, replace all of the seating, update the house lighting and the production lighting.

We did have a replacement production sound 24 system, which we based the budget on what Fletcher was 25 talking about, one of these acoustic systems, because

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1 Thomas is coming to the TCC this year. Rob Thomas is primarily a pianist, piano, singer, songwriter.

How cool would it be to have him book an 4 extra night? You have a very intimate concert of 500 5 seats. You charge a high price for those concerts.

You know, and then you have this revenue-generating, you know, accessory theater that's 8 not as great for community musicians or for theater or 9 dance, you know, or graduations or all the things that 10 it gets used for right now, but to really kind of set the sights higher, (undecipherable) could he play a very intimate limited seating engagement at Leo Rich? 12

So kind of looking at these different ways 13 14 to use the theater and make it kind of a really more -help the level of the facility match the level of the

(undecipherable) perform, so ... 16 17

18

CHAIRMAN McCUSKER: Well said. Big part of the problem is that triangular

19 nature of the venue doesn't work for a cappella groups, for example, are used to rectangular halls.

We think there are electronic ways to help 21 solve that. We've seen theaters that have a speaker 22 array of hundreds (undecipherable) in your seats. You

25 iPad. So we're going to look at those kind of

24 can literally change the nature of the sound with an

1 the acoustics in that space are so challenging, the

shape of the space, the nature of it, we think the

Active acoustic system might solve a lot of problems.

But, obviously, once we start to go down one of these paths, we're going to want to get input from musicians and everyone else to make sure this is the right path to go down.

We looked at doing some work on the patio 9 outside, again, to be able to create that as potentially within the ticketed area that you could end up using for other sales and receptions and things like **12** that.

MS. BYERLEY: Is there any thought of 13 14 expanding the lobby out into the patio area? That's a challenge, I know, for us, too, is that it's a long skinny lobby that people get funneled into a river of bodies during intermission. 17

18 **MR. BECHERER:** Sure. It's a long, narrow 19 space.

20 CHAIRMAN McCUSKER: Probably in Column D someplace. 21

MR. MARQUEZ: We don't have a Column D, put 22 23 it that way.

MR. BECHERER: Yeah, we weren't budgeting 25 for that. And there's also some challenges, because

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6

13

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1 once we start affecting the facades of these buildings,

- 2 it is tied into the historic landscape. Not that it
- 3 couldn't be done, but there are some challenges.
- **MR. MARQUEZ:** So that pretty much took care 5 of most of your list that you said you were
- 6 concerned --
- CHAIRMAN McCUSKER: One thing I heard that
- 8 I didn't hear from you is the musician monitoring
- system. So I don't know if --
- **MR. BECHERER:** That would be part of the 10
- 11 Active acoustic system that tunes the room for everyone
- 12 is the way that works.
- A couple other things he have on the list 13
- 14 for some of the back-of-the-house, dressing rooms,
- green rooms, and then also the concession space, I
- think, again, like we were talking about with the music
- hall, if we could distribute some of that concession
- space so it's not concentrated in one area, that can
- really help the fan experience, because you're not
- waiting in a line 10 people deep, instead, maybe three
- people deep if they're spread out several locations.
- MS. BYERLEY: I would agree with that. And 22
- I think -- I think that all sounds really good. And I
- 24 know musicians would be excited about a little
- 25 improvement to the green room and the backstage area,

1 CHAIRMAN McCUSKER: We have no choice,

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- 2 really. **MS. BYERLEY:** And we do have stairs going 3
- 4 down into the seating area at Leo Rich. Is that -- has there been any thought to make those just slanted
 - ramps?
- 7 **MR. MARQUEZ:** We're going to build a slide.
- MR. BECHERER: We'd have to look at it. My
- gut thinking is it's probably too steep. But that
- doesn't mean we can't find ways to create more
- accessible spaces throughout the building for people
- that have accessibility issues.
 - **MS. BYERLEY:** That would be great.
- One question I have about the acoustic 14
- 15 system, is that -- I'm just not familiar how that
- works. So I have to do a little research on --
- **CHAIRMAN McCUSKER:** There's one in Tempe.
- There's a theater in Tempe that uses this system.
- There's a couple back East. 19
- And it's really designed to reprogram 20
- 21 speakers based upon performance so that they can narrow
- it, broaden it, bring up the bass, take down --
- MR. IRVIN: Like a sonar system on 24 steroids.
- MS. BYERLEY: So even though we don't to 25

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- 1 basically just a big, empty space.
- **MR. BECHERER:** If you could draw these
- 3 bigger artists like you were talking about, you need a
- 4 space that's presentable and really shows off a --
- MS. BYERLEY: Exactly. 5
- **MR. MARQUEZ:** The last one is for HVAC,
- which Glenn can talk to you about the thermostat 8 later --
- MR. BECHERER: One thing on that I do want
- 10 to mention. A lot of the maintenance issues around the
- 11 campus are going to be handled by the City of Tuesday.
- 12 But in addition to the budget that's been
- provided by Rio Nuevo for all those upgrades, the City
- 14 is committed to coming in and handling a lot of these maintenance upgrades for --
- CHAIRMAN McCUSKER: That was north of the 16
- 10 million last time we saw it. So we should thank the 17 City and mention that they're going to be our partner
- and focused on what we're calling deferred maintenance.
- 20 So we should address almost all of those issues.
- MR. MARQUEZ: The last piece were the 21
- 22 railings. So if we take out a permit on this, is there -- are any -- a certain point that might address
- 24 the railings?
 - MR. BECHERER: Yes.

