# In The Matter Of: <br> Rio Nuevo <br> Board Meeting 

$5 / 28 / 2024$
May 28,2024

Fink \& Associates
6095 E Grant Road
Tucson, AZ 85712

| Page 1 | Page 3 |
| :---: | :---: |
|  | CHAIRMAN McCUSKER: Good afternoon, everyone, <br> from Hoarsevile, USA. I'm on the tail end of my cold, <br> which is now laryngitis. It starts out in your ears, nose and then finally your throat. Just in case you're getting an earache, you have a lot of opportunities. <br> Let's start with the pledge. Definitely I'm not doing it. <br> Mike, you're the best. We should let Mike do it forever. <br> (Pledge of Allegiance) <br> MS. COX: Good job. <br> CHAIRMAN McCUSKER: We'll just let him do it forever. <br> Okay. Brandi, call the roll, please. <br> MS. HAGA-BLACKMAN: Taunya Villicana. <br> MS. VILLICANA: Present. <br> MS. HAGA-BLACKMAN: Chris Sheafe. <br> MR. SHEAFE: Here. <br> MS. HAGA-BLACKMAN: Edmund Marquez. <br> MR. MARQUEZ: Here. <br> MS. HAGA-BLACKMAN: Corky Poster. <br> MR. POSTER: Here. <br> MS. HAGA-BLACKMAN: Mike Levin? <br> MR. LEVIN: Here. <br> MS. HAGA-BLACKMAN: Richard Oseran. |
| BOARD MEMBERS PRESENT: <br> Fletcher McCusker, Chair <br> Edmund Marquez, Vice Chair <br> Chris Sheafe, Treasurer <br> Taunya Villicana, Secretary <br> Jannie Cox <br> Sharayah Jimenez <br> Mike Levin <br> Corky Poster <br> Richard Oseran <br> ALSO PRESENT: <br> Ms. Brandi Haga-Blackman, Administrative Director <br> Mr. Mark Collins, Board Counsel <br> Mr. Timothy Medcoff, Board Counsel <br> Mr. Dan Meyers, CFO <br> BE IT REMEMBERED that a meeting of the Board of <br> Directors of the Rio Nuevo Multipurpose Facilities <br> District was held via ZOOM, in the City of Tucson, State <br> of Arizona, before THOMAS A. WOPPERT, RPR, Certified <br> Reporter No. 50476, on the 28th day of May 2024, <br> commencing at the hour of 1:03 p.m. <br> 25 | MR. OSERAN: Here. <br> MS. HAGA-BLACKMAN: Jannie Cox. <br> MS. COX: Aye. Here. <br> MS. HAGA-BLACKMAN: Shay Jimenez. <br> MS. JIMENEZ: Here. <br> MS. HAGA-BLACKMAN: Fletcher McCusker. <br> CHAIRMAN McCUSKER: I'm here. <br> Thank you, everybody, for attending. I do know <br> we have some attendees and some press. We always go into <br> executive session first, so we'll be public probably at <br> 2 o'clock. This room will stay open or you can log back <br> in right around 2:00 and the public meeting will start then. <br> So you have the minutes, the actual <br> transcription from April 23rd. Unless there's a change, I <br> just need a motion to approve. <br> MS. COX: So moved. <br> MR. LEVIN: Second. <br> CHAIRMAN McCUSKER: All in favor say aye. <br> (Motion made, seconded and passed unanimously). <br> CHAIRMAN McCUSKER: $\mathrm{I}_{\text {need a motion to recess }}$ <br> to executive session. <br> 23 MS. COX: So moved. <br> 24 MR. LEVIN: Second. <br> 25 CHAIRMAN McCUSKER: Same two people. |

All in favor say aye.
(Motion made, seconded and passed unanimously).
CHAIRMAN McCUSKER: okay. So we're going to click out of this link. Click on your exec link.

For the attendees, we'll be back in about an hour.

MS. COX: So moved.
MR. POSTER: Second.
CHAIRMAN McCUSKER: All in favor say aye.
(Motion made, seconded and passed unanimously).
CHAIRMAN McCUSKER: You're not very enthusiastic. I don't think that's a plurality.

All in favor say aye.
(Motion made, seconded and passed unanimously).
CHAIRMAN McCUSKER: Thank you, everybody, and welcome to the May meeting. I'm going to move the Roadrunner item first right after the chairman's remarks and the financial report. So if you're ready for that, we're going to get to you straightaway.

I'm keeping my remarks brief because I've lost 4 my voice. I did want to mention that the project at the Highwire, they call it the Grand, opened up over the
weekend, so we've got another opening. Hopefully you're getting out and about downtown, Whole Slice, Tabu, Ms. Saigon and -- and now Grand have all opened in the last few weeks.

Dan, I'll let you do the financial report.
MR. MEYERS: Okay. This is Dan Meyers. I'm the CFO for Rio Nuevo.

To start off with, we have just received information of our March TIF distribution, and it's 1.78 million. For this fiscal year, our budget has been 1.3 million, so we've had another great month. And for the first nine months of the fiscal year, we're averaging 1.5 million, so we're really having a nice year. And, again, I think it's the results of all the businesses that have been activated and the results of many years of hard work in getting businesses up and running.

As of April 2024, we had about $\$ 9.6$ million in our operating accounts that we have access to. We've got a mortgage payment of 527,000 due the 1st of May, so that leaves about $\$ 9.1$ million of our cash reserves available for use.

Our budget is about $\$ 300,000$ a month. Excess operating cash could be used for projects and there's another 125,000-dollar reimbursement that's been made since May 1st to bring our estimated cash for the next 12
months of $\$ 12.8$ million.
As far as commitments go, we've got about almost $\$ 10$ million remaining on commitments that we've committed to. I've changed the next number from 2 million to 1 million of what's been estimated outside of the next year. Some of these projects that we've been considering deferred are now coming to fruition as well so we've got
about $\$ 9$ million of commitments on the books for the next 12 months, so that leaves an excess of about $\$ 4$ million.

The other thing we have available --
(Discussion off the record)
MR. MEYERS: Do you want to go to page two of the commitment list here? It's a long list. You'll see several things in red that are fully funded commitments, so those will be falling off the report next month, but I really want to keep those on there for now so when you see this that we are wrapping some of these commitments up.

We've not -- we've got three more months this fiscal year. Again, I think we're going -- I think we're going to reach $\$ 18$ million of revenue this year, which would be our best effort.

Does anybody have any questions?
CHAIRMAN McCUSKER: what was the final year total then for fiscal '24?

MR. MEYERS: Well, we've still got three more

Page 8
months to go.
CHAIRMAN McCUSKER: The month you just got, what month was that for then? Was that --

MR. MEYERS: That was March.
CHAIRMAN McCUSKER: And so we still have April, May and June outstanding.

MR. SHEAFE: And March was 1.7, but out of that, maybe 250, Dan, was made --
(Discussion off the record)
MR. SHEAFE: Dan, of the 1.7 that we got in March, a little over 100,000 of it was make up money from --

MR. MEYERS: Well, yeah. I mean, every month people file late and, you know, some months are more significant than others. But this particular month, about $\$ 200,000$ was for people that have filed a month or two late. This wasn't any big major amendments or anything like that, because we've still got some significant amendments pending as well that Brandi has been working on.

Any other questions or comments?
(No oral response)
CHAIRMAN McCUSKER: Thank you, Dan, a a usual. Ms. Collins, I have a question about the budget 25 hearing. So we have a draft budget. We're prepared to
talk about it today, but most of us have only seen it for a few days. My inclination is to make it public but actually not have the hearing until our June meeting. Is that allowable? Can I distribute the budget and post it as a draft and --

MR. COLLINS: Yes, Mr. Chairman.
7 CHAIRMAN McCUSKER: -- come back to the hearing in June?

MR. COLLINS: Yes, Mr. Chairman.
CHAIRMAN McCUSKER: So, Dan, I probably will have you just touch on the highlights of the budget. I'm going to do that after we talk about hockey.

Bob, I think I saw you online, Bob Hoffmann.
Let me give everyone, particularly the public, the update from Rio Nuevo regarding the Roadrunners.

I think we were all surprised when the Coyotes transferred their assets to Salt Lake City and that ownership announced that the Roadrunners would be moving to Tempe. Clearly that's the right of the owners, but, frankly, we really didn't like that idea, and not so much because we didn't like it, but we really think Tucson's an American Hockey League town and we began to express our interest in keeping the team here, putting our money where our mouth is to provide some incentives for the team to do that. That also meant we had to cooperate with the AHL,

Page 10
the ownership of the team, the board of governors, ASU and others.

We're here today to announce that we have made a serious offer to the Roadrunners and the ownership to keep them here. We have offered to pay half of the rent to the arena annually. That would cost us about $\$ 180,000$ a year. We've offered to pay half of the office rent, so the office staff, the admin staff, leadership also get to stay in Tucson. That amounts to about $\$ 60,000$ a year. And we've agreed to terminate our 2-dollar per fan ticket fee.

So these are, you know, pretty significant contributions on our part. The Roadrunners have made it clear, I'll let Bob do the unveiling, they would like to stay longer than the current two-year lease provides. That lease is between the team and the city of Tucson, but we've offered our incentives so long as the Roadrunners are in Tucson, so it could be a three-year or four-year or multi-year deal.

So at some point, I'm going to ask Rio Nuevo to make a motion, Bob, to approve that, but we obviously want to hear from you on behalf of the Roadrunners if that's enough to keep our Tucson Roadrunners in Tucson. Mr. Hoffmann.

MR. HOFFMAN: Well, thank you very much, Mr.

