In The Matter Of:

Rio Nuevo Board Meeting

February 25, 2020 February 25, 2020

Kathy Fink & Associates 2819 E 22nd St Tucson, AZ 85713 520/624/8644



Original File 022520 Rio Nuevo.txt

Min-U-Script® with Word Index

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	nu Meeting		Tebruary 23, 2020
	Page 1		Page 3
1 2	RIO NUEVO MULTIPURPOSE FACILITIES DISTRICT	1	CHAIRMAN McCUSKER: We're going to call this
3	KIO NOBVO MOBILI OKLOBE PACIBILIED DIBIKICI		meeting to order.
4		3	Mr. Marquez, you're right there by our one and
			only flag.
5		5	(Pledge of Allegiance)
6		6	CHAIRMAN McCUSKER: Brandi, you can call the
7		_	
8			roll.
9		8	MS. HAGA-BLACKMAN: Edmund Marquez.
10	BOARD MEETING	9	MR. MARQUEZ: Here.
11		10	MS. HAGA-BLACKMAN: Jannie Cox.
12	Tucson, Arizona	11	MS. COX: Here.
13	February 25, 2020	12	
14	1:00 p.m.	13	
	1.00 p.m.	14	
15		15	MR. IRVIN: Here.
16		16	MS. HAGA-BLACKMAN: Jeff Hill.
17		17	MR. HILL: Here.
18		18	CHAIRMAN McCUSKER: And we understand Mr.
19		19	Sheafe is on his way in. We have a quorum.
20		20	So you have the two meeting minutes in our
21		_	package, January 28th and February 5th. They are verbatim
22	REPORTED BY: Thomas A. Woppert, RPR		transcriptions. Unless you have a comment or a change
23	AZ CCR No. 50476	23	MR. IRVIN: Motion to approve.
24	KATHY FINK & ASSOCIATES	24	
25	2819 East 22nd Street	25	CHAIRMAN McCUSKER: Both of them?
25	Tucson, Arizona 85713	25	CHAIRWAN WECOSKER, Both of them:
			Dogg 4
	Page 2		Page 4
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First of all, thank you to the AC Marriott for 2 accommodating us. Our little downtown is very busy, so we

3 couldn't get into our own Tucson Convention Center, and

- 4 the state building is busy, so the AC accommodated us.
- Again, thank you very much for that.
- A lot of activity for Rio Nuevo in downtown.
- Some of it we're going to touch on today, some of it we
- were hopeful to have action today and it's probably more
- likely March.
- One of those is item number eight, 75 East 10
- Broadway. A quick update from us on that. 11
- 12 That project appears to be very encouraging,
- literally rising from the ashes. To refresh your memory, 13
- the awardee of that contract, J E Dunn of Kansas, pulled
- out of that project. The entire project, I think, was at
- significant risk. Local partners of Peach and Dabdoub have been able to attract an international developer to
- Tucson to rethink this project, and all indications are
- their current intention is to upsize the project back to
- what some of the original scope was, something in the
- 21 19-story range. They are very bullish on the demand and
- 22 the opportunities in Tucson. They've asked for another
- 23 month to put that project together, so hopefully in our
- 24 March meeting, we will see a substantial plan on 75 East
- 25 Broadway.

Mr. Collins, I think everything else we need to 2 do today, yes? Music hall, lot --

MR. COLLINS: Yes, Mr. Chairman, I agree with 3 4 that.

CHAIRMAN McCUSKER: TCC, we have three 5 6 agreements in front of us on the rapidly moving TCC project.

Sunshine Mile, Mr. Collins, any action required of us or discussion in the public session?

MR. COLLINS: Mr. Chairman, members of the 10 11 board, the city has offered to add a couple of parcels to 12 the bungalow blocks that it has conveyed to you. The parcels are directly to the west of Cherry, and they would 14 come to you the same way with the same conditions as the 15 rest of the bungalow block. You wouldn't pay anything for 16 it at this point in time. Title would go to you and you 17 could then develop that entire block -- bungalow block, and then the space of the area where the Madaras Gallery used to be would be titled to you.

The discretion is also that the city of Tucson 20 21 has indicated a willingness to abandon the southern few 22 feet, if you will, of Cherry Avenue, thereby allowing the district to hold fee title to the property from Warren all the way to the western end of the new parcel that the city 25 would be conveying.

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Likewise, One South Church we're not going to 2 take any action on today. You will recollect that we

- 3 previously approved a GPLET and some rebates to convert
- 4 the bottom 10 floors, 11 floors of that property to a five
- 5 star hotel. We are working our way through the economic
- 6 analysis required of us when we make those kind of
- decisions. And we've been advised by counsel today that
- we should also see that between now and the March meeting.
- They remain very bullish. This is a group out
- 10 of Scottsdale called Opwest, who was responsible for the 11 development of the majority of the Montage properties. So
- 12 their intention is to convert the bottom 10 stories of One
- 13 South Church to a five star hotel property with a full
- 14 restaurant and bar, open up the plaza there between the
- hotel and the new Rendezvous luxury condos, so a really
- 16 nice development for downtown that remains on track, I
- would editorialize, subject to this economic analysis. So
- if that comes in as bullish as we expect, we should all be
- able to green light that project also in March.
- El Presidio we're going to postpone, item 20
- 21 number 13, until March. We're doing a lot of work with
- 22 that neighborhood and the Project for Public Spaces on
- things that we can do to activate the El Presidio area,
- 24 historic area, in and around the Museum of Art and we'll
- 25 have that plan for you also in March.