1 amplify --

- CHAIRMAN McCUSKER: You wouldn't even know you're being amplified.
- MS. BYERLEY: Okay. That's interesting.
- So that goes into -- because I was thinking 5
- 6 about changing the seating and the carpets and the
- fabrics and all of those things, how would that affect
- the space so that this would come (undecipherable)
- balance it out?
- MR. BECHERER: Yes. Actually, what ends up 11 happening is you come in and make the room completely
- 12 dead, and then this Active acoustic system then picks 13 up the performance.
- And it doesn't amplify it, but it amplifies
- 15 it at the room's volume, and it adds whatever acoustic feature would be most perfect.
 - So you can change it from a concert hall to
- the theater in terms of reverberations. They weren't
- always great. They kind of had a bad reputation. But some of the newer digital systems, there's no latency
- anymore, because they're operating so quickly.
- And, obviously, we would want to go hear
- these systems in person and make sure it's the right
- solution, because if it's not, we'll find another
- 25 solution.

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But it's just one thought that we had

2 because of the difficulties of the acoustics in the

- 3 room and then also trying to make that room more
- 4 flexible to have a lot broader range of events there.
- So -- because you can go from spoken word to chamber music to --
- CHAIRMAN McCUSKER: Choral. 7
- 8 MR. BECHERER: -- acoustic guitarist to

choral within the same space.

CHAIRMAN McCUSKER: So make sure you have 10

- Mr. Becherer (undecipherable). 11
- 12 We promise you we will be in touch. Thank you very much. 13
- **MR. SWAIM:** I might add that we did explore 14 15 the possibility of changing the slope of the floor
- and -- but -- and to improve sidelines and acoustics
- and that sort of thing. 17
- The challenge is the cost of that was 18
- pretty astronomical, more than double this budget. 19
- MS. BYERLEY: Okay. We'll find a 20
- 21 different --
- CHAIRMAN McCUSKER: We're kind of jumping 22
- 23 around.

1

- Anybody else on the music hall and/or Leo 24
- 25 Rich want to comment?

- 1 understanding of set of research, perhaps even specific
- 2 plans that we have made for areas of this facility and
- 3 work together in these investments that you're about to
- 4 make.

CHAIRMAN McCUSKER: What's your sense about 5

- the way they structured the timing of, you know, the
- ticket box area and --
- MS. VAN DRUNEN: Well, I --8
- 9 CHAIRMAN McCUSKER: -- Eckbo simultaneously

with the garage and the plaza later; do you --10

MS. VAN DRUNEN: No, I'm completely 11 12 delighted with that. We had prepared two years ago a

proposal for the upper plaza that we were ready to

14 bring to the Rio Nuevo floor that was practically

shovel ready.

And so that's on the shelf. And so if we 16 can implement that, that's terrific. We've got some

research that would complement the work and

understanding and skill set that Swaim brings as well.

So I think that's good, because I think 20

21 it's very important to look at Church as our interest

point and have all of that upgraded at the same time.

So I think that's great.

I think the fountains have to -- the 24

25 fountains and the landscape on what is called central

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I can go to the cards.

- Karla, I know you're dying to talk about
- 3 Eckbo. Do you want to come on up?
- MS. VAN DRUNEN: Karla with TCC Today.
- We've had such great opportunities over the 5
- 6 years to talk about Eckbo. So what I really wanted to
- 7 say was thank you, because you have taken us from the
- 8 disappointment of the failed bond election to a point
- where we can see even greater improvements in this
- entire facility. 10
- And the work that TCC Today has been doing 11
- 12 for the last five years doesn't complement and has
- engaged the work of Arizona Friends of Chamber Music
- and the symphony.
- And we continue to work with those groups 15
- in order to see a holistic restoration of this
- property. 17
- As you've heard, there are many 18
- stakeholders here today, people who have rented, people
- who are patrons. 20
- Helen will be here soon, so someone from a 21
- 22 very academic perspective, has a great understanding of
- 23 Eckbo and the history.
- And so I just look forward to the continued
- 25 engagement of all of those of us who can bring an

- 1 plaza, that has to be shortly thereafter, because it is
- 2 the entry point to these two facilities. So we need to
- raise that curb appeal.
- And then I think we have to begin a
- 5 dialogue about what we do with those fountains, how can
- we use reclaimed water from the HVAC system, what are
- the risks, concerns that we want to be responsive to,
- because those things are being talked about in our
- community, whether it's water resources or risk.
- 10 So let's start planning for that now and

have an implementation date.

The one question I would have, and I think

13 it might have just been a misunderstanding on the way 14 the question was asked, when we prepared our upper

plaza restoration plan, we were looking at the

potential of restoring the splash pad.

But Edmund called it a fountain, and you 17 said no. Are you still thinking that we might have the

opportunity to put the splash pad back?

MR. BECHERER: Yes. So the budget that we 20 21 have in here was the one that was developed with the --

MS. VAN DRUNEN: Okay.

23 MR. BECHERER: -- splash pad --

MS. VAN DRUNEN: Okay. 24

MR. BECHERER: -- included. And when 25

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1 Edmund mentioned --

MS. VAN DRUNEN: That's okay. 2

MR. BECHERER: -- I took that as meaning --

4 MS. VAN DRUNEN: Yeah.

MR. BECHERER: -- the --5

MS. VAN DRUNEN: Yeah, that's what I 6

thought. 7

So I thought it was good to talk about 8

9 that.

3

The other question I have is loss of 10

11 nonconforming public art and some signage on the plaza.

12 Is there money here to relocate that?

MR. IRVIN: No. 13

MR. BECHERER: I think that will be part of 14

15 the conversation of what we do with that public art. I

think the intent to restore the plaza would be to

remove that. 17

21

Again, a lot of these budgets -- we took a

19 lot of the work that was done to develop the budget for

all of the landscape features and --20

CHAIRMAN McCUSKER: We can ask Helen, but

22 if it's nonconforming and it's part of a registered

23 landmark, it can't be done, right? I mean, if it's not

24 contributing to the original design, it's basically not

25 supposed to --

1 but we can't use pre-spent money on --

CHAIRMAN McCUSKER: Shouldn't the intent be

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3 to restore the Eckbo fountains to as much as they were

originally designed and built?