1 Chairman.
Good afternoon, everyone. And I think it's only fitting to be something that took a lot of collaboration over the past few weeks and discussion. And when you look at how team was born eight years ago and the collaboration and the unique way that it was put together to bring this team to Tucson and to play in the Tucson arena, you know, I guess you'd expect nothing different than to be as unique as it's been over the last few weeks. But we certainly are very grateful to the discussion and, too, again that collaboration with the city of Tucson, with ASM Global and certainly with you and with the members of the board.

You know, one of the most notable things that we've seen in the last month since this really has, you know kind of hit the fan, if you will, but it's been, you know, the love that we felt here in Tucson, the support you mentioned. You know, this is an AHL market. We believe we've built that, we believe that it is and we want to keep AHL hockey here for the foreseeable future as long as we can as well. We think our fans are the best in the American Hockey League and we're super excited to be able to hopefully have that opportunity to continue it.

And thank you, all the members of the board, for the consideration, the faith you have in us to be able

Page 12
to remain a staple in the community and do some of the great things. Many of you maybe have never been to a hockey game and I certainly hope you're all at least heard of the Roadrunners and some of the things that we do in the community. And it certainly stretches and has reached much further than on the ice, so to still be a part of that community or have that opportunity at least we're excited about.

And you mentioned kind of that long-term vision. You know, what we're looking to do obviously is (inaudible) the remaining two years on the lease under this structure and then add a third year to it and be able to continue to work towards a longer extension then as well so that we can call Tucson home for as long as you'll have us.

So we're very excited about that part of it and certainly, again, couldn't have done it without all the work of so many different people that have had a voice in being able to mention and, you know, show the importance that we have. It's been -- from an ownership level, they made the statement on a meeting not too long ago that it's nice to have a community that really wants them. And that is no more apparent than having me here today to talk to 4 you and having the board have this consideration, so thank 5 you very much.

1 MR. SHEAFE: Bob, could I ask a question? MR. HOFFMAN: Of course.
MR. SHEAFE: Your average attendance is what?
MR. HOFFMAN: We average -- this past year was
actually really solid growth from the previous year, but just over 4,000 fans per game.
7 what revenue is spent by fans in addition to buying their ticket while they're in the downtown market?

MR. HOFFMAN: Yeah, I don't have an exact number for you, Mr. Sheafe, but we have done surveying with Visit Tucson and Felipe and his group over there to keep tabs on the impact from an economic standpoint of not only the hotel rooms in town, as many people do come to the downtown area to spend the night because we play weekend sets typically, a Friday and a Saturday, but I think just one visit to the downtown area and all the bars and restaurants on a game night, it's overrun with jerseys and with Roadrunners fans. That number has to be
significantly high and we're proud of what we can partner with in the downtown area with all of our neighbors.

MR. SHEAFE: Do you know -- do you have any wild guess? I mean, we think we know the number, but what would you say that number is per person?

MR. HOFFMAN: I should have that information,

Page 14
sir. I just really would be guessing. I'd hate to throw a wrong guess out there that's completely wrong and mislead anybody.

MR. SHEAFE: Would $\$ 30$ sound reasonable to you?
MR. HOFFMAN: Again, I was thinking even closer to 40 would have been my guess, but I think 30 is
absolutely -- I would concede to that. That's reasonable.
CHAIRMAN McCUSKER: (inaudible) some science around the 30-dollar per person number. You add the ticket cost to that, it makes a Roadrunner fan downtown worth about 50 and change. You know, if they can get to 5,000 fans a game over 30 games, that's 150,000 fans. That's seven and a half million dollars, Chris, of revenue from our quarter of a million dollar investment.

So it's a huge ROI. I think it's great community relations. I think it's great for our region. I think it's great for the AHL. But the economic loss had they moved to us would have been into the tens of millions of dollars. We saved that by having them stay here home based.

Moreover, I think you all know that we're in the middle of branding our new arena, and the loss of the Roadrunners factored heavily into how that is priced, frankly, you know, so the economic returns, I don't have any trouble making the economic return story. You know,

1 we're investing a quarter of a million a year and the fans get the benefit of the ticket fee reduction. And, you know, I would put it in the 10 million a year range, the benefit to us from the Roadrunners.

So -- and I think, you know, it was clear that
Tempe was more economically favorable. It's one of the challenges we have in this market. You know, the Tempe ticket prices, Bob, are twice what they are here. It's just a bigger market. There's more -- more of a fan base. They're used to a higher ticket price, so I understand the team's motivation. And that also helped us appreciate that we need to offset some of that. And that's precisely, I think, what we've done, is make this -- make the stay here at least economically neutral for the team.

MR. MARQUEZ: Bob, thank you for the product you guys have put on the ice. We have a passionate fan base here. I wanted -- obviously we can look at the economics of this. We look at the direct economic impact from what you guys do at the TCC. Chris had some great questions in regards to the restaurants and bars, et cetera. You know, we know that the Roadrunners do a great job for us economically, but I just wanted to say thank you for the conversations we've had in regards to you wanting and the team wanting to be here in Tucson.

I also want to say this is Tucson planting our

Page 16
flag and also saying this is our team. This is the Tucson Roadrunners, not the Tempe Roadrunners. We're happy to have you here. We appreciate the conversation and we want to continue to be competitive as a city as we have pro sports here, so thank you for the efforts you guys have put towards this.

MR. HOFFMAN: Thank you so much. Really appreciate that.

CHAIRMAN MCCUSKER: So , Bob, you've seen and heard our proposal. Can you talk to the team's response to our offer?

MR. HOFFMAN: Yeah, the offer is certainly more than generous and it does put us in a financially more competitive position. Your comments on Tempe and really just some of that structure, I mean, it covers not only the ticket prices being nearly an average ATP of almost triple what they are in Tucson, but the corporate partnerships are higher and it's something we're going to work on as the staff to try to grow our corporate base and hopefully make sure that we continue to put on a great product down here so the fans want to keep coming to the games.

But that proposal is -- your generous proposal is certainly, you know, very well received and something I think that does a great job of offsetting some of those
losses that we have and some of those challenges, quite honestly, that we face. And ownership was very responsive to it and agreed to move forward with a minimum of 30 games in Tucson as long as the team is playing here moving forward. And that leaves the opportunity to maybe showcase since the Roadrunners are now the only hockey team in the state of Arizona, which is really unique, but I think it gives a chance maybe to Mr. Marquez's point of planting that flag further and this is the Roadrunners that are going to be showcased potentially up to six times in Tempe and in the Maricopa County area so that we can continue to, you know, pound our chests and be as loud and proud as we can as to what we've done here in Tucson.

And I honestly think, as we've seen with our playoffs in the past as well as pre-season games that 6 we've hosted here and really just any general game, we see an influx of people from the north come down to check Tucson out. They stay the night. They go to bars and restaurants down here and they want to see hockey that maybe was a little more affordable for them and a family of four or five people to come down and that maybe the Coyotes didn't provide that value. It was a little higher priced. So now being the only team in the state of Arizona, I think we're going to see that grow even more so of the visitors that are going to be coming down to Pima

## Page 18

County and becoming Roadrunners fans for us down here.

But we're gracious for your offer for sure and it does absolutely -- you know, it's well received and something we'd love to proceed with.

MR. SHEAFE: Do you need to carry the fact that we've approved the motion back to your ownership in order to finalize this deal? What do you need from us?

MR. HOFFMAN: No, I think that is really it, Chris, from the board itself, at least from a very official level. What I would say on an unofficial level to everybody and many members of the board I've yet to meet with some of the new appointees and some of the changes, I'm going to correct that and I'm going to make sure that I have a relationship with each of you like I currently do with some of you already. But I think from the unofficial look, you know, Chris, it's really just the support and what we can do as a city, what we can do as a community to help this drive, because the bottom line economics are we're in this position, you know, because from an economic standpoint, ownership's view, we've struggled.

And that is, you know, not to say that the team as an organization has struggled, it's the economics piece of it and what it costs to have a pro hockey team. And with the Coyotes gone, what a lot of people may not
realize is some of those costs that might have been absorbed by the NHL level, they're actually now going to be absorbed by me and our costs are only going to go up do to that sale and transfer. So what we've seen in the past is only going to be higher, so we really need all the support. If you've got a friend, a neighbor you want to bring a group to a game, you have a corporate partner that might be interested in talking to me or talking to us to make sure we don't have this problem ever again, that's what I would ask unofficially.

CHAIRMAN MCCUSKER: So $I$ do want a motion on the table. The offer letter contemplates we would pay half of the rent, both office rent and arena rent, and that we would drop the ticket fee that we currently charge, it's really that simple, I think then authorizing counsel and the executives officers to complete that agreement.

MR. SHEAFE: Well, let's make that into a motion. You stated it, so I would simply parrot what you've said and authorize the executive officers to approve an agreement as negotiated and finalized by counsel.

MS. COX: Second.
MR. MARQUEZ: Chris, would you amend your motion to add for each year that the Roadrunners are in

Page 20

## town?

MR. SHEAFE: I should have stated that, Edmund. I would amend it as stated.
4 MS. COX: And I accept that amendment.
5 CHAIRMAN McCUSKER: okay. we have a motion and 6 a second on the table to support --

Tim, go ahead.
MR. MEDCOFF: Yeah, Mr. Chair. I think you just need another amendment that the support would be at the earlier of the Roadrunners no longer playing in Tucson or Rio Nuevo sunsetting since we're set to sunset in 2035.

MR. SHEAFE: Well, this is a three year. actually it runs with the lease for the city.

CHAIRMAN McCUSKER: Yeah, so your amendment said as long as they're in Tucson. I think you're suggesting that could go beyond our sunset, so as long as we understand the hard stop there is 2035 , we can fix that with a simple amendment, you know, that that would -- that stipend would exist until we sunset.

MR. MARQUEZ: So, Chris --
MR. SHEAFE: I accept that statement.
MR. LEVIN: I'm sorry. Were one of the amendments for a cap on the support and incentives?