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If you are interested in that, I would need 2 someone to make a motion that you accept the offer from

- 3 the city and instruct me to work with the city to
- 4 memorialize all of it.
 - MS. COX: So moved.
- 6 **MR. SHEAFE:** Is that offer from the city or the **7** RTA?
- **MR. COLLINS:** The offer is from the real estate 8 9 department of the city.
- CHAIRMAN McCUSKER: It would be subject to our 10 tri-party IGA --
- **MR. COLLINS:** Absolutely. 12
- CHAIRMAN McCUSKER: -- so the RTA is indeed 13 14 involved.
- MR. COLLINS: Yeah. That parcel would be 16 treated precisely as the other seven parcels are being treated.

CHAIRMAN McCUSKER: What is the status of the 18 19 titles on that? I think there's some 40 properties on the north side, one on the south side. I know they've been 21 coming over --

MR. COLLINS: Dribs and drabs, yes, sir. I think we're good. I think you have legal title now to all 24 of the bungalow block properties. We'll have to do a new 25 deed or an amendment to an existing deed to bring this

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1 other property in, but then we're going to be done with
2 the bungalow blocks. Then you've got the Doughnut Hole
3 and then Solot.

4 CHAIRMAN McCUSKER: I think last time I had a 5 conversation with real estate, I think the property known 6 as the Bahurdilla store was coming over to us.

7 **MR. COLLINS:** Yeah, it's available. I did 8 not --

9 **CHAIRMAN McCUSKER:** Should we include that in 10 this motion or at least express an interest that we're 11 amenable to taking that title?

MR. COLLINS: If it's still available.

13 CHAIRMAN McCUSKER: Also I think we have a
14 motion to accept the proposal to deed over the former
15 Madaras Gallery lot, which could or could not include the
16 Cherry --

17 MR. COLLINS: Abandonment.

18 CHAIRMAN McCUSKER: -- right of way abandoned.

Mr. Sheafe, you made that motion.

MS. COX: I made the -- this includes the

21 Buhardilla.

22 CHAIRMAN McCUSKER: If you want to amend your

23 motion to --

MR. COLLINS: Do you want to amend your motion

25 to do that?

1 MS. HAGA-BLACKMAN: Chris Sheafe.

Page 11

Page 12

2 MR. SHEAFE: Aye.

3 MS. HAGA-BLACKMAN: Mark Irvin.

4 MR. IRVIN: Aye.

MS. HAGA-BLACKMAN: Jeff Hill.

6 **MR. HILL:** Aye.

MS. HAGA-BLACKMAN: Fletcher McCusker.

CHAIRMAN McCUSKER: Aye. So there we go.
 MR. COLLINS: Mr. Chairman, members of the

board, just so no one is confused, the abandonment of
Cherry is only for the southern piece of Cherry between
the alley that is behind or north of the bungalow blocks
to Broadway. Cherry will continue to service north.

CHAIRMAN McCUSKER: And I think that the tenor

of the motion is we'll take the parcel one way or the

other. A street abandonment is quite a process with the

17 city. It has very little to do with us, so --

MR. COLLINS: At the risk of overstepping my bounds, I've started the process.

20 **CHAIRMAN McCUSKER:** There you go. We can name 21 that street after you.

MR. COLLINS: No, please don't.

MR. SHEAFE: Does that go to the center line of the street when you're doing the abandonment like it does --

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MR. COLLINS: Yes, it would.MR. SHEAFE: But we own on the

MR. SHEAFE: But we own on the other side.

3 MR. COLLINS: Both sides.

4 **MR. SHEAFE:** We would get it from both sides?

5 **MR. COLLINS:** Correct.

6 **CHAIRMAN McCUSKER:** Okay.

7 **MR. COLLINS:** And it would go to center line.

8 CHAIRMAN McCUSKER: You interrupted my
9 chairman's remarks but that's quite permissible, so we'll

9 chairman's remarks, but that's quite permissible, so we'll10 move on to the financial report.

io move on to the imancial report.

11 Dan.

MR. MEYERS: Dan Meyers, chief financial officer.

All right. As of January 31st, we've got

55.2 million in the bank. And some addition to that is we

16 had a really good February. We got \$2.4 million in February. I think you'll recall that I was going to get

18 about a million dollars of some amendments in. We got a

19 pretty good chunk of that. And I think typically this is 20 the time of year where our monthly collections are better

21 anyway.

So you'll see that 1.1 million-dollars excess, another \$400,000 of amendments I expect to have coming in. We've got \$800,000 in an account that I set up to kind of

25 put some money aside for our debt service. And I think

. ago .o

MR. MARQUEZ: Do I need to second her first motion before she amends?

MS. COX: Yes, I do want to amend my motion.

4 CHAIRMAN McCUSKER: We don't have a second to 5 the motion. so --

5 the motion, so --

6 MR. MARQUEZ: I will second her motion.

7 **CHAIRMAN McCUSKER:** We have a motion and a 8 second.

9 Jannie, do you want to --

MS. COX: I will amend it to say to include the Buhardilla building on the south side of Broadway.

12 CHAIRMAN McCUSKER: And Mr. Marquez?

13 MR. MARQUEZ: Second.

CHAIRMAN McCUSKER: Okay. So the motion in front of us is to inform the city of Tucson we're willing

16 to accept title to the Diana Madaras former lot, parcel,

17 on the corner of Cherry and Broadway. And to the extent

18 the city's willing to abandon that street, we'll take 19 title to that. And we'll take title to the so-called

20 Buhardilla store on the south side of Broadway.

Brandi, call the roll.

MS. HAGA-BLACKMAN: Edmund Marquez.

MR. MARQUEZ: Aye.

MS. HAGA-BLACKMAN: Jannie Cox.

MS. COX: Aye.