MS. VAN DRUNEN: Do you mean in terms of

depth or --6

7 CHAIRMAN McCUSKER: Not (undecipherable).

MS. VAN DRUNEN: Oh, absolutely. 8

CHAIRMAN McCUSKER: Right. 9

MS. VAN DRUNEN: Because it complements the 10

entire design of what was being created here is an oasis in the desert and community gathering space.

And I think everything we can do, as we

14 have these hotel rooms, we have improved concession

15 space, to encourage people to linger, to stay, to be

16 together in this space is what Eckbo envisioned.

I mean, one of his seminal works is places 18 for people. He designed in order to bring people

together. 19

And when I have a chance to come down to 20

21 the plaza, we have the two Pistache trees that we

planted (undecipherable) right at the base of the

stairs of Leo Rich.

And frequently, now, as those have really 24

25 maximized their size because of the use of the Silva

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1 cells, I see people who walk over and spend their lunch

2 contention over the years since there was a committee

MS. VAN DRUNEN: It's a great area, and the

3 formed to assess it, and there was an agreement with

4 the arts foundation about what should be moved has also

5 been funding.

So there's a great consensus of what needs 7 to be moved. We need to find a place to move it that

8 is agreeable given all of the regulations that control

9 that and the fact that public dollars were spent to

10 create it, and then we need to have the money to

11 physically take it away from this place and put it in

12 the new place.

MR. MARQUEZ: The RTA has an arts budget. 13

14 Maybe they would buy it from us and place it in one of

15 the --

16

CHAIRMAN McCUSKER: Miracle Mile --

MS. VAN DRUNEN: Well, I looked into that, 17

actually. And the thing is that there's a statute that

indicates they have to spend new money on that public 20 art.

MR. MARQUEZ: Rename --21

MS. VAN DRUNEN: I looked --22

23 MR. MARQUEZ: -- it.

MS. VAN DRUNEN: -- at being able to take 24

25 this public art and put it on the restoration of Kolb,

2 hour there in the shade of those trees.

That makes me extraordinarily happy. I

4 feel like planted a tree, done a good thing. So

there's --

CHAIRMAN McCUSKER: Who wanted to move the stupid gecko someplace else? Who regulates that?

Who -- is there anyone over --

9 **MS. VAN DRUNEN:** City of Tucson.

CHAIRMAN McCUSKER: Okay.

10 MS. VAN DRUNEN: We can talk about that 11

12 more offline. CHAIRMAN McCUSKER: No, I think it's a good 14 catch and probably something we want to make sure that we are serious about budgeting for.

MS. VAN DRUNEN: Okay. We look forward to 17 being part of continued conversations. Thank you for 18 including us in the conversations about the parking 19 garage.

That's a quickly-moving timeline, and we're 20 21 eager to see something that has an architectural

22 relationship to not only what's taking place at the TCC but the structures that are in the neighborhood around

24 us.

25 Thank you.

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1 CHAIRMAN McCUSKER: Are there people on

2 call that I've missed?

MR. MARQUEZ: Betty Villegas.

4 CHAIRMAN McCUSKER: We just need your name

5 for the record.

6

MS. VILLEGAS: Betty Villegas. I'm

7 community advocate, my title.

So good morning. I'm here. First I want

9 to -- I'm Betty Villegas, and I'm president of

10 Los Descendientes (undecipherable) and a former TCC

11 commissioner also.

So I'm here -- first I want to start by

13 reading a statement by Dr. James Burns, the executive

14 director of the state's historical society.

This is from Dr. Burns:

The Sosa-Carrillo House is the only

17 remaining historic property within the campus of

18 agriculture venues anchored by the Tucson Convention

19 Center.

25

This home, which is on the National

21 Register of Historic Properties, was saved from the

22 wrecking ball of urban renewal by the citizens of

Tucson who then (undecipherable) it to the Arizona

24 Historical Society.

It is arguably the crown jewel of the

1 currently the tenant of the Sosa-Carrillo House, and we

2 rent from the State on an annual lease, and we're in

3 initial discussions to extend that lease.

4 I'd like to describe some of our

5 discussions and plans briefly.

6 On March 8th we had the opening of our

7 first exhibit, which was very successful. And through

8 May we had over a thousand visitors who came through

9 and were city residents as well as many tourists.

The museum has been closed for nine

11 consecutive years, and our organization is committed to

12 reactivating the space.

We have already held several events, and we are planning additional events that will take place

15 between now and the end of the year.

We also rent the building and exterior

.7 patio to -- for private events, including the Tucson

18 symphony, who has just asked us to renew their contract

19 with them for the next season.

We're strengthening our community

1 relationships and building new partnerships, some of

22 which include the University of Arizona, Arizona State

23 University, Pima College, school districts, as well as

24 other like-minded organizations, such as the Presidio

5 Trust, Mission Garden, Borderlands Theater, and the

1 Arizona Theater Company.2 We're also part of the Turquoise Trail,

3 which brings a lot of out of town visitors to their

4 house. And they're very thrilled when they find that

5 the house is now opened.

6 Just last month we received an award from

7 the Tucson-Pima Historic Preservation Commission for

8 reactivating the museum.

9 We were successful in receiving our first

10 grant from the Southwest Foundation for Building

11 Improvements, furniture, and equipment in the amount of

12 11,700. And we just applied for 12 percent

13 (undecipherable) grants requesting 18,000 for our 2020

14 programming and exhibits.

We truly have a vision, and we want to work together with you to fulfill that vision. Together we

17 can provide a cultural experience to our committee and

18 our visitors.

And if you support our Mexican-American heritage and (undecipherable) at the historic

21 Sosa-Carrillo House, we would truly, truly appreciate

22 it. And the sooner the better so that we can provide

23 that cultural experience.

I've heard a lot of people talk about that fan experience. When you bring people here from

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1 Historical Society's property holdings statewide.

Once in the heart of Barrio Libre, this

3 1870 adobe is now an island of history within the

4 convention center campus.

5 The Arizona Historical Society has

6 partnered with two Tucson cultural institutions to

7 bring vitality to the house while honoring the roots of8 the local community.

o the local community.