CHAIRMAN McCUSKER: Tim, are you comfortable 25 that's included in the motion, up to 180 of rent subsidy,
up to 60 of office subsidy and the ticket fee's a finite amount? So I think the two earlier sections are up, too, the ticket fee gets eliminated, we authorize counsel and executive officers to complete that. We obviously can't extend it beyond 2035.
6 7 MS. HAGA-BLACKMAN: Corky Poster. 8 MR. POSTER: Aye.
$\square$ Page 22

CHAIRMAN McCUSKER: okay. So I'm not going to
24 do the budget hearing, Dan, but do you have something you 25 can share your screen with and go through at a high level? there's anything we can do -- I do think there's a
marketing piece of this that we can help you with. We want to fill up those seats. So the best thing we can do to demonstrate how important this is to sell out the seats that we have and we're happy to work with you on how we do that.

MR. HOFFMAN: Thank you so much, everyone. Really do appreciate it.

CHAIRMAN McCUSKER: Go Roadrunners. MR. MARQUEZ: Let's win.
CHAIRMAN McCUSKER: Winning always helps.
MR. HOFFMAN: Medicine for all.

1 We're going to come back to the actual hearing in June.
MR. MEYERS: Right. Yeah, I just want to get the board familiar with this budget. I know everyone is going to have comments over the next 30 days or so until we have the actual hearing, but we'll take a stab at this from a high level.

So initially I'm budgeting $\$ 1.4$ million per month in TIF revenue. I mentioned earlier that right now we're at 1.5 million, but we've always tried to base this in a fairly conservative manner so we don't have any chance of overspending. To offset that immediately, there's about $\$ 125,000$ a month in rebates, which are a form of us funding projects, but our bank covenants and I believe even the state requires us to back that off of gross revenue to come down to a net revenue of 15.3 million.

We've been able to take nice advantage of our -- the higher interest rates. And with all the money we've got in reserves and debt service funds and things like that, we should be close to $\$ 900,000$ in interest next year. Some of that stays within the restricted funds, so we don't actually see that, but if you go down to the next level, I back out the debt service.

So gross revenues should be about $\$ 16.5$ million. We've got debt service of about

Page 24
9.5 million. The first two, the 2019 bonds, were $\$ 120$ million we borrowed to refinance some bonds and to put about $\$ 70$ million into the Tucson Convention Center.

So we've got about $\$ 7$ million to pay off any expenses and to fund projects that are already committed
to.
7
commitments. So I've listed below that some anticipated ongoing commitments we have that are fairly significant.
We've got downtown security at $\$ 600,000$, parking
assistance, about 120. We've put in a new item for like
some maybe short-term loans or something that some
merchants may need some help with, a quarter
million dollars. I optimistically put in the Roadrunner
rent assistance of 240,000, and then we tend to spend a
million dollars on helping to subsidize either big events
or lots of smaller events to draw people downtown. So
that leaves about $\$ 2$ million, $\$ 2.2$ million, excess from the current budget.

Let's see. I take that back. It leaves about 3.1 million. So I'm estimating that we're going to have about $\$ 9$ million of cash on hand at the end of the year. Again, we never know what our TIF number is, but having that almost $\$ 1.8$ million for March is helpful. That would give us about $\$ 12$ million in estimated cash to fund all our projects for next year. And based on the commitments I know of today, it looks like we could spend up to $\$ 8$ million on currently committed to projects, which leaves us a net of $\$ 4$ million.

So hopefully our revenue's a little higher than I've budgeted. Hopefully it comes in at 1.5 a month or greater and we're able to tack on more projects as we go

Page 26
through the next fiscal year.
CHAIRMAN McCUSKER: So we're going to distribute this. We're going to post this. We'll give the public a chance to comment on it, give all you a
chance to look at it. There's detail behind it, including the line item by line item marketing budget, so I would
encourage you to familiarize yourself with that. And in
June we'll schedule a separate hearing where we literally
go through every one of these line items and do an up or down vote and make any changes we want to make in the public session.

So any other questions for Dan?
(No oral response).
CHAIRMAN McCUSKER: Let's post the draft,
Brandi, and find some way that people can make comment on our draft budget.

MR. SHEAFE: I don't know how many people are listening, but the one thing, Dan, you may want to just explain a little more clearly is what is a rebate.

MR. MEYERS: Okay. So instead of paying people up front with some assistance, we -- as we collect money
from the state, we're able to determine how much of that comes from each specific merchant and we've got a formula that we -- allows us to take some of that money that we collect and to redirect it back to the merchants, so it's

1 basically a pay as you go type situation. And we've found that the merchants we do this with really like it and it works well with their financing options with banks. The banks see some cash that can also supplement their revenues. But we've found it just keeps going up, because, as we increase our revenue each month, it's always tied to the baseline of 1999 and what was collected and we're, you know, more often than not now lately at least doubling the baseline, which caps up the merchant rebates.

MR. MARQUEZ: Yeah, the rebates have ended up being a win win. The banks seem to like the rebates more than cash and a capital raise, because it helps the new business to normalize their cash flow, which is cool, and on our side it helps us because we're not massively cash rich here, so it's nice that we don't have to cut a big check and we can simply rebate cash back towards the deal. And typically these are properties that are either dirt or a non-activated property that are generating zero sales tax, so as we bring in the sales tax, which was brand-new to us, we rebate it back as an incentive and it's a win win.

CHAIRMAN McCUSKER: Those are typically capped, so, you know, you'll see them until they hit their cap.

I would suggest, too, if you have questions,

Page 28
1 you can shoot Dan e-mails during the month.
MR. MEYERS: Absolutely. CHAIRMAN McCUSKER: Don't agree with other members on that so we don't have a quorum issue. I think both Scott and Regan are on, so I'm going to move Playground Scott up next so you don't have to suffer through the rest of our agenda if you guys are ready to go.

This item was tabled from last month. We've been a partner of Scott's Stiteler since I've been on the board in 2012. We've done a number of projects. I'm really enjoying to see the success of the Corbett, but pretty much everything that they've done has always been successful.

We contributed to all these projects. We invested alongside Scott in this block, Playground, Hub, at one point a number of these buildings. So a few months ago, Scott can fill us in exactly when, we split the remodel cost with him. He's decided to convert Hub and Playground into kind of more of a single space, single kitchen, restaurant. It's economically much more feasible but also enhances the revenue.

So with that, Scott, I'll let you and Regan walk us through your presentation.

MR. STITELER: All right. Thank you, Fletcher,
and good afternoon, members of the board. Welcome new members.
3 Fletcher, can you see the slide that's on the screen?
5 CHAIRMAN McCUSKER: Yes, sir. We're good. MR. STITELER: All right. Thank you.
In front of you is a floor plan for Hub and Playground, on the left side, Hub, on the right side, Playground. Playground makes up about two-thirds of the space, Hub about a third of the space. I will share a spreadsheet with numbers in a moment, but I'll just start with the floor plan and the direction that we're headed.

So we were previously approved for upgrades at Playground, primarily a kitchen. It's in the middle of this plan, which was the old Bianco Pizzeria that Playground has absorbed, is absorbing. We stopped about 60 percent of the way through that as we learned more and more about opportunities in the spaces combined going forward. You know, we're 14 years now that we've been open and looking forward to another 14 and longer.

Regan Jasper, a friend of mine for about 30
years, some of you may know him already, he was Sam Fox's partner for 25 years. Fox sold in 2019 to Cheesecake Factory. Regan retired. I called Regan about a year ago and asked for his help in organizing Corbett's, getting

Page 30
Corbett's open. He did an incredible job, he's opened 140 restaurants in his past with Sam across the country, in getting Corbett's open on time with a staff that we're really proud of.

He started paying more and more attention to Hub and Playground and reached out to me last year and said you, know, going forward you really should combine the two spaces and have one kitchen and one GM, one liquor license, one executive chef. You should capitalize on parking at the hotel for the entire block. Up until this point, parking has been primarily for the hotel only and we have extra capacity, all very good ideas, and that's the direction that we are heading.

On the floor plan in front of you, green is an expansion of the existing Hub bar. It will double in size. Purple is a new entrance for Hub and Playground. It right now has the silk screens on the window that says Del Bac coming soon, but that will be the new main entrance of Hub. You'll come in here to a host stand and then be able to head this direction to Hub through the new bar and the existing dining room, all new built-ins, new upholstery, more than just a refresh in Hub, but the main dining room will be the same Hub that we all know.

We're going to capitalize on the bar/cinema space and use that as outdoor seating and extra seating
for Hub and Playground. In the future, maybe a year from now, we will upgrade and cover as much as we can Congress sidewalk and 5th Avenue, if possible, because that requires historic approval. It's not something we can do today, but we do intend to do that as soon as we submit plans and are approved.

That is the plan, and now I'll go to the numbers. Bear with me.

All right. We were approved previously based ons a total budget of a million 646 up to $\$ 823,000$ provided by Rio Nuevo. The work that was done to date at Playground, the qualifying expenses of which we're entitled to half were $\$ 670,000$ and we requested and received $\$ 338,000$. Pardon me for using round numbers.

MR. POSTER: Scott, am I the only one not seeing the spreadsheet? I see your desk stop.

MS. COX: I see it.
MR. POSTER: Okay. I'm the only one then.
MR. STITELER: Is there any way we can fix that, Corky?

MR. POSTER: I don't know. Keep going. I'll follow.

MR. STITELER: Okay. All right. So a million 646. The original --

MR. POSTER: Now I can see it.

Page 32
MR. STITELER: You can see it. Okay. Terrific.

So this leaves $\$ 484,000$, up to 484 , to fund. We don't need that much to finish the project, so today I'll be asking for slightly less. The work that was done, we've spent a million 230, again qualified for 676, requested and received 338 . The work that I just explained, $\$ 864,000$ of which 746 would qualify and we will plan on asking for 373 , a total of 711 against the 823 that was approved previously and we'll lower our request from the 823,500 by $\$ 111,000$.