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we've got about \$800,000 in there that we can free up.

I've submitted -- I'm about to submit a request
for about \$100,000 to get reimbursed from our loan
proceeds for Tucson Convention Center cost. And then we
project \$250,000 a month for the next year. So total
available cash is somewhere around 10.6 million.

Below that, you'll see a list of projects, the
commitment, how much has been paid to date through the end
for January and what's remaining on those projects. The
total of those is 9.4 million, so if everything goes along
as budgeted, we've got about a million two available.
Edmund.

MR. MARQUEZ: First of all, fantastic job in your collection efforts to bring in the additional dollars that month.

16 I'm just curious. When you're doing a monthly 17 budget of TIF revenue, are you simply taking it 1.3 million times 12 or are you looking at the ebbs and flows 19 that happen throughout the year?

MR. MEYERS: That's pretty much what we do.
It's totally unpredictable, but typically October through
March are pretty good months for us.

MR. MARQUEZ: So you collected -- you haven't collected December or January yet. December being a holiday month, is that usually a huge month?

1 okay in that process.

3 properties from the city, the arena lot, the A Mountain
4 landfill, the parking lot on Council and others, and we
5 took a note for \$13 million, roughly, paid out over time.
6 We used 8 million of those dollars to swap debt for land
7 for the site that is now Caterpillar's headquarters, so
8 that was a city-owned parcel. We bought that with

As part of that settlement, we took a number of

9 \$8 million. There's about \$6 million of that debt left,o 6 million and 70,000, I think, Dan, to be exact.

We've been talking to the city about developing the so-called music hall parking lot. That is lot C, I believe, in the TCC plans immediately behind the music hall. We want to develop that lot and put a parking garage and maybe some other features on that.

We've talked to the city about trading that lot for debt as well. The city has offered to include the right-of-way portions of that property north of the music hall lot.

What's the name of that street, Mr. Collins?
Does anybody remember the name of the street?
MR. COLLINS: I don't offhand.

23 CHAIRMAN McCUSKER: It's the street immediately 24 north of the music hall that cuts between the hotel and 25 the music hall to the cul-de-sac and back. That is also

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MR. MEYERS: Well, you can't really go by that because it's all subject to a baseline, and the baseline jumps around significantly as well, so, you know, the problem we've been having is significant merchants have either done something haywire and not prepared their reports right, so that's why the numbers are so crazy. But, you know, Brandi and I try really hard to stay on top of that stuff and make sure we're getting everything we've entitled to.

MR. MARQUEZ: You've done a great job. 10 **MR. MEYERS:** Thank you. Brandi as well. 11 MR. MARQUEZ: You, too. 12 CHAIRMAN McCUSKER: Any questions for Dan? 13 (No oral response). 14 **CHAIRMAN McCUSKER:** Thank you, sir. 15 Okay. Item number seven, music hall parking 16 lot, let me provide some background for the public and 17 board. 18

board.

You've kind of got to go back to 2013 for the genesis of the city debt to Rio Nuevo, but when a number of us were appointed newly to the board, there were half a dozen lawsuits outstanding between Rio Nuevo and the city of Tucson. Simultaneously Tucson had a new mayor in Mayor Rothschild. I think our counsel and principals were eager to settle those differences so long as Rio Nuevo came out

owned by the city of Tucson. They have suggested that
 they would deed that to us as well. And it creates some
 flexible opportunities as you look at developing the
 northern section of that. There are some issues there
 with its historical designation which would have to be
 dealt with. But we do have an appraisal on the music hall
 parcel piece, Mr. Collins, and the appraised value - MR. COLLINS: \$3.4 million.
 CHAIRMAN McCUSKER: \$3.4 million.
 MR. COLLINS: That's as of June of '19.

CHAIRMAN McCUSKER: And we can tell you that
the property immediately north of that, the right of
way -- so-called right-of-way property is 46,300 square
feet. That property would not be appraised, but if you
applied the same per square footage number that you did on
the (inaudible) lot, it would have more value than the
entire balance of the debt the city owes Rio Nuevo.

I think it's important that we develop those

18 I think it's important that we develop those
19 parcels, so unless you need any further explanation from
20 me or counsel, I guess I would ask what's the board's
21 pleasure.

MR. SHEAFE: Well, I'd suggest a motion with three conditions on it, that we offer to do the trade with the city subject to an appraisal, and the appraisal will be based on a commitment the city has made to remove the

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1 historical designation from that land. So it would be the

- 2 city removes the historical designation, the price would
- 3 be subject to the appraisal, and the third element would
- 4 be that it would be agreed to by the city that we then
- 5 take that property and put it within the TCC lease so that
- 6 we have indemnification. And under those conditions, we
- would offer to purchase -- or allow the trade.
- CHAIRMAN McCUSKER: The parcel you're talking
- about is the right-of-way parcel?
- MR. SHEAFE: Right. 10
- CHAIRMAN McCUSKER: Mr. Collins, do we need to 11
- 12 take action --
- **MR. IRVIN:** I think we already did. 13
- CHAIRMAN McCUSKER: I think we have approved 14
- 15 the trade of the music hall lot subject to that appraisal. MR. COLLINS: Subject to the appraisal, but 16
- there is no appraisal of the --17
- CHAIRMAN McCUSKER: So we don't need to do
- anything today to accept the proposal to trade debt for
- the music hall lot proper? 20
- **MR. COLLINS:** Right, at the appraised value. 21
- CHAIRMAN McCUSKER: What he's discussing and 22
- made a motion is the effect of the right-of-way subject to
- 24 an appraisal, subject to the removal of the historic
- 25 designation, subject to including that property in the
- 24 to the hotel. I don't think anyone, including the city or

MS. HAGA-BLACKMAN: Jannie Cox.