9 This unique partnership provides a space 10 for Hispanic culture music, the only one, to our

11 knowledge, in Arizona, run by Los Descendientes, as

2 well home to Borderlands Theater.

The partnership also provides an

14 opportunity for all partners to activate the venue as

15 an economic (undecipherable) through the use of the 16 interior, the historic courtyard, and the patio for

17 events, celebrations, receptions, presentations, and a

18 host of other community gatherings.19 Rio Nuevo's investment in this property

20 would leave no gap in the improvement of the

21 surrounding campus, while enhancing the overall ability

of the campus to serve the community, fuel the local economy, and arm the culture and history of Tucson.

James Burns, PHD.

Our organization, Los Descendientes, is

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1 different conventions, the fact that you have a

2 high-quality, high-functioning museum on your campus

3 that people can come to and not have to stray far from

on their breaks, after their workshops, that's an added

value to anything that you do here on this campus.

Thank you very much.

CHAIRMAN McCUSKER: Thank you.

7 MR. MARQUEZ: So we love that you have 8 9 reactivated the museum. So as we invest in the TCC campus, obviously, more people are going to visit your museum. It should be good for everybody.

What is your request? What is your take? 12 I mean, where -- what are you interested in in regards 13 to this revitalization of the TCC campus? 14

MS. VILLEGAS: Well, while we got a 15 small -- well, first of all, the Arizona Historical 16 Society, when we negotiated, they said, "We don't have 17 any funding for you to make any improvements."

So any improvements that have to be done 19 20 have to be -- we have to raise the money. So that's what we've done. 21

So far we needed new tables and chairs. We 22 needed electrical work in our back patio, which we have done already, and we continue to do.

25 We're buying new tables and chairs. We're

MR. BECHERER: So we had met with the 2 Historical Society about the building, and I worked 3 with them in the past on some different plans on the

4 revitalization changes there.

Betty is right. Parking is an issue, but some of the other things we had budgeted, and it's one of the line items in the budget is just outside of the 65 million, but it was doing things like creating a new parking lot in front of the buildings that would

dedication to the Sosa-Carrillo House, because they do own that entire space all the way to the drive.

There was also an idea of creating a plaza on the west side of the front of the building. That 13 building is really out of context, obviously.

I mean, Main Street used to go in front, so 15 16 the idea of re-creating the space of Main Street as a plaza which would be another event venue, an outdoor venue that could be used, That was also something that was suggested.

Expanding the patio in the back of the 20 21 yard, because it has the wall around it right now. But 22 if we could integrate that patio into the central plaza, it creates additional opportunities for events

24 that you could -- because you could control access so

25 you could have liquor sales and it becomes another

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1 asset and venue for the central part of the TCC campus.

And the last part is really just

stabilization of the house. It is an adobe house

sitting on a rock foundation.

So we had developed a plan to put in foundation drains to get the water away from the adobe walls, to repair the adobe.

There's just a lot of maintenance and repair work that needs to be done to stabilize the historic structure itself.

was if -- as this piece in the center of the campus if 13 there would be a way to fund some of those 14 improvements, it could be a more integral part of the 15 campus and work together with the other venues on the 16 TCC.

So I think part of the -- part of the idea

17 MR. MARQUEZ: So Fletcher and I met with 18 Elaine and one of your board members, a gentleman. I 19 don't recall his name.

And the conversation was a reactivation 20 21 of -- or an activation of the east side porch area so 22 that the community, TSO, opera, et cetera, could use that area as a venue prior to events, post events, thought it would be a great way to attract that area. 24

We're driven by sales tax up here. This is

1 fixing some of the adobe on the inside -- we actually got somebody to do the in-kind work for us to do that.

We've actually improved and enhanced our 4 lighting in the museum with track lighting to make sure

5 that when we have exhibits, that they are able to 6 really, you know, be prominent, you know, that the

7 exhibits are -- the people are able to experience --

you know, have a good experience with it.

So that's why it's important for us to have 10 a quality building. Our kitchen, our bathrooms 11 definitely need work.

12 We can -- we can always use help with the product of the building, because we own that whole --14 or the society owns that whole area all the way to the 15 curb.

We have a lot of parking issues. We don't 16 have our ordinary parking. And so we would like to 17 have parking designated for our use as well, whether we can enhance the front yard and maybe build some parking there, as well as lighting, because it amazes me how many people, don't even know where it is. It's lost in 22 this big campus, you know. It's just surrounded by 23 concrete.

MR. MARQUEZ: Michael might be able to 24 25 pitch in.

25

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a State-owned building where the TCC in kind of aRio Nuevo slash City of Tucson venture.

So I think the conversation moving forward could be continue a conversation, just be cognizant we're in Category C. So we have to see what we can do to prioritize.

But if there's a way that we can generate sales tax and we can activate that space for these tenants of the TCC and/or parties that want to come to the TCC, that's a conversation to have in the future.

MS. VILLEGAS: Right. And one of our visions for the future is to have a gift shop in there that we can -- for us to generate income, as well as if we make the improvements, we can also start charging higher rent space, you know, for the use of the building and even indoor when it's not being used by an

MR. MARQUEZ: It's good we're starting the conversation, just continue to have it.

MS. VILLEGAS: All right. Thank you.
 THE COURT REPORTER: Can we take a break?

22 (Recess taken from 10:48 a.m. to

23 10:52 a.m.)

exhibit.

17

24 CHAIRMAN McCUSKER: I'm going to give you 25 the two-minute update, which I know you can grasp.

1 (undecipherable) position to capitalize on both.

Part of my job elsewhere is to be the

3 national liaison for the Historical Landscape Service.

4 Next year we will be working on landscapes that have 5 disappeared.

6 So part of that project will feed

7 beautifully into what you're doing in terms of

8 connecting the pieces -- underlying pieces around the

9 current piece. So I think we know -- hit a really good

.0 sweet spot in terms of what we can do in that area.