Actual numbers Hub and Playground in 2023. 2024 I'm leaving out because we're going through the improvements now. We started two weeks ago and we project in '25 and beyond to have gross revenue at Hub and Playground combined of $\$ 8$ million.

A lot of that is a reflection on Regan being in our lives now, so he is a partner in our company. He accepted a partnership about two months ago, and that's a win for downtown Tucson with all of his experience, just a joy to work with him. He's at the AC Hotel in our office pretty much every day watching over these upgrades and building a team at Hub and Playground for the future.

I'll go ahead and stop there, Fletcher, if
please.

| 2 | CHAIRMAN McCUSKER: when did we approver the |
| :--- | ---: |
| 3 | 823, 250 approximately? |
| 4 | MR. STITELER: A little over a year ago. |
| 5 | CHAIRMAN McCUSKER: Okay. |
| 6 | MR. MARQUEZ: The $\$ 8$ million projected, if you |
| 7 | just take four percent, we're making about $\$ 320,000$ a year |
| 8 | for Rio Nuevo. |
| 9 | MS. COX: Yeah, I would just like to say that |
| 10 | this looks like a great idea to me. I don't know how we |
| 11 | can go wrong with combining Hub and Playground. The plan |
| 12 | looks awesome. And I do appreciate that you are |
| 13 | representing it kind of like a new project, because after |
| 14 | a year, it is somewhat of a new project. But everything |
| 15 | you have ever come to us to support, you have delivered |
| 16 | 110 percent on everything you've asked of us. And we |
| 17 | really couldn't have the downtown we have without you, so |
| 18 | I just -- just want you to know how supportive I am. |
| 19 | CHAIRMAN McCUSKER: scott, will you go back to |
| 20 | the floor plan and maybe you and Regan can talk about flow |
| 21 | and entrances and kind of what it does to that corner, |
| 22 | things we might think about. We're obviously discussing |
| 23 | parking. I think you're talking to Marriott about maybe |
| 24 | helping with some of that as public. |
| 25 | So how do people get into the combined space |

Page 34
now? And maybe, Regan, what was your thoughts about traffic and flow and how you get to the patio?
$3 \quad$ Can you get in from the rear still?
MR. JASPER: Yes.
5 MR. STITELER: This is such a nice moment to turn this over to Regan, because I end up doing so much talking, so I'll go on mute here in a moment.

Jannie, thank you for the kind words. That
means a lot to me to hear those. And I'm going to go on mute and Regan will take over.

MR. JASPER: Okay. So thank you for letting me speak.

So my main focus on this was activation, right?
So we have Hub and Playground who you saw does just under
$\$ 3$ million a year in receipts. 500,000 of that is private
events, 2.5 million of that is rooftop on Fridays and
Saturdays and a little Sunday brunch.
(inaudible) to me it was like how do we get
that to work. And, as you can see, the big empty space on the right side of the screen, that's the main bar of
Playground. We could have made the entrance and walked through the main bar of Playground, but then now you have another piece of real estate that you have to staff and keep occupied or it becomes weird. So with us not needing, you know, two full kitchens in the building to
satisfy what we're currently doing at 6 million in sales, it made more sense to go right through the middle of Playground with a little hallway and a little, you know, tour, if you will, to make it to the patio without going out onto a street and walking around the building.

We will have two entrances to the restaurant. One will be where that blue sign is that says parking. That will be an entrance onto the patio. And then the old Del Bac space that is currently, you know, housing storage and has great street presence is not being used, and so I just felt like we should activate that space also. I mean, here we have it.

And so that will be become also the ice cream area. And so when you walk right in that front door, you'll see the Hub ice cream kind of becoming a focal point of what we do again. It sliped a little bit in the past and the competition has kind of, you know, taken part of the market share from us and we're going to try to go get it back.

And then the green area is currently Hub's private dining room. If you nose yourself around back in there, you'll see like, you know, canisters of propane that, you know, gets brought on the patio. You know that space is not being used to full potential, and so it was maybe more sense to make that part of our entrance and

Page 36
1 turning it into, you know, more of an area (inaudible) so 2 it will accommodate, you know, more seats. And so, again, I'm trying to activate that area, that space.

So all in all I think flow is going to be, you know, interesting to say the least. You know, going from the Hub kitchen out onto that patio is a walk, but I'll also say that our team does it every day at Corbett's, you know, when we have somebody at playing pickle ball ordering tater tots, and then you order the tater tots and they want, you know, a side of ranch, you know, you're getting your steps this is. And we're just going to have to work with it. This is, you know, one business. I studied the P \& Ls and I'm like, man, we're top heavy, we need to get one general manager, one executive chef, one inventory. You know, we need to run them as one business rather than the two them not getting along and struggling. And so that's -- the whole mindset here is to, you know, run a business, but at the same time not losing any (inaudible) that it has.

So the nightclub piece will still be in existence, the patio al fresca underneath a big beautiful tree and a covered awning, you know, with mist is coming alive and being used on a regular basis, a little bit more a bar scene in the Hub venue but still Hub as a restaurant and then private event space. We'll use, you know, the
downstair Playground bar as a private event area where we can book, you know, 25 down there or 30 or 50 and we could still use our rooftop as a private event space when it's not being used for any other thing. So my long-term goal will be that we use that as a dining space sometime, too, and maybe have dinner at sunset on the roof in downtown Tucson.
8 And part of what I see missing is that the
foothills community and the central Tucson community
struggles coming downtown because of this parking
situation. Sometimes it's hard to park close by, and then
you park in a garage and, you know, maybe it isn't the most savory place to park your car, you know, and here we have right next door to us, you know, over 100 parking spaces that, you know, are available on a regular basis and valet that the hotel has, and so we're, you know, talking with our partners and going from there.

So that's kind of at the end of the day the game plan. I hope that helps put some color to the situation and go from there.

MR. POSTER: Regan, forgive me if I'm confused, but what is the big white space between the old Hub kitchen and the purple playground right in the middle?

MR. SHEAFE: Put a circle around it so everybody knows what you're talking about, Regan.

Page 38
1 of that with the staircase and bathrooms and --
MR. STITELER: We couldn't hear you for a while, Edmund. Thanks for letting me know that.

Hub kitchen is here, Playground kitchen is
here. They will operate as one.
Did that answer your question?
MR. POSTER: No, the area due south, in the dead center due south.

MR. MARQUEZ: In the green.
MR. POSTER: Yeah, that's it, all of that.
What is that?
MR. JASPER: I'll answer. So just south is the walk in from here, and then just to the east or moving towards the purple is a prep kitchen. It's all current and existing right now and won't change.

MR. POSTER: Okay. That's all I wanted to know.

MR. JASPER: You can see where the arrow -- the cursor is right there. That's the hallway that takes you into Playground. And you can see the door that is right by the bigger cursor, right now that will take you out onto the patio, so that's how we'll, you know, get our ugly off of the patio --

MR. POSTER: Okay.

1 MR. JASPER: And it's also how we'll take food from the Hub kitchen up onto the patio.

MS. COX: I have a question, Regan, I mean, just a small question.
5 To the left of the green, that white space, is that the old bar?

MR. JASPER: That is existing bar, correct.
MS. COX: Okay.
CHAIRMAN McCUSKER: scott, go back to your spreadsheet.

MR. JASPER: I mean, the equipment in that bar is all 15 years old, so we're going to have to update some of that and make it --

CHAIRMAN McCUSKER: we have an official ask now. The old ask as Scott's indicated there was 484 and change. The new ask is 373 and change. They still contribute their 50 percent of that. The only thing that's really changed is the design of the interior. We do see some incremental revenue, significant incremental revenue, so what's the board's pleasure.

MR. MARQUEZ: I'll do it. I move we support the Playground and Hub become one venture with a 373,411-dollar investment and authorize executive and our counsel to complete this deal with Playground and Hub. MS. COX: Second.

Page 40
the Hub remodel.
Brandi, you can call the roll.
MS. HAGA-BLACKMAN: Corky Poster.
MR. POSTER: Aye.
MS. HAGA-BLACKMAN: Richard Oseran. MR. OSERAN: Aye.
MS. HAGA-BLACKMAN: Shay Jimenez. MS. JIMENEZ: Aye.
MS. HAGA-BLACKMAN: Jannie Cox.
MS. COX: Aye.
MS. HAGA-BLACKMAN: Taunya Villicana.
MS. VILLICANA: Aye.
MS. HAGA-BLACKMAN: Chris Sheafe.
MR. SHEAFE: Aye.
MS. HAGA-BLACKMAN: Edmund Marquez?
MR. MARQUEZ: Aye.
MS. HAGA-BLACKMAN: Mike Levin.
MR. LEVIN: Aye.
MS. HAGA-BLACKMAN: Fletcher McCusker.
CHAIRMAN McCUSKER: I vote aye. It's
unanimous. Good luck, gentlemen.
MR. STITELER: Fletcher, pardon the
interruption. I believe Chris Sheafe is conflicted out.
CHAIRMAN McCUSKER: mr. Sheafe, did you recuse yourself?

Page 42
1 made the mistake. But it's all right, because you have a unanimous motion either way.

MR. STITELER: Sorry about that, Chris. I just wanted to make sure that that doesn't bite us.

CHAIRMAN McCUSKER: so it was unanimous except for that abstention.

MR. SHEAFE: I still reserve the right to come in and get a TV-flavored ice cream.

MR. STITELER: Okay. You're on. Thank you.
CHAIRMAN McCUSKER: As long as you pay for it, that's fine.