MS. HAGA-BLACKMAN: Chris Sheafe.

MS. HAGA-BLACKMAN: Mark Irvin.

MS. HAGA-BLACKMAN: Fletcher McCusker.

CHAIRMAN McCUSKER: Aye. So we've passed that

While we're talking about the TCC, we do now

Mr. Collins, you advise the city. A lot of

them are here, so we don't have to advise anybody. Let's

situation. We made an agreement with the Caliber Group

way back when, it's been a couple years now, to provide 75

spaces to the hotel. It was substantially smaller at the

21 time, 125 beds. It's now a 170-bed hotel and they need

22 more like 150 parking spaces. There are 112 parking

23 spaces available on the surface lot immediately adjacent

MS. HAGA-BLACKMAN: Jeff Hill.

MS. COX: Aye.

MR. SHEAFE: Aye.

MR. IRVIN: Ave.

MR. HILL: Aye.

see if we can get this moving quickly.

75 East Broadway I tabled.

17 have the specifics of the Doubletree Hotel parking

25 SMG, would have any heartburn if we dedicated those to the

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Page 19

- 1 TCC.
- MR. COLLINS: Correct. 2
- CHAIRMAN McCUSKER: And we would need a second. 3
- MS. COX: Second. 4
- **CHAIRMAN McCUSKER:** Any questions, 5
- 6 conversation?
- Mr. Hill. 7
- **MR. HILL:** Assuming that the appraisal doesn't 8
- 9 cover the balance due from the city from that 13 million
- debt that they originally owed us in 2013, they are still
- 11 on the hook?
- 12 MR. COLLINS: They're -- as I understand it,
- 13 Mr. Hill, the way we're doing this is the appraisal would
- 14 come in. If it nails the bogie, the difference between
- 15 the 3.4 and the 6 million that is still owed, then that's
- an easy answer. If it's off by a material amount, we'll
- have to talk about it. 17
- **MR. HILL:** So this doesn't make it a foregone 18
- 19 conclusion?
- 20 **MR. COLLINS:** No. That's how I understand it.
- **MR. HILL:** Well, that's good. 21
- 22 Thank you, Mr. Chairman.
- 23 **CHAIRMAN McCUSKER:** Ready for roll-call?
- MS. HAGA-BLACKMAN: Edmund Marquez. 24
- MR. MARQUEZ: Aye. 25

- 1 hotel.
- The issue then becomes the difference, 38
- 3 spaces, which they're asking to make available in our new
- garage currently under construction, which we've indicated
- we're favorably disposed to that so long as they don't
- 6 become dedicated spaces. So that means that the hotel
- would have access to them but so would the general public.
- So I think that's generally agreeable, Mr. Collins, to
- 9 them and --
- 10 MR. COLLINS: Mr. Chairman, members of the 11 board, based upon my discussion with their counsel, I believe that would be agreeable.
- 13 CHAIRMAN McCUSKER: Mr. Marquez.
- MR. MARQUEZ: I move we authorize counsel to
- 15 amend the agreement with Caliber to address the parking requirements. 16
 - **MR. COLLINS:** As just described?
- MR. MARQUEZ: As just described. 18
- MS. COX: Second. 19
- CHAIRMAN McCUSKER: Mr. Irvin, did you have a 20 comment? 21
- 22
- **MR. IRVIN:** No, I'm good.
- 23 CHAIRMAN McCUSKER: Brandi, call the roll.
- MS. HAGA-BLACKMAN: Edmund Marquez. 24
- MR. MARQUEZ: Aye. 25

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MS. HAGA-BLACKMAN: Jannie Cox. 1

2 MS. COX: Aye.

MS. HAGA-BLACKMAN: Chris Sheafe. 3

4 MR. SHEAFE: Aye.

MS. HAGA-BLACKMAN: Mark Irvin. 5

MR. IRVIN: Ave. 6

7 MS. HAGA-BLACKMAN: Jeff Hill.

8 MR. HILL: Ave.

9 MS. HAGA-BLACKMAN: Fletcher McCusker.

CHAIRMAN McCUSKER: Aye. Thank you for that. 10

Okay. Item number 10, a substantial amount of 11 12 business.

Mr. Swaim, you can come up. 13

The good news on the TCC is it's moving really 14 15 quickly. The better news is it's actually on budget and on time. We're going to see some significant contracts presented to us for action today. 17

You will remember that the ice was about a 19 million bucks over budget, and you will remember that the parking garage was about a million bucks over budget. We established a 6 million-dollar contingency when we designed this project, so we're two million bucks into

23 that 6 million. And I'll let Mr. Swaim take it from

24 there, but generally the good news is that everything else

25 so far is holding to the budget.

1 maximum price for the initial renovation work.

To note a difference in order here, as part of 3 the project, not just renovating the convention center,

Page 23

Page 24

we're also going to do a 25,000 square foot expansion to

add 18,000 square feet of meeting rooms next to the exhibition halls to be able to make the convention center

much more appealing for large conventions and breakout

spaces.

That contract -- the design contract will be with GLHN Architects and Engineers. It is within the amount that we have budgeted for fees within that project

and we need to get going on that design. That

construction would be starting in 2021 after the gem show,

14 but the design needs to be coordinated with the renovation

work as proceeding forward.

CHAIRMAN McCUSKER: Mention how much the total 16 contract is worth. 17

MR. SWAIM: That contract for \$499,000 and change to stay within the 500,000-dollar budget. 19

MR. MARQUEZ: Easy now.

20 **MR. SWAIM:** So we take these individually --21 22 **CHAIRMAN McCUSKER:** Let's take them as 23 presented again.