I would also like to say that obviously this is an important landscape, and we have to repair it according to the Secretary of the Interior

L4 standards.

Now, TCC Today has done numerous trials of things to see what works and what doesn't. And I would just like to be sure that in this renovation we take advantage of the contractors that we have already tested who have done work, who have held up, and also the other research that we've done in terms of the theater, bandstand, and other research, because what often happens with these projects is we lose these

23 pieces.
24 And since we've already tested it, I would
25 really hate for it not to be taken into account.

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So we need to prioritize the renovation of the entire complex. We have a budget of about \$ \$65 million that's financeable. About eight of that is dedicated to Eckbo in two phases, the upper plaza in concert with the garage, and then the fountain plaza a little later just in terms of timing.

You heard the conversation about the
Sosa-Carrillo House. So we're interested in your
perspective about balancing the historical importance
of what we're doing, while we're trying to modernize
the venues at the same time and just kind of -- you
probably can't react to the number, but I think Michael
can interact with all of us.

This is a study session, you know. He might kind of go through with you what they budgeted for Eckbo, and we're happy to hear you react to that. So thank you. And she'll need your name.

MS. ERICKSON: I'm Helen Erickson. I've been part of the TCC Today since its founding, which is a group that is focused on preserving and rehabilitating the Eckbo plaza.

What I wanted to talk about today is, first

of all, the fact that we have an intersection here between the, shall we say, the best part of urban renewal and our Latino heritage here. And I think that

So that's pretty much what I have to say, unless there's questions.

3 **CHAIRMAN McCUSKER:** Michael, anything 4 specifically you wanted to address about Eckbo or 5 what's in the budget, what's not in the budget, kind of 6 hit the highlights?

MR. BECHERER: Yeah, I think the budget was 8 drawn from some of the work that was already done by 9 TCC Today in terms of the scope of the project and the 10 intent of some of the technology used to make it more 11 sustainable.

And I agree, you know, we need to take the lessons that we learned and make sure those are integrated and move forward so that the entire restoration is successful long-term.

And I think one of the things we see in the landscape today in its condition is that some of the -- 18 just, you know, the way the trees were planted, those 19 things didn't last.

So we need to make sure we go back with what is going to be a permanent solution so we're -- we have taken information.

And moving forward, obviously, we'll have a stakeholder that will be involved, including TCC Today, so that we make the right decisions moving forward.

One thing we'll have to be careful about in 2 terms of venders is Rio Nuevo is a public entity, so we 3 have to follow State procurement law.

So there's ways to work with that. But 5 just keep that in mind that we can't always just pick 6 the person that we want necessarily. However, we can make provisions to make sure things move in the right direction.

CHAIRMAN McCUSKER: One of the advantages 10 that we will have is we've elected to go with a single contractor for the entire project.

So we're not going to break it up into 12 multiple projects. That will give us much more 13 consistency. So we'll use the same architect, the same contractor on every one of these projects.

Eckbo probably has to be treated a little 16 differently because of its historic status. But right 17 now the same team will be responsible for everything, but with different subsets of subject matter experts. 19

So there is an opportunity for us to enlist 20 some additional professional help as it relates to Eckbo and some historic (undecipherable). 22

MS. ERICKSON: One additional thing is the 24 question of whether it's possible to (undecipherable) 25 from the arena --

1 we're communicating with our residents as some of these

changes are handled. I'm not sure if it's part of Phil's budget, probably not, but if there's any additional marketing

dollars or efforts so that we say, "Gosh, we have this parking lot under construction now. Please take the

streetcar," or, "Please park here," or -- we've got

such good partners in the room, you know, our symphony, the chamber, the Visit Tucson, let's just make sure we

work with these partners to make sure everybody is clear on the darn parking and what you should do when

you get there and to make it friendly, because it

really is frustrating, and we don't want to lose our patrons by not making it easy.

So, anyway, marketing dollars, outreach, 15 16 updates. That was just my one thought. And thanks again to everybody, partners, Swaim & Associates, and you guys for all you do. You're appreciated.

MR. SHEAFE: While you are raising that, 19 20 Michael, you might want to talk about -- there's a lot of effort going into making sure that we don't lose parking spaces as we go through these construction cycles.

So make a comment about the kind of plan 24 25 we're doing on parking.

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- CHAIRMAN McCUSKER: We talked about that 2 before you got here.
- MS. ERICKSON: I'm sorry. 3
- But I think that is something we really should consider as (undecipherable) you know, the fact that we have a historic property and we are using modern technology that saves us lots of water. 7
- CHAIRMAN McCUSKER: Thank you. 8
- 9 **Ouestions?**
- Brandi, any other cards? 10
- Come on up. 11
- 12 MS. ALQUIST: Just me. Just me. Just me.
- CHAIRMAN McCUSKER: She doesn't know who 13

14 you are.

MS. ALQUIST: My name is Kristin Alquist, 15 16 and I'm a resident of Tucson, Arizona, and I'm a good sales tax participant. I like to use all the venues at the TCC. 18

Today I'm also -- well, I'm also a member 19 of the TCC commission, but today I'm just speaking on my own personal comments. 21

22 And I love the priorities. I love you guys and the action you've taken. We love the activity at 24 the TCC and Glenn and everything.

So that said, I just want to make sure that 25

MR. BECHERER: I know we're talking to other landowners around to find alternate parking opportunities.

I think you're right on point. We need to 5 be able to communicate that out so when people come to the TCC, they're not trying to parking lot it, because people will be frustrated and moving around.

So we are planning that -- the construction of lot -- of the garage lot won't start until the spring, so we have a little bit of time to get ahead of 11 this.

But we are actively looking for extra --12 other parking options, I think. But also your point about the streetcar is great as well. If we can get people to park somewhere else in or around downtown and take the streetcar to the TCC, that would be great.