Good luck, gentlemen. Thank you very much.
MR. STITELER: Thank you. Take care.
CHAIRMAN McCUSKER: Okay. If I was smart, I
would have cut the BOK item before the budget item and it
might have been a little more self-explanatory, but we do
of, as Dan mentioned, a term sheet from the Bank of
Oklahoma, not because we're moving to Oklahoma but they
have been involved with us as part of the syndicate all
the way back to Compass Bank. They have offered us a
10 million-dollar line of credit. We've just begun preliminary conversations with them.

Dan showed you kind of our capacity to service that kind of debt. That obviously gives us some
flexibility that we don't enjoy today, so what's the board's pleasure with the BOK term sheet?

MS. VILLICANA: I move that we accept the term sheet and allow the executive committee to consider next steps as we see projects as well as opportunities.

CHAIRMAN McCUSKER: Except we're not a committee, we're just executives.

MS. VILLICANA: Excuse me. Executive team.
CHAIRMAN McCUSKER: There you go.
MR. MARQUEZ: Are we accepting the term sheet or are we continuing negotiations on the term sheet?

MS. VILLICANA: Continuing negotiations.
CHAIRMAN McCUSKER: Taunya, try your motion again.

MS. VILLICANA: So I'd like us to accept that the executive team visit with accepting -- or approving
term sheets as proposed up to $\$ 9$ million.
Edmund?
MR. MARQUEZ: No.
CHAIRMAN McCUSKER: That motion died for a lack of second, so Mr. Marquez.

MR. MARQUEZ: I move we authorize executive to continue negotiating the term sheet with the Bank of Oklahoma folks and authorize executive and counsel to come back to the board to discuss what's been negotiated.

Page 44
MS. VILLICANA: I'll second that. CHAIRMAN McCUSKER: There you go. Thats fair play. It's pretty straightforward. We have a motion and a second to continue negotiating with BOK. It obviously has to come back to the full board, so, Brandi, you can call the roll.

MS. HAGA-BLACKMAN: Corky Poster. MR. POSTER: Aye.
MS. HAGA-BLACKMAN: Richard Oseran.
MR. OSERAN: Aye.
MS. HAGA-BLACKMAN: Shay Jimenez.
MS. JIMENEZ: Aye.
MS. HAGA-BLACKMAN: Edmund Marquez.
MR. MARQUEZ: Aye.
MS. HAGA-BLACKMAN: Jannie Cox.
MS. COX: Aye.
MS. HAGA-BLACKMAN: Taunya Villicana.
MS. VILLICANA: Aye.
MS. HAGA-BLACKMAN: Chris Sheafe.
MR. SHEAFE: Aye.
MS. HAGA-BLACKMAN: Mike Levin.
MR. LEVIN: Aye.
MS. HAGA-BLACKMAN: Fletcher McCusker.
CHAIRMAN McCUSKER: I vote any.
Thank you for that. We'll have something to
report in the June meeting.
2 Next item is the Crescent Smoke Shop. Just to
refresh everyone's memory, we became the master tenant of
this property with the sole purpose to sublease it to
another user. We're in the process of doing that. Like a
lot of our developer friends downtown, we bumped into an
issue with the city and city fire. That buildings has to
be sprinkled. We understand the estimate to be something
in the neighborhood of $\$ 60,000$.
MR. SHEAFE: Let me propose that we authorize
up to 60,000 for this after we negotiate with the owner
for his participation and try and move this project along
as rapidly as possible to utilize that space.
MR. MARQUEZ: Second.
CHAIRMAN McCUSKER: okay. So the motion is up
to 60,000 . I'm assuming it's subject to owner
participation based on the way the motion was stated.
MR. MARQUEZ: Yes.
CHAIRMAN McCUSKER: Questions regarding Crescent Smoke Shop?

MR. POSTER: Mr. Chairman, this is Corky. You
know, I do need to say that as sometimes it's frustrating to deal with development services, but a sprinkled building is a much safer building. And that is the current code, and so I think in the long run it's in

Page 46
everyone's interest to have a safe, fire-protected building.
CHAIRMAN McCUSKER: Yeah. The problem here I think is something certainly you can attest to. The closest water to that building is a block away.

MR. POSTER: Yeah, I've been there.
CHAIRMAN MCCUSKER: Yeah. So we've got to tap into the alley and run the sprinkler line through every other building to get to the corner, but that's part of restoring these old buildings. A lot of people would tell you that's why they knock them over.

MR. SHEAFE: Just so nobody's confused, there's a difference between water and fire flow water. What you're referring to is the closest fire flow water.

CHAIRMAN McCUSKER: Yeah closest-- yeah, thank you.

MR. POSTER: There's a very big difference. You need a certain diameter and you need a certain fire flow pressure, and so it's often the case that domestic water is not -- mostly not available for fire protection.

CHAIRMAN McCUSKER: I don't think I need any action today, I do want to advise people that we've had very productive conversations with Tucson Electric Power about partnering with the garage immediately south of the TEP building. It's too early really to bring anything to
the board, but we have asked to see some cost estimates for that as part of our hope to help solve some of the area parking problems, so I'll table that until we have some more information.

MR. POSTER: Mr. Chairman, did we have a motion on the Crescent Smoke Shop?

CHAIRMAN McCUSKER: Did we not do a motion? MR. POSTER: No.
MR. SHEAFE: I made one. We didn't take up any -- and I included in that without stating it that at the conclusion of those negotiations, we authorize the executive officers to work with counsel to finalize that commitment.

MR. MARQUEZ: We already seconded it.
CHAIRMAN McCUSKER: Yeah, I just didn't take the vote. Blame it on the flu.

So, Brandi, call the roll on the Crescent Smoke Shop motion, please.

MS. HAGA-BLACKMAN: Corky Poster.
MR. POSTER: Aye.
MS. HAGA-BLACKMAN: Richard Oseran.
MR. OSERAN: Aye.
MS. HAGA-BLACKMAN: Shea Jimenez.
MS. JIMENEZ: Aye.
MS. HAGA-BLACKMAN: Mike Levin.

Page 48
1 MR. LEVIN: Aye.
MS. HAGA-BLACKMAN: Edmund Marquez. MR. MARQUEZ: Aye.
MS. HAGA-BLACKMAN: Jannie Cox.
MS. COX: Aye.
MS. HAGA-BLACKMAN: Taunya Villicana.
MS. VILLICANA: Aye.
MS. HAGA-BLACKMAN: Chris Sheafe.
MR. SHEAFE: Aye.
MS. HAGA-BLACKMAN: Fletcher McCusker.
CHAIRMAN McCUSKER: Aye.
Is today May 28th? Just checking.
MR. MARQUEZ: Yeah.
MR. SHEAFE: Mr. Chairman, you were going to comment about parking. And just so it doesn't get off the table, one of the most important projects we have coming up is the Obie Hotel. And the parking discussions that we're having are very much incorporated into those discussions in that everybody, including the public, should be aware that we're continuing actively to work towards bringing that project forward. And it's going to be an absolute sea-change event when we can do that and get the Obie under -- in production and underway.

CHAIRMAN McCUSKER: Thank you for straying off 5 my agenda.


Page 50
you can't even figure out how to get in there. If it's signed properly, I think we can substantially increase the vote on that, and I do vote in favor of extending it for one year.

MR. MARQUEZ: And more discussion, if you don't mind, Mr. Chair, it would be nice if the county could help promote it, the Downtown Tucson Partnership could promote it, that restaurants that are utilizing it could promote it so we just don't have an expense here.

MR. SHEAFE: Absolutely. We talked about that when Richard and Fletcher and I met last week.

CHAIRMAN McCUSKER: I didn't mention we have a
subgroup working on parking, Richard, Jannie and myself,
so we'll take that on to talk to our partners about how
better to market that garage.
Did we finish the votes -- voice vote?
MS. COX: Yes.
CHAIRMAN McCUSKER: All in favor say aye.
Nobody said nay. Motion carries.
(Motion made, seconded and passed unanimously).
CHAIRMAN McCUSKER: Thank you for that.
We have two other agreements timing out
simultaneously. They are with LAZ Valet Parking. These are about a year old pilots. In the original contract, we did subsidize them. We paid their valet people an hourly

1 rate because we weren't sure anybody was going to show up
These have also been used very sparingly. There's one pickup space at Toole there by Borderland's and there's one pickup space near the metro chamber. So they have expressed a willingness to drop the subsidy and just work with the merchant and parker to get their fee. We have in the past subsidized the parking lots. We pay $\$ 5$ to the city of Tucson, we pay a similar amount to the metro chamber if and when there's a car parked on those premises. Both of those agreements are also going to term out.

MR. MARQUEZ: I move we --
Oh, go ahead, Jannie.
MS. COX: Go ahead, Edmund.
MR. MARQUEZ: I move we extend this agreement for three months as we continue to discuss whether or not valet is viable in this current structure. I would add to that a motion that we ask L -- what are they called -LAZ, to remove their overhead fee, which Mr. Chair just described.

MS. COX: Would you accept an amendment to that motion and give it six months, because the next three months are dead summer?

MR. MARQUEZ: Very valid. Yes, I will accept that.

Page 52
CHAIRMAN McCUSKER: Jannie, did you second that? I don't think I heard a second.

MS. COX: Yes, I did. Second.
CHAIRMAN McCUSKER: All right. So Edmund's
motion is to review it for six months, dropping the administrative fee. We'll revisit all this in six months.