MR. SWAIM: Okay. 24

CHAIRMAN McCUSKER: So we need a motion to 25

Page 22

Mr. Swaim. 1

MR. SWAIM: Phil Swaim, Swaim Associates 3 Architects, 7350 East Speedway.

You're absolutely right, things are happening

5 quickly. In light of sort of the earlier projects with 6 the ice and the parking garage and those budgets, we're

7 really taking a hard line with our team to make sure that

8 every other project going forward has to stay within its

9 bucket of funds. This is not the time to be attaching 10 contingency dollars to be able to make things work.

I think with the lot A garage, part of that 11

12 increase in cost is we decided to actually add a floor of parking because of the value of that location, but

14 otherwise I think we're on a great track. I think the

efforts that Sundt and Concord are doing as our

contractors and help keeping us in line are also certainly very, very helpful. 17

But the rubber's about ready to meet the road. 18

The lot A garage starts construction in April and the

renovation of the meeting rooms also start in April, so that's where we're going to start spending significant

construction dollars on the project. 22

23 So to keep pace with the rest of the work going 24 forward, we have four contract proposals in front of you,

25 three design proposals and the contractor's guaranteed

1 approve.

7

12

MR. SHEAFE: Let's do a motion to approve and authorize counsel to finalize that agreement with GLHN.

MR. COLLINS: And would you consider amending your motion to say that, once it's finalized, the

executive officers can execute?

MR. SHEAFE: So amended.

MR. MARQUEZ: Second. 8

CHAIRMAN McCUSKER: Okay. So we have a motion 9 to approve the GLHN subcontract, \$499,000. 10

Any questions? 11

(No oral response).

CHAIRMAN McCUSKER: Brandi, call the roll. 13 MS. HAGA-BLACKMAN: Edmund Marquez.

14 MR. MARQUEZ: Ave. 15

MS. HAGA-BLACKMAN: Jannie Cox. 16

MS. COX: Aye. 17

MS. HAGA-BLACKMAN: Chris Sheafe. 18

19 MR. SHEAFE: Ave.

20 MS. HAGA-BLACKMAN: Mark Irvin.

MR. IRVIN: Aye. 21

MS. HAGA-BLACKMAN: Jeff Hill. 22

23 MR. HILL: Aye.

MS. HAGA-BLACKMAN: Fletcher McCusker. 24

CHAIRMAN McCUSKER: Okay. Item next, Phil.

MR. SWAIM: The next item is dealing with IT,

2 information technology, and audiovisual elements within

3 the convention center. Each one of the renovation

4 contracts has this -- our consultant, Technology Plus as

part of their architectural contract to do the meeting

6 room audiovisual.

But one of the things that we have decided and 8 confirmed is that, for the Tucson Convention Center to be

9 competitive with -- with other centers around the country

10 and actually give ourselves a leg up, we want to utilize

11 technology and make that our key aspect. So we have

12 brought in a consultant out of Denver, Colorado,

Technology Plus. It has experience in convention centers

14 around the country and they're helping us map out that

step, understand what we have, how we can work with the

city and SMG or ASM at this point and Rio Nuevo to be able

to position ourselves to be kind of leaders in technology

with our scale.

So their contract -- their initial contract is 19 20 to be able to do the analysis of what we've got, look at

21 best practices, help us -- lead us through the next steps

22 of how we would potentially bring on a third party to be

able to help infill and manage the IT systems going

24 forward.

25 Their initial contract here is for \$31,500 with 1 **CHAIRMAN McCUSKER:** Aye. Thank you.

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Phil, keep going.

MR. SWAIM: Okay. Our third proposal is for a 3

4 site development. Once we do our 25,000 square foot

meeting room addition, we get beyond the 25 percent

expansion at the Tucson Convention Center dating back to

when we added the ticket office facilities and the east

entry and some other small components, lockers rooms for

9 the Road Runners, et cetera. Once we hit that 25 percent

expansion, we need to bring the entire site up to code, and so we have to do a site development package, an effort

12 here that will be led by Grenier Engineering, so they have

a contract in front of us.

And, Mark, you may need to assist. I think 15 you've got the total there. It's broken out in detail

16 here.

MR. COLLINS: Yeah. I haven't added them up. 17 18

MR. SWAIM: Okay.

19 **MR. COLLINS:** So why don't you just read into 20 the record what's for the ALTA ASME survey.

21 **MR. SWAIM:** There are multiple components to

22 their project, first of all, which is doing an ALTA

survey, \$43,285. We are bringing in a private utility

locator because there are a lot of utilities on this site

25 that don't have easements and other things that we need to

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1 some -- an allowance, I think, of about \$6,200 for

2 reimbursable travel expenses. And that's something that

3 we're very excited about and eager to get going so we can

4 also get some of that infrastructure actually installed 5 this year as we are moving forward with the rest of the

6 renovation, so we're recommending approve of that contract

as well.

MR. SHEAFE: So I'll make a similar motion that

9 Technology Plus be engaged. Counsel will prepare the

documents. Once prepared, the executive officers will be

11 authorized to sign and we'll move forward on that

12 contract.

13 MS. COX: Second.

CHAIRMAN McCUSKER: Brandi, call the roll. 14

15 MS. HAGA-BLACKMAN: Edmund Marguez.

MR. MARQUEZ: Aye. 16

MS. HAGA-BLACKMAN: Jannie Cox. 17

18 MS. COX: Ave.

MS. HAGA-BLACKMAN: Chris Sheafe. 19

20 **MR. SHEAFE:** Aye.

MS. HAGA-BLACKMAN: Mark Irvin. 21

22 **MR. IRVIN:** Aye.