MS. ALQUIST: And maybe if we started doing 17 outreach with the taxi companies, with anybody else, and say, "It's easy. Grab three friends." You know, I mean, let's be creative. 20

It's not up to you guys. But as a 22 community and as our vendors and partners using the center, let's try and be creative so we don't lose 24 our --

MR. IRVIN: One thing I might point out to

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1 you -- and, first off, I appreciate your comments2 relative to parking. We hear it all the time.

One of the things that we've been talking about is there doesn't seem to be (undecipherable).

5 It's not really the scope of this. But there doesn't6 seem to be a standard sign that people look at and say,

7 "That's parking."

8 So I think we're going to be having some 9 discussions about trying to provide some continuity in 10 that so that when people come downtown and they see a 11 sign that looks a certain way, they know that that is 12 parking.

Now, we're talking about the TCC maybe doing some other things relating to that. But we really appreciate your comments on parking. We know how important it is for this venue.

17 MS. ALQUIST: And it's not all on our 18 shoulders, you know, the 30 of us here. I mean, let's 19 reach out to our City councilmen and have them put it 20 in their newsletters.

I mean, if we get a blurb, we can share the information on how easy it is.

And thank you all.

1 to come up?

24 CHAIRMAN McCUSKER: Thank you very much.

Jerry, I saw you slip a card. Do you want

1 we love all the convention space. So it's great. I

2 hope they're successful in filling and hopefully the

3 (undecipherable) rooms will help with that.

Must important, as a community member, I'm sexcited, because a big percentage of your money is

6 being used for the benefit of -- not just a bunch of7 businesspeople.

8 So if you look at the total numbers, the 9 arena, the music hall, et cetera, that's really 10 exciting. So thank you all. We're here to support you 11 every way we can.

12 CHAIRMAN McCUSKER: Thank you very much.
13 MR. MARQUEZ: Thank you.

CHAIRMAN McCUSKER: We catch anybody, 15 everybody?

Mr. Collins, I'm not exactly sure what we
do with all this now. We have to present our bank a
use of proceeds. Ultimately they're going to want
something with this kind of detail.

We also are obliged to share it with the mayor and counsel so they concur. We need to provide some direction to our contractor regarding scope, scale, and budget.

Is it as simple as approving this? You know, advise us on kind of where we go from here.

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· ---

MR. HAWKINS: Jerry Hawkens.

A couple quick things. You guys have committed so much to a job in front of the cathedral, and we're kind of expanding from the hotel all the way to Scott.

So we want to make sure that you guys sort
of focus a little bit on that, not to spend lots of
extra money, but make sure that there's a focal point
there.

MR. BECHERER: Yeah, so in our work we're doing a garage site and streetscape and looking at Church, we know there's a huge issue on event nights and pedestrian traffic crossing Church. And, frankly, at times it's dangerous.

So we're starting to look at what can we do
even in Church to help guide some of that traffic from
Ochoa, from the church, from the police department
parking lot, the pedestrians across Church into the TCC
safely.

We are also trying to look at -- the idea is to complete all of Church in one phase, and that extends all the way up to the connection across to Choa.

MR. HAWKINS: Secondly, in hotel business,

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MR. COLLINS: Based on what I've heard today and the discussion, I think you ought to be considering someone making a motion to approve the priorities listed on the spreadsheet that you talked about subject to obtaining the financing that needs to happen to pay for all of that.

So you can do that today, and it won't set
it in stone, but all the work that you all have put
together will have been approved in a priority
situation. The --

11 CHAIRMAN McCUSKER: Any issues we have with 12 the legislature should we not approve this and post 13 notice, because we're obliged to do that first, is this 14 vague enough where we still can visit with the State 15 regarding how we're going to spend their money?

MR. COLLINS: Well, it's my recommendation that you visit with the State and your appointors as soon as possible about the financing for this and --

20 the word "approve." So I think that's the trigger in
21 the statute. If we approve something, are we -22 MR. COLLINS: This is --

CHAIRMAN McCUSKER: But if we're not necessarily approving a project, we're approving a list

25 of priorities.

22

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1 MR. COLLINS: Right.

CHAIRMAN McCUSKER: And, you know, we'll 3 provide that to some other people that are reviewing 4 what we're doing. One of those bodies, obviously, is

the legislature.

MR. COLLINS: Correct. And your -- it's 7 all subject, too. I mean, if you didn't get the 8 funding that we've been talking about, none of this is going to happen.

CHAIRMAN McCUSKER: Right. 10

MR. MARQUEZ: Should the motion mention 11 something to approval from our appointers? 12

CHAIRMAN McCUSKER: So basically what we 13 14 need to do is to ultimately agree that this is the priorities we have going forward.

MR. COLLINS: Right. 16

CHAIRMAN McCUSKER: Okay. That's helpful. 17

And we probably ought to discuss if anybody 18 wants to move anything around. 19

I am struck by the Sosa-Carrillo House 20 conversations and deferring that all the way into Column C.

I do think there's a lot we could do. You 24 and I have visited with them regarding the really neat

25 facility and the opportunities to open it up.

2 ended up with some money left is, in fact, the

Sosa-Carrillo House.

So one of my thoughts would be that we make that Item 1 in Column B, and if there is money left over in this project, that we move to that historical restoration. It's probably some of the best money spent to --

1 B and C that could fit in under the contingency if we

MR. SHEAFE: You have also the fan 10 experience in the arena, and that's a plug number. It's a big number.

And it probably just -- we may want to list out what those approvals are, because there might be some tradeoff where it's fan experience benefit and something for Carrillo and --

MR. IRVIN: Something I might just point 16 out is you heard they were doing the TCC and everything around that is -- you guys have heard the number.

If the City realizes -- we don't call it 19 deferred maintenance. The City has some things on their list that they need to do that they're taking care of. You can call it deferred maintenance.

You call it things in the schedule that 24 haven't been addressed yet. But they're things that 25 they're doing relating to that.

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Michael, Phil, talk to us about the owner's 2 contingency. You know, it's a lot of money. Could it 3 be just as easily \$4 million, or, you know, what is it 4 designed to anticipate, and how much wiggle room is 5 there in that number?