Let's do a roll-call on this one.
Brandi.
MS. HAGA-BLACKMAN: Corky Poster.
MR. POSTER: Aye.
MS. HAGA-BLACKMAN: Richard Oseran.
MR. OSERAN: No.
MS. HAGA-BLACKMAN: Shay Jimenez.
MS. JIMENEZ: Abstain from voting.
MS. HAGA-BLACKMAN: Mike Levin.
MR. LEVIN: Aye.
MS. HAGA-BLACKMAN: Edmund Marquez.
MR. MARQUEZ: Any.
MS. HAGA-BLACKMAN: Jannie Cox.
MS. COX: Aye.
MS. HAGA-BLACKMAN: Taunya Villicana?
MS. VILLICANA: Aye.
MS. HAGA-BLACKMAN: Chris Sheafe.
MR. SHEAFE: Aye.
MS. HAGA-BLACKMAN: Fletcher McCusker.
CHAIRMAN McCUSKER: I vote aye. I think that's
seven ayes, one no, one abstention, so that motion
carries.
(Motion made, seconded and passed unanimously).
CHAIRMAN McCUSKER: we'll work with counsel on
getting that for six months and we'll bring it back early
enough for us to talk about it.
I think I'm down to the officer election, yes.
MR. SHEAFE: You're down to Crescent Smoke -- I
mean, the hotel.
CHAIRMAN McCUSKER: We did that one.
MR. SHEAFE: Citizen Hotel.
CHAIRMAN McCUSKER: Okay. Mr. Collins, will
you give us an update on the Citizen Hotel litigation?
MR. COLLINS: Well, Mr. Chairman, members of
the board, litigation being what it is, we've been moving
forward as I discussed in more detail in executive
session. It's all public record. I would ask that
someone make a motion to instruct me to proceed as I was
instructed in E session.
MR. SHEAFE: So moved.
MR. COLLINS: Thank you.
MR. MARQUEZ: I'll do the second.
CHAIRMAN McCUSKER: You did a second, Edmund?
MR. MARQUEZ: I did. Chris has the motion.

Page 54 motion and a second to proceed as instructed on the Citizen lawsuit. All in favor say aye.

Does anybody need to abstain on this one? (No oral response).
CHAIRMAN McCUSKER: So ayes have it. That motion carries.
(Motion made, seconded and passed unanimously). CHAIRMAN McCUSKER: Mr. Collins, thank you. So last but not leased on the agenda, six
months ago when the governor appointed five members to the board, we lost a couple of officers in that process. We actually were down to one officer for some period of time, and as we regrouped, a slate of officers was nominated and elected.

Mr. Poster added to that that that election be good for six months and be reviewed thereafter. The six months is now upon us. So under that motion, our officerships would term out in May unless they are newly elected. So the way I've agendized this, because I think you've had some six months now to experience the officers and the open meeting law, is to allow you to discuss the number of and roles of and utilization of your officers before we actually vote on a slate. So if anybody wants to kick off -- we meant it to be two years.

CHAIRMAN McCUSKER: So a couple of asigmments, Brandi.

Mark, can we pull up the bylaws that discuss
term and can we pull up the minutes from the November meeting?
MS. HAGA-BLACKMAN: I've got the minutes here. Let me just find it in the transcript.
5 CHAIRMAN McCUSKER: And if you can share those on your screen. I'm trying to work through this before we
have a motion. I don't want anybody to try and preempt anything with a motion.
Brandi, we're waiting on you.
MS. HAGA-BLACKMAN: Yeah, I've got them pulled
up. I mean, we can see --
CHAIRMAN McCUSKER: Okay. Here we go. And
this is the minutes from the meeting?
MS. HAGA-BLACKMAN: This is the minutes from
the November 14th, and it starts here.
CHAIRMAN McCUSKER: okay. So we scroll to the
next page. Ms. Cox makes her motion, seconded by
Mr. Levin. I asked the bylaw question, bylaws provide
there can be additional (inaudible) vice chair, Mr.
Sheafe, Mr. Collins, Mr. Sheafe, Corky: I would like to
offer a friendly amendment that we make appointments for
90 days so that the members have a good look at the way we
operate.
I don't know if that's friendly or not
friendly.

Page 58
1 Scroll back up.
So it appears Jannie did not accept that
3 MS. HAGA-BLACKMAN: This is the entire structure.
5 it to six months we would revisit the entire structure, so I assume that means --

MR. LEVIN: That was the way that Mr. Poster phrased it, by revisiting it and seeing -- you know, I think it was a -- let's see if I can read the way he put it there, revisit it at the end of 90 days. That's why it was phrased as a reelection or, you know, reviewing each one. Part of that is because in the last six months, I've appreciated the input of the new members of the board --

CHAIRMAN McCUSKER: will you keep that up for a minute, please? I think we're going to have to refer to it a couple times.

MR. LEVIN: -- and I hadn't heard of anything, you know, that indicated that the four-person executive board and/or the current board members, that there were issues with those. I'm just more of a -- if there's no issue with the current structure and we -- you know, we were looking just to revisit it to see if there was any issues with it. And I understood the question as adding a fourth executive member, you know, did raise the question

1 as to whether that would work. I haven't heard otherwise, so --

MR. POSTER: Mr. Chairman, Mike, I disagree with you, because I think the whole purpose of this meeting right now is to have that conversation, not to preempt it by saying everything's fine.
7 When four new members came on the board, we knew very little about the structure of the organization.
There was a bylaw change to add the vice chair position.
It sounded great to me. I thought it was really good leadership. I thought it was a good structure. It made sense, since we filled two vacant position and went from seven to nine that it would make some sense to have the executive group go from three to four.

Having now lived with that for six months, I've been very, very frustrated by the structure and not by the individuals in that structure.

Let me make it clear that I think the leadership of Rio Nuevo has been fabulous. I think each and every member of the executive group has done their job well. I was going to say that every single vote that I'm aware of has been a unanimous vote, but I guess we broke that record today.

But we have acted very well as a cohesive organization with a very good view, a very good vision for

Page 60
the future. We've done great work on projects that we've funded. We've made great progress on a master plan. And, again, I want to commend each and every one of the executive members for the great work that they do, and I know they do a huge amount, sometimes 3:00 and 4 o'clock in the morning as I found out via my e-mail but I have to tell you that it feels very much like a two-tier board.

And let me explain why. There are four members of the executive group, there are five nonmembers of the executive group, and any time a fifth member wants to participate in any executive conversation, that's a violation of the open meeting law. It is in fact and I really respect the fact that we are very careful about the open meeting law.

Let me give you an example. About a week ago, I wrote an e-mail to Fletcher and both attorneys for the board with the suggestion for five or six agenda items and I received a perfectly appropriate e-mail back from Fletcher McCusker saying, I am unable to discuss this without violating the open meeting law. And that is strictly a problem created by having a fourth executive member. If we had an executive team of three, which this organization had for a very long time, then each and every member of the other non-executive could participate freely with the executive committee depending on their expertise,

1 what the deal was, what the issue was, and that seems like 2 a very, very healthy way to operate.
$\square$ Page 62

MR. COLLINS: The term of each executive officer according to the bylaws is -- as Corky indicated, it's two years.

CHAIRMAN McCUSKER: Okay. To this specific motion, I would change the amendment to reinforce the notion that in six months we revisit the entire structure. So my question now legally, and not to put you on the spot if you're not ready to address it, were those four officer positions elected to a two-year term and we were going to
revisit the structure on the sixth anniversary or were we elected to a six-month term that was vacated -- that will be vacated at the end of this month.

MR. COLLINS: Mr. Chairman, my off the cuff opinion is that you give legal counsel, Tim and me, until the next meeting to give you our thoughts on -- on that. Certainly that was, that meaning this was a trial run, and I think that Corky has well articulated, you know, his frustration and I think the board needs some time to think about that and I certainly do.

CHAIRMAN McCUSKER: so you basically don't have a legal position as to whether that was for a full term or a partial term.

I tend to think that Corky's intent was exactly as he described, that we are all on kind of a trial run and that that would be revisited now. And it related to
the number of officers, the title and roles of officers as it relates to the bylaws and, moreover, as I fully expected, the performance of our officers as it related to this six-month interim.

MR. SHEAFE: If you go to line 17 on page 31, it capsulizes, because I restated the intent of the motion at that point.

CHAIRMAN McCUSKER: okay. So the amendment is
that we hold an election in six months to reassess the leadership we vote in today. Jannie accepted that, the term issue, you can conclude it does modifications to the rules.

Scroll down on the left side there.
So that's when you get into the 90 days versus six months, and then the ultimate motion in spite of your clarification is where? Where is the actual motion itself?

MS. HAGA-BLACKMAN: It starts up here. This is the original motion.

CHAIRMAN McCUSKER: And it's second for the slate.

MS. HAGA-BLACKMAN: Uh-huh.
CHAIRMAN McCUSKER: And the rest of that is conversational. Scroll down the left side, page 30. Mr. Poster says: I'd like to offer a friendly amendment.

## Page 64

The initial friendly amendment was make the appointments for a term of 90 days.

Go back up to 31 . Sorry to belabor this, but it might be a legal issue.

I'd be willing to accept that, willing to
accept -- and then we move to six months. So the word term was in 90 days.

MR. POSTER: Mr. Chairman, can I point out that the actual language in the bylaws is biannual, which is a six-month term?

CHAIRMAN McCUSKER: Yeah, I think we changed the bylaws. We had a meeting in December because this position in fact wasn't in the bylaws and I think we changed it then, Mark, to every two years --

MR. MEDCOFF: We did, Mr. Chairman.
CHAIRMAN McCUSKER: -- so there wouldn't be any further confusion.

But what I don't want to do is something that's not entirely legally clear. If there's a concern that what we did was elect officers to term and that we were going to review that in six months, that's very different than electing for a six-month term and having elections is the way I've structured it.

MR. POSTER: If we change the bylaws at the next meeting to two years, that means at the time we

1 elected the officers, it was still six months for two reasons, that's what the bylaws said at the time and that 3 was also the motion.

4 8 term


1 willing to meet more often. Maybe I'm mistaken, but that was my recollection, that we were willing to meet every two weeks if we needed to have time for everyone to participate in the discussions to the public. And there was no follow up to that, so I made the assumption, well, it must be going okay because we've never revisited that. And --

CHAIRMAN MCCUSKER: we do have a motion -- we do a motion --

MS. COX: If it's not broken, why would we fix it?