23 MS. HAGA-BLACKMAN: Jeff Hill.

MR. HILL: Aye. 24

MS. HAGA-BLACKMAN: Fletcher McCusker. 25

1 be able to track and make sure we don't damage them. That's \$8,900.

Grenier will start by doing what they're

4 calling a zoning site plan, being basically an analysis of

the entire site to deal with traffic, ADA accessibility issues, and that's 22,800.

Our landscape architects are on board because we potentially have to bring the entire landscape up to

9 code, buffers, parking lot landscaping, et cetera. Their 10 initial fee is \$5,000.

We have to potentially bring the entire site 11 12 lighting up to code to meet our dark sky ordinance and

other -- and the site lighting limitations, and the

14 engineers will do that for \$32,020. And then Grenier has an additional 3,000 of administrative fees to be able to

manage that project.

MS. COX: That's \$115,005.

MR. SWAIM: Thank you, Jannie, yes. So these 18

19 fees are also within -- within the budget of what we have allocated for the project, actually well under. We're

anticipating that, once we determine exactly what needs to

be done, there will be some additional fees on this

contract coming forward. But this is something that is

24 key for the overall project that will support the Eckbo

25 project that's already ongoing as well as the addition of

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1 other things, so we recommend approval of this contract as 2 well.

CHAIRMAN McCUSKER: Mr. Marquez.

4 **MR. MARQUEZ:** I was going to initially ask you, 5 when you mentioned bringing it up to code, kind of what 6 the buckets would have been, and you kind of nailed it with the different fees that we're paying.

3

I'm just curious. Visually as you look at the 9 TCC after it's brought up to code, how much different does 10 it now look -- how much to re-modernize it simply from 11 the -- I guess the customer experience perspective, the 12 TCC with different lighting, ADA accessibility, sidewalks, et cetera?

MR. SWAIM: Well, certainly the lighting will 14 15 be improved and hopefully be a safer condition as well as more energy efficient. If we go to LED lighting, et cetera, you'll be saving money that will help pay for itself. You know, the handicap accessibility will **19** certainly improve our fan experience. We want to be able 20 to get a connection, Broadway and Granada, a street car stop, to be able to actually get our street car riders up 22 into the convention center. We think it would be very 23 valuable.

Unfortunately, some of these things will be 24 25 underground dealing with other -- some of the landscaping 1 the executive officers to sign.

MS. COX: Second.

CHAIRMAN McCUSKER: Any further comment or 3 4 questions?

(No oral response)

CHAIRMAN McCUSKER: Brandi, call the roll. 6 7 MS. HAGA-BLACKMAN: Edmund Marquez.

MR. MARQUEZ: Aye. 8

9 MS. HAGA-BLACKMAN: Jannie Cox.

MS. COX: Ave. 10

11 MS. HAGA-BLACKMAN: Chris Sheafe.

12 **MR. SHEAFE:** Aye.

MS. HAGA-BLACKMAN: Mark Irvin. 13

14 MR. IRVIN: Aye.

MS. HAGA-BLACKMAN: Jeff Hill.

16 MR. HILL: Aye.

MS. HAGA-BLACKMAN: Fletcher McCusker. 17

CHAIRMAN McCUSKER: Ave.

Phil, thanks for all the hard work on this. 19

While you're there, just kind of update

21 everybody on the timing and status of the overall project, 22 kind of what's going on now, what's next, what happens 23 after that.

MR. SWAIM: Well, the renovation of the 24 25 existing meeting rooms will start in late April and be

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1 may be improved. I know that some of the -- some of the 2 trees and things are older, died off and that sort of

3 thing, so we'll need to see if we replant to shade parking

4 spaces per the current code and that sort of thing.

MR. MARQUEZ: How much will the historical piece come into play, landscaping and things at Eckbo?

MR. SWAIM: So that center core of the campus, 8 which is the historic Eckbo Plaza, that is -- that has

9 separate limitations of bringing that up to code and

10 certain elements will be grandfathered, but otherwise --11 but that's part of that Eckbo project to determine how do

12 we deal with the dark sky ordinance for lighting and still

13 maintain the historic status, similar types of things with

14 landscaping as well, so there's some different issues with that, but it is dealing with the entire campus.

MR. MARQUEZ: Great. Thank you. 16

CHAIRMAN McCUSKER: I think we had a motion and 17

a second to approve the 115,000 and change.

MR. SHEAFE: We didn't quite get there yet. 19 20 Jannie, do you want to put the motion forward?

MS. COX: No, you go ahead. 21

MR. SHEAFE: Okay. The motion is that we 22 authorize counsel to complete the agreement with Grenier

24 Engineering for the roughly 115,000 as read into the 25 record, and once completed, the authorization will be for 1 completed in the months of May and June before the heavy 2 schedule starts back up in July and they're out of

3 commission or they're fully occupied for the rest of the

4 year.

5 We then are sequencing to be able to then 6 renovate the ballrooms and then the exhibition halls as 7 well by the end of 2020 with the goal of actually having 8 that work as completed as much as possible by the time the 9 hotel and the parking lot garage are also complete by December of 2020.

CHAIRMAN McCUSKER: And Eckbo is in phases, so 12 the southern section, so-called upper plaza, gets renovated first?

MR. SWAIM: That's correct. And so that work we anticipate to start in June. So outside the ticket office area, that area will be restored so that we do that in phases. So when the dust settles at the end of 2020, we actually have -- the west side -- or east side along 19 Church will be complete with the parking garage, hotel and

upper plaza. CHAIRMAN McCUSKER: Then the lower plazas or 21

22 the northern sections move into 2021 then? 23 **MR. SWAIM:** That is correct.