MR. BECHERER: Right now it's simply a percentage of total and 10 percent, which is usually a typical owner's contingency, particularly at this stage of the project.

CHAIRMAN McCUSKER: And it's designed to 10 11 cover, what, unforeseen costs, cost overrun --

MR. BECHERER: Escalation --12

CHAIRMAN McCUSKER: -- change orders --13 MR. BECHERER: -- more tariffs on steel, so 14

there to cover all the unforeseen conditions.

Also things like when we do start the 16 restoration of the Eckbo plaza and we find -- who knows 17 what we find underneath it, if remediation work needs

to be done.

25

So it's a catch-all, so it's not 20

21 specifically assigned to any one thing. It's just 22 knowing that we're going to find things that we don't

23 expect, or there will be other outside influences on

24 the cost that we don't have control over.

CHAIRMAN McCUSKER: So the only project in

And then we're coming in with hard money and just adding to the fan experience.

What I would ask is, is there some other 4 monies that can take care of the, quote, deferred maintenance? And that's really what we're talking about, the Carrillo House.

But the money that we do spend should go towards fan experience, not rebuilding the facility that we don't own, in my humble opinion.

CHAIRMAN McCUSKER: That's a --10 MR. BECHERER: That's a State --11 12 **CHAIRMAN McCUSKER:** -- State building.

MR. BECHERER: -- building. It's --13

CHAIRMAN McCUSKER: No reason we can't go visit with the legislature or the State or, you know, whoever takes care of State buildings and --

MR. IRVIN: We should have the same discussion with the City and other stakeholders, and I think we should figure out a way --

CHAIRMAN McCUSKER: I think --20 MR. IRVIN: Yeah, try to -- I agree with

you, try to figure it out, and it should -- if there is money left over for contingency, probably a good use for that money.

MR. BECHERER: The bulk of that 1.2

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3

1 Carrillo House is really the stabilization efforts to 2 serve the house.

You know, something like the -- expanding 3 4 the west patio was really about a 275,000 line item

MR. MARQUEZ: In all fairness, the 6

7 stabilization wasn't even part of the conversation

- 8 Fletcher and I had with Elaine and the board member.
- 9 It was about activating that porch.

I would recommend that we move 10

- 11 Sosa-Carrillo into Line B and actually move -- and it's
- such a large number. It doesn't (undecipherable) move
- community ice to C.

And I liked Chris' point on breaking out 14 arena upgrades. I still think it's very important for 15

fan experience, and maybe there's an opportunity to

activate for sales tax generation ar Sosa-Carrillo. 17

18 **MR. IRVIN:** I disagree with all.

MR. MARQUEZ: Excellent. 19

20 CHAIRMAN McCUSKER: Let's talk about --

(Voices talking over each other.) 21

CHAIRMAN McCUSKER: Every place you go 22

people love the idea of a second sheet of ice, from the

24 Roadrunners, to the U of A, to the, you know, youth

25 hockey, you know, all the places we need another sheet

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Some could come from savings in projects or contingency or --

MR. BECHERER: So --

4 **MR. IRVIN:** And I know that it's always tough because of the way we're structured. A number of us have had to kind of take the lion's lead on a number

of these things.

And you know how the community ice is 9 important, maybe along with some of the other stuff we do inside the TCC.

I just don't think we had enough time to 11 explore. I think there's some monies that maybe are available to us, some other ways to finance that.

And I think our vision was let's take the 15 TCC, and let's make it Tucson's vision of Lincoln

Center, Ford Center, what have you.

So Carrillo House sitting off there to the 17 side, some stuff we should be doing with the community ice and inside the arena are all important.

So I love the fact of having a second 20 bucket that we can all put our energy towards and

biforate them later. But I think that's an important 23 one.

So I don't want to sweep it under the 24

25 bridge, but, also, I don't want to have our community

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1 of ice.

It's also the most expensive thing on the 3 page. And when we try to prioritize things, we just

4 really couldn't come up with enough money to build it.

It's maybe the biggest priority we can

6 fund, and I think the challenge for us is to try and

7 find some maybe creative ways to do that, or maybe

somebody will partner with us to do that.

But I don't think there's any way that I 10 can see in the next 10 years where we're going to be able to afford that kind of facility.

12 MR. MARQUEZ: That's my point.

CHAIRMAN McCUSKER: The Sosa-Carrillo House 13 14 is affordable. It's not a lot of money. And maybe we can partner. Maybe we (undecipherable). So I do like the idea of --16

MR. IRVIN: I don't have a problem with 17 getting rid of C and putting all that stuff in B. I --19 (Voices speaking over each other.)

CHAIRMAN McCUSKER: That's the only thing, 20 in Column C, you can just move that --21

MR. IRVIN: Put that over --22

CHAIRMAN McCUSKER: -- over, and then we

24 figure out how to get some money behind those items in 25 C.

1 ice put into a third position.

CHAIRMAN McCUSKER: I like that. I mean, 3 you could eliminate Column C altogether and put

4 everything in basically priority projects. But today

we don't have the funding for it.

And, you know, we're going to try and figure that out in terms of the community ice, the arena upgrades, and the Sosa-Carrillo House.

I would say of those three, the

Sosa-Carrillo House is the easiest for us to tackle 11 next.

12 **MR. BECHERER:** So just one point on both of

those items, there's more granular line items within those that we could look at both groups and come up

with priorities within those, because, like I said,

maybe some of the things on the Sosa-Carrillo House

that are important, we could pick those up, and a few things with the fan experience.

And so I guess what I'm getting at is we don't have to spend 1.2 million to Carrillo House. Nor do we need to spend, I think, 6 million on the arena upgrades.

But we can find priorities within both of 24 those groups that become the first set of priorities if 25 we have the funding available.

3

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1 **MR. MARQUEZ:** That would be awesome.