CHAIRMAN MCCUSKER: we have a motion and a second on the floor that I have to deal with, which is to table the current agenda item, which is the discussion of the structure and the election of officers.

MS. COX: I understand that. I just wanted to make sure that I was going to be able to say what I think. And once we close that, then the agenda item is over, and so I've said my piece.

MR. OSERAN: I don't have a position on how -what the results should be, it just seems it would be useful since we're having this discussion now and there's some lack of clarify that it might be useful to take a month to --

MS. COX: I agree. I'm going to vote

Page 68

## positively on the motion.

MR. POSTER: I agree as well.
CHAIRMAN MCCUSKER: All right. So Im going to call the question here. We have a motion and a second to table all of this until the June meeting, to ask counsel to give us a thorough review on where we stand vis-a-vis the November elections and term, and then we'd be free to discuss structure, number and performance of said officers.

MR. SHEAFE: Could I ask that counsel do that within the next couple weeks so that we don't come into the meeting unprepared and trying to make all the decisions at the last minute.

MR. COLLINS: Roger that.
MS. COX: Thank you.
MR. POSTER: And I do want to make it clear to counsel as they research this that my complaint is entirely structural and does not cast any aspersions on the performance of any of the officers.

MR. OSERAN: I agree with that.
CHAIRMAN McCUSKER: And, Mark, there's no workaround for that. There's no way that the four of us can talk about something and then go talk to Mike about it?

MR. COLLINS: Not --

|  |  |
| :---: | :---: |
| CHAIRMAN McCUSKER: Not a circumstance in the <br> world that would allow us to do that? <br> MR. COLLINS: Not and comply with the open meeting laws. <br> MR. MARQUEZ: What Corky said I thought was very interesting was with four exec, there's five -there's a two-tiered board, which happens in open meeting law situations, but if we have three execs, that allows one of the five to come have a conversation, and then we've got to be really careful that none of them have a conversation with one of the other people. Then were in the open meeting law situation anyway. <br> And to Jannie's point, Jannie was right on. I personally have enjoyed the four execs. I've enjoyed having Taunya in the conversation. I think she brings a lot to the table. <br> Two caveats. Number one is, gosh, I mean, when I was non-exec, I'm with you, Corky, I was like I want to know what's happening, I want to know what's going on so Jannie and I -- and we invited Jeff Hill, he never showed -- we would set up meetings with Mark Collins on a regular basis and we would say, feed, tell us everything going on. You're the attorney. You can give us all the details. I want to know what's going on. We called it the anti drinking through firehose meeting so that we | MS. HAGA-BLACKMAN: Taunya Villicana. <br> MS. VILLICANA: Aye. <br> MS. HAGA-BLACKMAN: Shay Jimenez. <br> Shay? <br> CHAIRMAN McCUSKER: She's muted and invisible. <br> MS. HAGA-BLACKMAN: Shay. <br> MS. JIMENEZ: Aye. <br> CHAIRMAN McCUSKER: There you go. <br> MS. HAGA-BLACKMAN: Fletcher McCusker. <br> CHAIRMAN McCUSKER: $I$ vote aye. So the whole <br> thing's tabled until June. We'll get an attorney briefing <br> between now and then. Our budget hearing will be in June <br> and we'll decide what we're doing about officers. And I <br> tend to agree with the sentiment that if we stay with <br> four, we've got to find ways to communicate to the <br> non-officer majority. And, you know, we can meet every <br> week, seriously could. As long as five people show up, it <br> makes it a legal meeting, you know, so maybe there's some <br> way that there's an ongoing meeting that's available to <br> the public that's gets you up to speed quicker. You know, <br> we move really quick. You know, this entire thing with <br> the Roadrunners would not have happened with any other <br> jurisdiction in the world. <br> 24 MR. MARQUEZ: Amen. <br> 25 CHAIRMAN McCUSKER: <br> Because, you know, we move |
| ```Page 70 \\ didn't shop up at a board meeting like I'm supposed to comprehend this all at once, you've got to be freaking kidding me. \\ Number two is we should meet more often. The one thing that I want to tear the bandaid off of, we do a ton of work in exec. Rio Nuevo is like a part time job. I spend more time with Fletcher, you'd think he's my uncle. We do a ton of work together. It's a ton of work, so, I don't know, I just want to throw that out there, like we can meet -- \\ CHAIRMAN McCUSKER: \(w e\) have a motion and a seconds to table. \\ Brandi, call the roll, please. \\ MS. HAGA-BLACKMAN: Corky Poster. \\ MR. POSTER: Aye. \\ MS. HAGA-BLACKMAN: Richard Oseran. \\ MR. OSERAN: Aye. \\ MS. HAGA-BLACKMAN: Chris Sheafe. \\ MR. SHEAFE: Aye. \\ MS. HAGA-BLACKMAN: Mike Levin. \\ MR. LEVIN: Aye. \\ MS. HAGA-BLACKMAN: Edmund Marquez. \\ MR. MARQUEZ: Aye. \\ MS. HAGA-BLACKMAN: Jannie Cox. \\ MS. COX: Aye.``` | at their speed. <br> MS. COX: That's for sure. <br> CHAIRMAN McCUSKER: so, you know, $I$ appreciate <br> all this and I'm glad we're talking about it and we'll put it on the June agenda. <br> MR. SHEAFE: By the way, just to make the point, you know, June is probably the one meeting that I'll miss this year, because I'm going to be in the <br> hinterlands where I don't have web access or anything, so -- <br> CHAIRMAN McCUSKER: That's not good. <br> MR. SHEAFE: Just so you know, that's Tuesday, <br> the 25 th, and I just remembered I'm gone all that week, <br> so -- <br> CHAIRMAN McCUSKER: I think we want to -- <br> MR. SHEAFE: If we could move the meeting back <br> a few days, it might be helpful for me. <br> MS. COX: Let's move it. Let's move the <br> meeting. That's easy. <br> CHAIRMAN McCUSKER: Move it back or move it up? <br> MR. SHEAFE: Well, either way, forward a week <br> or back a week. <br> CHAIRMAN McCUSKER: So Brandi's going to work <br> on a date when everybody can be at the June meeting. <br> 25 <br> MR. LEVIN: And just to put it out there, Chris |

1 I can loan you my Starlink and I was able to make FaceTime 2 calls with Mr. Marquez from 12,000 feet to Colorado.
3 MR. MARQUEZ: It was very cool.
4 MR. COLLINS: It works great.
5 CHAIRMAN McCUSKER: Great. You could loan it to Sheafe.
7 Where exactly is the hinterlands?
MR. SHEAFE: This is where I get back up in Lake Powell on our houser boat. I tried to do it last
year and I went to the top of a mountain and sat up there and I got very intermittent coverage. It came and went.

CHAIRMAN McCUSKER: okay. I need a motion to
12 13 adjourn.

MS. COX: So moved.
MR. LEVIN: Second.
CHAIRMAN McCUSKER: All in favor say aye. (Motion made, seconded and passed unanimously).

CHAIRMAN McCUSKER: Thank you, everybody. Go Roadrunners.
(3:43 p.m.)