CHAIRMAN McCUSKER: That's coincidental to the 25 music hall/Leo Rich schedule?

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1 MR. SWAIM: That's correct.

CHAIRMAN McCUSKER: And then the final phase is

3 the lot C garage?

2

MR. SWAIM: Correct. And so the construction 5 of the lot C garage and the meeting room addition, we'll 6 need to be able to coordinate with the team to make sure

7 that we're not impacting parking negatively. Our goal is

8 to not take two parking lots out of commission at the same

9 time, so that's something we'll need to be able to

coordinate to make sure it occurs.

11 **MR. SHEAFE:** A couple points, Phil, just for 12 clarification.

You indicated that there's two different 13 14 things. We're doing rebuilds on the existing meeting rooms, then we're going to add 18,000 new square feet, which will start roughly a year from now?

MR. SWAIM: That is correct. 17

MR. SHEAFE: And so it's really two different 18 balls that are going to be -- one will be done and the other one will start up? 20

MR. SWAIM: Absolutely. 21

MR. MARQUEZ: You mentioned the front area of 22 the ticket office, the east side of the TCC. I keep

thinking about the trees there. Half of them are dead,

25 some are alive, the bricks kind of being lifted up from

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MS. COX: But more shallow? The water will 1

2 be --

MR. IRVIN: No. 3

4 CHAIRMAN McCUSKER: No.

MS. COX: The water won't be more shallow? 5

CHAIRMAN McCUSKER: Untouched, so it would 6 return back to the way it was built in the '60s, same

depth, same appearance, same landscaping, same vegetation

to the extent that we can. That's the purest way to do

that. We're still waiting for risk management to weigh in

on that, but there are other areas of Eckbo waterscapes

around the country that have access right up to the edge

of the water. We've indicated that's our preference.

That's clearly the preference of the historical

constituency, is to return it to the way Garrett Eckbo

16 designed it. That means all the public art, some of it rather goofy, would be relocated and the plaza would look

the way it did when Garrett Eckbo finished it.

MR. SWAIM: Absolutely. 19

So there actually is one other additional item 20 21 I think that's on your list to allow Sun Plus Concord to go ahead and proceed with the renovation of the existing

23 meeting rooms, and that is their GMP number one,

24 guaranteed maximum price number one, that is in front of

25 you. And, of course, I grabbed my schematic design

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1 estimate as opposed to GMP one. I believe it's

1 the roots. I'm going to guess you have to pull a bunch of 3 MR. SWAIM: Absolutely. Glad you mentioned

4 that. We have to deal with that, so -- but you're exactly

5 right. All that is part of that historic plaza, so part

6 of the challenge with that, as you mention the trees, some 7 of those were originally olive trees and other things that

8 are no longer allowed because of pollen and things like

9 that, so we're actually going through a process of

selecting a different type of tree that still meets the 11 original historic status but is something that will be

12 more drought tolerant.

And we're also dealing with coming up with 13 14 solutions to be able to irrigate the trees and not have their roots come up and damage our plaza again and create the tripping issues that we've got right now, so --

MR. MARQUEZ: That's all part of the major 17 upgrade? 18

MR. SWAIM: Absolutely. The water features, 19 the lighting, there's a lot to be -- a lot to be happening with it. 21

CHAIRMAN McCUSKER: Just an FYI, I think the 22 23 city's on board, SMG's on board, the historical folks are 24 on board. The intent is to restore the Eckbo Plaza to its 25 original design.

3 million --

MR. SHEAFE: 3.2. 3

MR. MARQUEZ: 3.4? 4

MR. SWAIM: \$3,443,899. 5

CHAIRMAN McCUSKER: That's a lot of money, \$3.4 million. Would you just kind of walk through what

the scope of that is?

MR. SWAIM: So that includes the renovation of all the meeting rooms along -- the existing meeting rooms. 10

CHAIRMAN McCUSKER: This is not design, this is 11 actual construction cost? 12

MR. SWAIM: That's correct. And so with those, 13 we're bringing -- we're creating -- one of the meeting rooms is what we're calling a boardroom. It will be a very special for the high tech video conferencing, et

cetera, boardroom that I think will be a coveted place to be able to meet. The rest are being upgraded from

19 lighting and sound systems and AV capabilities as well as

finishes, replacing the operable walls between them for 21 improved sound. The lovely drapes along the north wall

will be replaced as well. So all of that includes that 23 work.

This includes some of the long-lead items, so 25 we have some operable partitions to go into the exhibition

1 hall and other locations that we need to be able to order

2 soon, so we want to be able to get those pieces going.

We actually have included the general

4 conditions costs for the construction team for the entire

project within this, so it's a little bit inflated, but

6 that gives them the flexibility to be able to get all

their things from insurance to other components all set up

and go officially from here.

But at this point, we are within the budget 10 allocated for the TCC renovation. We're still working on 11 some scope to be able to see how we can expand that effort and to be able to maximize the dollars, but -- and we are on track and staying within the scope of the work. 13

CHAIRMAN McCUSKER: We need to move this on 14 15 Concord GMP.

MR. SHEAFE: Well, let's put the motion forward 16 that counsel complete the negotiation and prepare the 17 documents to engage Concord's GMP on this at the budgeted amount, which has been read into the record, and then once prepared, the executive officers are authorized to sign 20

MR. MARQUEZ: Second. 22

23 CHAIRMAN McCUSKER: Any questions, comments?

(No oral response). 24

for the board.