MR. IRVIN: I like that. 2

CHAIRMAN McCUSKER: Jannie, anything you

- 4 want to comment on? I know it's been hard for you to
- 5 track. We're going to spend two and a half million
- 6 dollars upgrading the technology so 10 years from now
- you'll be able to hear us.
- MS. COX: Yeah. No, I have pretty
- 9 (undecipherable) and I feel really good about
- 10 everything I've heard. So I don't really have anything
- 11 to add at this point.
- CHAIRMAN McCUSKER: Okay. We are set up to 12
- 13 take action. I think I did hear a conversation about
- 14 eliminating Column C.
- So if we don't have any other changes to 15
- 16 the list, it could be as simple as a motion to
- accept -- we're not really approving anything -- to
- accept the priority list as presented by our team and
- various people that have given us input and to move
- forward with the selection of our lender, contractor,
- and other jurisdiction approved.
- MR. IRVIN: I think it's probably about as 22
- 23 simple as that.
- I guess the --24
- 25 MS. COX: (Undecipherable).

So we have a motion and a second basically

- 2 to accept. Again, I thank you guys. It's an
- unbelievable amount of work.
- And everybody that's participated in this,
- 5 you're going to see this -- it will become, indeed, our
- legacy, I believe.

We have a motion and a second to accept the

- priority list and make it available for public
- distribution.
- Brandi, call the roll. 10
- MS. HAGA-BLACKMAN: Jannie Cox? 11
- 12 CHAIRMAN McCUSKER: That was for you,
- Jannie. 13
- 14 MS. COX: Aye.
- 15 MS. HAGA-BLACKMAN: Edmund Marquez?
- **MR. MARQUEZ:** A very excited aye. 16
- MS. HAGA-BLACKMAN: Chris Sheafe? 17
- MR. SHEAFE: Ave. 18
- MS. HAGA-BLACKMAN: Mark Irvin? 19
- MR. IRVIN: Absolutely. 20
- MS. HAGA-BLACKMAN: Fletcher McCusker? 21
- CHAIRMAN McCUSKER: And a resounding aye. 22
- 23 That's unanimous.
- Thank you, everybody. 24
- MR. SHEAFE: Can I make a comment just 25

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- CHAIRMAN McCUSKER: Jannie moved that. **2** Jannie said so moved.
- MR. IRVIN: I like that. 3
- MR. SHEAFE: We'll second that. Keep this 4 5 going.
- 6
- **CHAIRMAN McCUSKER:** Are you tracking this? Oh, my gosh, you're a saint. 7
- MR. MARQUEZ: Does the motion need to **9** include getting rid of Column C?
- MR. IRVIN: Yes. 10
- CHAIRMAN McCUSKER: I kind of said that in
- 12 my motion. If you're eliminating Column C, everything
- that we can fund goes into Column B, and we accept the order in which the priorities have been presented.
- MR. MARQUEZ: Okay. 15
- CHAIRMAN McCUSKER: And this is now a
- public document. We can distribute it to the City, to
- 18 the bank, to the legislature. It's our sentence about primaries.
- 20 Nothing really gets approved until you have 21 a contract.
- MR. COLLINS: Mr. Chairman, members of the 22
- 23 board, there are a lot of steps that you have to take 24 before you are locked in to doing this.
- CHAIRMAN McCUSKER: Good. 25

- 1 before you --
- You know, you look at a list like this, and
- 3 I'm the guy that signs these checks. I just have to
- compliment Michael and Phil and your team.
- It's really remarkable that we've made the
- 6 progress that we've made for the kind of investment
- that we've had to put in to get this list, because we
- look at each one of these, and it's mind boggling how
- much detail is behind it.
- You know, you can say, "Oh, we're going to 10 11 put a million and a half in here," but you have to
- 12 figure out all these little details that every time I
- ask Michael a question, he has an answer, and he goes,
- "We thought about that, and we've gone through it."
- I feel very confident about the list and 15
- 16 the numbers and the amount of effort that's gone into
- it. And I just think we're being extraordinarily
- well-served in getting to this process.
- I'm really excited to have a priority list
- that we can now start building our plan around and going forward.
- And best as I can tell, Mr. Chairman, it
- 23 appears like we have (undecipherable) from all kinds of
- 24 different groups that are defining the most urgent
- 25 needs being satisfied out there.

F*CHAIRMAN McCUSKER: All in favor say aye.*F**F*BOARD MEMBERS: Aye.*F**F*(The proceedings concluded at a ge.1h.09 At the end of the day, what's going to 2 drive this is bringing convention business, filling our 3 hotels, and creating a revenue that's going to give us 4 the ability to get to Column B. And I just want to compliment you guys. I 6 really am blown away at how quickly -- not quickly, 7 because this took a long time, but how well you have 8 done in putting all this together for us. I know we all very much appreciate what's 10 gone into this. So thank you. CHAIRMAN McCUSKER: I'll give Mr. Sheafe the last word and a motion to adjourn. MR. IRVIN: So moved. MR MARQUEZ: Second. **CHAIRMAN McCUSKER:** All in favor say aye. **BOARD MEMBERS:** Aye. (The proceedings concluded at 11:19 a.m.)

Page 110 CERTIFICATE 1 STATE OF ARTZONA COUNTY OF PIMA 4 5 6 7 BE IT KNOWN that I, Bonnie Gray, CR #50669, 8 took the foregoing proceedings pursuant to Notice; that 9 I was then and there a Certified Reporter in and for the State of Arizona; and that the transcript is a full, true, and accurate record of the proceedings. 12 I DO FURTHER CERTIFY the ethical obligations set forth in ACJA 7-206 (J)(1)(g)(1) and (2) are in compliance; that I am not a relative or attorney of 15 any party, or financially or otherwise interested 16 in the action. 17 WITNESS MY HAND this 16th day of July 2019. 18 19 20 BONNIE GRAY, RPR Kathy Fink & Associates 21 CERTIFIED REPORTER #50669 No. R1003 22 23 24 25

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