21

1

CHAIRMAN McCUSKER: Brandi. 25

1 board, thank you very much. My name is Ian Stupar

2 representing LB Boutique, which is a small business on

3 Congress. I know you're not talking about the Congress

4 Street reactivation stuff today, but we've been attempting

since the November meetings to get in front of you all to

propose getting some grant money for our new business that

we've started, so -- I understand that we can't really

talk too much about it today.

CHAIRMAN McCUSKER: You can talk for three 9 minutes all you want. 10

11 **MR. STUPAR:** So we originally applied for a 12 grant for 20 grand in November to build out our small business. It's a women's boutique, some home goods.

We're located on 245 East Congress, so right across the

street from HUD -- or between Yoga Oasis and now a tattoo 16 shop. We're asking for the money for construction costs.

With like the execution of our lease kind of bearing down

on us, we pooled basically all of our personal resources

19 to get the construction going, get the business open. It

is doing well, but the financial assistance would still be

21 key to continue the longevity of the business because we

literally took like every single cent we had to get this

done, you know, between all the unforeseen construction

and first-time businesses for my wife and her partner.

25 They're actually not able to be here today, so I'm a

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MS. HAGA-BLACKMAN: Edmund Marquez. 1 silent partner.

MR. MARQUEZ: Aye. 2

MS. HAGA-BLACKMAN: Jannie Cox. 3

MS. COX: Aye. 4

MS. HAGA-BLACKMAN: Chris Sheafe. 5

6 **MR. SHEAFE:** Aye.

7 MS. HAGA-BLACKMAN: Mark Irvin.

MR. IRVIN: Aye. 8

9 MS. HAGA-BLACKMAN: Jeff Hill.

MR. HILL: Ave. 10

MS. HAGA-BLACKMAN: Fletcher McCusker. 11

CHAIRMAN McCUSKER: Aye, unanimous. 12

That's really exciting, Phil. Great work. 13

Thank you for all your help. 14

MR. SHEAFE: Order the petitions. 15

CHAIRMAN McCUSKER: We might be able to 16 repurpose those drapes. 17

Okay. I think I've pretty much tabled 18

everything else, Mr. Collins, One South Church, we're waiting on the Sunshine Mile, we've postponed El Presidio,

so we've set some time aside for call to the audience. 21

22 Brandi, do we have anybody?

23 MS. HAGA-BLACKMAN: I have two.

CHAIRMAN McCUSKER: So Ian, come on up. 24

MR. STUPAR: Mr. Chairman, members of the 25

So we're going to still continue to try to be

able to get \$20,000 to ensure that the business is able to succeed. And definitely this will be our first summer in

Tucson. We kind of all know how it can be, especially for

retail, just to be able to ensure that we're going to make

it through and get through these kind of early trial periods to continue to be a business in Tucson.

CHAIRMAN McCUSKER: Thanks. Thanks for coming

down. I think the plan is to agendize all that in March, but we'll make sure we're talking to you between now and 12 then.

THE WITNESS: Second. 13

MR. STUPAR: Thank you very much. 14

CHAIRMAN McCUSKER: And Raul Ramirez.

MR. RAMIREZ: Thank you, Mr. Chairman and 16 members of the board. 17

I was going to speak about the Presidio. You 18 19 tabled it, but I thought I would still --

CHAIRMAN McCUSKER: Sure.

MR. RAMIREZ: So I just want to compliment you 21

on the process. I thought it was really good. I

participated in that and I know there was three of you 24 there. You know, what I liked about it was that it

25 involved citizen participation or community participation,

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15

- 1 economic development and historic preservation. I think
- 2 that model is a good model, it works for communities, and
- 3 so I was going to suggest that maybe that model could also
- 4 be used in another historic area that's very dear to my
- 5 heart, and that's the Menlo Park area. As you know, it
- 6 has the Convento side and the Carrillo House, and I
- 7 understand that Rio Nuevo is committed to complete the
- 8 Carrillo House sometime in the future and also work on
- 9 Mission Lane.

Related to that, there's been movement in the

- 11 neighborhood. I'm talking about Barrio Sin Nombre or San
- 12 Augustin as some call it. We're starting to do the
- 13 infrastructure. As you may recall, that money came from
- **14** Rio Nuevo returning the bond money to the city. The city
- 15 then allocated it to that neighborhood. And so that
- 16 infrastructure has three pieces. It has lights, these are
- 17 solar lights where the solar lights are built into the
- 18 lamp posts, and, you know, they comply with the dark skies
- 19 ordinance. It includes paving of the streets and speed
- 20 bumps. One of the reasons for the speed bumps is that
- 21 people tend to cut through the neighborhood with Grande --
- 22 well, it would be Mission and Grande as you're
- 23 traveling -- each -- whatever way it's traveling, it
- 24 depends on the time of day, but some people tend to cut
- 25 through the neighborhood, so I'm hoping that something

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- 1 could be done in the near future. I know that there's
- 2 also plans for the city to convey kind of some stakeholder
- 3 meetings in the near future to discuss exactly, you know,
- 4 what -- what can be done with the city land, the county
- 5 land and Rio Nuevo land, which includes the landfill.
- 6 So thank you.
 - CHAIRMAN McCUSKER: Thank you very much.
- 8 Anybody else?
- 9 (No oral response).
- 10 CHAIRMAN McCUSKER: Okay. I'll entertain a
- 11 motion to adjourn.
- MR. MARQUEZ: So moved.
- 13 CHAIRMAN McCUSKER: Second, please.
- 14 MS. COX: Second.
- **15 CHAIRMAN McCUSKER:** All in favor say aye.
- (Motion made, seconded and passed unanimously)
- 17 CHAIRMAN McCUSKER: Thank you, everyone. See
- 18 you in March.
- 19 (2:56 p.m.)
- 20 21

- 22
- 23
- 24
- 25

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