|  | \$8 (3) | 34:13 | agreed (2) | anti (1) |
| :---: | :---: | :---: | :---: | :---: |
| \$ | 25:21;32:16;33:6 | actively (1) | 10:10;17:3 | 69:25 |
|  | \$823,000 (1) | 48:20 | agreement (4) | anticipated (1) |
| \$1.4 (1) | 31:10 | actual (6) | 19:17,21;49:6;51:15 | 25:1 |
| 23:7 | \$864,000 (1) | 4:14;23:1,5;32:12; | agreements (2) | apparent (1) |
| \$1.7 (1) | 32:8 | 63:16;64:9 | 50:22;51:10 | 12:23 |
| 24:24 | \$9 (3) | actually (7) | ahead (6) | appears (1) |
| \$1.8 (1) | 7:8;25:15;43:17 | 9:3;13:5;19:2;20:13; | 20:7;32:24;51:13,14; | 58:2 |
| 25:17 | \$9.1 (1) | 23:22;54:13,24 | 55:3;61:11 | appointed (1) |
| \$10 (2) | 6:20 | add (6) | AHL (5) | 54:11 |
| 7:3;24:18 | \$9.6 (1) | 12:12;14:9;19:25; | 9:25;11:18,20;14:17; | appointees (1) |
| \$111,000 ${ }_{32 \cdot 11}$ | $\begin{array}{\|c} 6: 17 \\ \mathbf{\$ 9 0 0 , 0 0 0}(\mathbf{1}) \end{array}$ | 51:17;59:9;65:12 <br> added (5) | al (1) | $18: 12$ appointments (2) |
| \$12 (1) | 23:20 | 54:16;56:4;61:8,8; | 36:21 | 57:21;64:1 |
| 25:18 |  | 65:17 | alive (1) | appreciate (8) |
| \$12.8 (1) | A | adding (1) | 36:23 | 15:11;16:3,8;22:18; |
| 7:1 |  | 58:24 | Allegiance (1) | 24:22;33:12;40:14; |
| \$120 (1) | able (10) | addition (1) | 3:10 | 72:3 |
| 24:2 | 11:23,25;12:12,19; | 13:8 | alley (1) | appreciated (2) |
| \$125,000 (1) | 23:17;25:25;26:22; | additional (2) | 46:8 | 55:5;58:14 |
| 23:12 | 30:20;67:17;73:1 | 49:8;57:19 | allow (3) | appropriate (1) |
| \$16.5 (1) | $\begin{array}{\|c} \text { absolute (1) } \\ 48: 22 \end{array}$ | address (2) 62:8;65:15 | 43:4;54:22;69:2 | 60:18 |
| 23:25 | $\begin{array}{\|c} \text { 48:22 } \\ \text { absolutely (4) } \end{array}$ | $\begin{array}{r} 62: 8 ; 65: 15 \\ \text { adequate (1) } \end{array}$ | $\begin{aligned} & \text { allowable (1) } \\ & 9: 4 \end{aligned}$ | $\begin{array}{\|c} \text { approval (1) } \\ 31: 4 \end{array}$ |
| \$18 (1) $7: 20$ | 14:7;18:3;28:2; | $\begin{gathered} \text { adequate (1) } \\ 66: 12 \end{gathered}$ | allows (2) | $31: 4$ approve (3) |
| \$180,000 (1) | 50:10 | adjourn (1) | 26:24;69:8 | 4:16;10:21;19:21 |
| 10:6 | absorbed (3) | 73:13 | almost (3) | approved (5) |
| \$2 (1) | 19:2,3;29:16 | admin (1) | 7:3;16:16;25:17 | 18:6;29:13;31:6,9; |
| 25:11 | absorbing (1) | 10:8 | along (2) | 32:10 |
| \$2.2 (1) | 29:16 | Administrative (2) | 36:16;45:12 | approver (1) |
| 25:11 | Abstain (2) | 2:13;52:6 | alongside (1) | 33:2 |
| \$200,000 (1) | 52:14;54:4 | advantage (1) | 28:16 | approving (1) |
| 8:16 | abstention (2) | 23:17 | always (6) | 43:16 |
| \$3 (1) | $42: 7 ; 53: 2$ AC (1) | adverse (1) | $\begin{aligned} & 4: 9 ; 22: 21 ; 23: 9 ; 27: 7 \\ & 28: 13: 65: 20 \end{aligned}$ | approximately (1) 33:3 |
| $34: 15$ $\$ 3000(1)$ | $\begin{gathered} \mathbf{A C}(\mathbf{1}) \\ 32: 21 \end{gathered}$ | 66:16 <br> advise (1) | 28:13;65:20 <br> Amen (1) | $\begin{gathered} 33: 3 \\ \text { April (3) } \end{gathered}$ |
| $\begin{gathered} \mathbf{\$ 3 , 0 0 0}(\mathbf{1}) \\ 49: 7 \end{gathered}$ | $\begin{gathered} 32: 21 \\ \text { accept (10) } \end{gathered}$ | $\begin{gathered} \text { advise (1) } \\ 46: 22 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Amen (1) } \\ 71: 24 \end{array}$ | $\begin{array}{\|l\|} \hline \text { April (3) } \\ 4: 15 ; 6: 17 ; 8: 5 \end{array}$ |
| \$30 (1) | 20:4,21;40:23;43:3, | affective (1) | amend (3) | area (11) |
| 14:4 | 15;51:21,24;58:2;64:5, | 55:16 | 19:24;20:3;40:21 | 13:15,17,21;17:11; |
| \$300,000 (1) | $\begin{gathered} 6 \\ \text { accepted (2) } \end{gathered}$ | $\begin{aligned} & \text { affordable (1) } \\ & 17: 20 \end{aligned}$ |  | $\begin{aligned} & 35: 14,20 ; 36: 1,3 ; 37: 1 ; \\ & 38: 8: 47 ; 3 \end{aligned}$ |
| 6:22, $\mathbf{\$ 3 2 0 , 0 0 0}$ (1) | $\begin{array}{\|r\|} \hline \text { accepted (2) } \\ 32: 19 ; 63: 10 \end{array}$ | 17:20 <br> afternoon (3) | $\begin{aligned} & \text { 20:4,9,14,18;40:23; } \\ & \text { 51:21;57:21;62:5;63:8, } \end{aligned}$ | $\begin{aligned} & 38: 8 ; 47: 3 \\ & \text { arena (4) } \end{aligned}$ |
| $33: 7$ | accepting (2) | 3:1;11:2;29:1 | 25;64:1;65:12 | 10:6;11:8;14:22; |
| \$338,000 (1) | 43:10,16 | again (12) | amendments (3) | 19:13 |
| 31:14 | access (2) | 6:14;7:19;11:11; | 8:17,19;20:23 | Arizona (3) |
| \$4 (2) | 6:18;72:9 | 12:17;14:5;19:9;25:16; | American (2) | 2:22;17:7,24 |
| 7:9;25:22 | accommodate (1) | 32:6;35:16;36:2;43:14; | 9:22;11:22 | around (6) |
| \$484,000 (1) | 36:2 | 60:3 | amount (3) | 4:12;14:9;22:10; |
| 32:3 | according (1) | $\underset{3 \geqslant .0}{\operatorname{against}}(\mathbf{1})$ | 21:2;51:8;60:5 | 35:5,21;37:24 |
| \$5 (2) 24:17;51:7 | $\begin{array}{\|c} 62: 2 \\ \text { accounts (1) } \end{array}$ | $\begin{gathered} 32: 9 \\ \text { agenda (8) } \end{gathered}$ | $\begin{aligned} & \text { amounts (1) } \\ & 10: 9 \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { arrow (1) } \\ 38: 19 \end{array}$ |
| ${ }_{\text {\$5.3 (1) }}{ }^{\text {24:17; }}$ ( ${ }^{\text {a }}$ | $6: 18$ | 28:7;48:25;54:10; | analysis (1) | articulated (1) |
| 24:25 | across (2) | 60:17;65:25;67:14,18; | 13:7 | 62:17 |
| \$60,000 (2) | 30:2;40:16 | 72:5 | and/or (1) | ASM (1) |
| 10:9;45:9 | acted (1) | agendized (1) | 58:20 | 11:12 |
| \$600,000 (1) | 59:24 | 54:20 | anniversary (1) | aspersions (1) |
| 25:3 | action (1) | ago (9) | 62:10 | 68:18 |
| $\begin{gathered} \$ 670,000(1) \\ 31: 13 \end{gathered}$ | $46: 22$ activate (3) | $\begin{aligned} & 11: 5 ; 12: 21 ; 28: 18 ; \\ & 29: 24 ; 32: 14,19 ; 33: 4 \end{aligned}$ | $\begin{array}{\|c} \text { announce (1) } \\ 10: 3 \end{array}$ | $\begin{array}{\|c} \text { assets (1) } \\ 9: 17 \end{array}$ |
| \$7 (1) | 35:11;36:3;49:11 | 54:11;60:15 | announced (1) | assignments (1) |
| 24:4 | activated (1) | agree (6) | 9:18 | 56:23 |
| \$70 (1) | 6:15 | 28:3;61:23;67:25; | annually (1) | assistance (3) |
| 24:3 | activation (1) | 68:2,20;71:14 | 10:6 | 25:4,8;26:21 |


| assume (2) | 21,23,25;71:2,7,10; | 42:22 | 7:8 | 11:19 |
| :---: | :---: | :---: | :---: | :---: |
| 55:23;58:7 | 73:16 | behalf (1) | Borderland's (1) | built-ins (1) |
| assuming (1) | ayes (2) | 10:22 | 51:3 | 30:21 |
| 45:16 | 53:2;54:6 | behind (1) | born (1) | bumped (1) |
| assumption (3) |  | 26:5 | 11:5 | 45:6 |
| 56:1,3;67:5 | B | belabor (1) | borrow (2) | business (4) |
| ASU (1) |  | 64:3 | 24:17,18 | 27:14;36:12,15,18 |
| 10:1 | Bac (2) | below (1) | borrowed (1) | businesses (2) |
| ATP (1) | 30:18;35:9 | 25:1 | 24:2 | 6:14,16 |
| 16:16 | back (29) | benefit (2) | both (4) | buying (1) |
| attendance (1) | 4:11;5:5;9:7;18:6; | 15:2,4 | 19:13;28:5;51:10; | 13:8 |
| 13:3 | 23:1,14,23;25:13; | best (4) | 60:16 | bylaw (3) |
| attendees (2) | 26:25;27:17,21;33:19; | 3:8;7:21;11:21; | bottom (1) | 57:18;59:9;65:15 |
| 4:9;5:5 | 35:19,21;39:9;40:7,8; | 22:13 | 18:18 | bylaws (13) |
| attending (1) | 42:21;43:25;44:5;53:6; | better (3) | Brandi (13) | 56:13,25;57:18;61:9, |
| 4:8 | 55:7;58:1;60:18;64:3; | 40:13;49:11;50:15 | 2:13;3:14;8:19;21:6; | 11;62:2;63:2;64:9,12, |
| attention (1) | 72:16,20,22;73:8 | beyond (3) | 26:15;41:2;44:5;47:17; | 13,24;65:2,19 |
| 30:5 | ball (1) | 20:16;21:5;32:15 | 52:8;55:18;56:24;57:9; |  |
| attest (1) | 36:8 | bi (1) | 70:13 | C |
| 46:4 | bandaid (1) | 56:21 | branding (1) |  |
| attorney (2) | 70:5 | Bianco (1) | 14:22 | call (9) |
| 69:23;71:11 | bank (5) | 29:15 | Brandi's (1) | 3:14;5:25;12:14; |
| attorneys (3) | 23:13;24:15;42:18, | biannual (2) | 72:23 | 21:6;41:2;44:6;47:17; |
| 60:16;66:1,19 | 21;43:23 | 64:9;65:6 | brand-new (1) | 68:4;70:13 |
| audience (1) | banks (3) | big (8) | 27:20 | called (3) |
| 24:8 | 27:3,4,12 | 8:17;25:9;27:16; | brief (1) | 29:24;51:18;69:24 |
| authorization (1) | bar (9) | 34:19;36:21;37:22 | 5:23 | calls (1) |
| 49:13 | 30:15,21;34:20,22; | 46:17;56:20 | briefing (1) | 73:2 |
| authorize (8) | 36:24;37:1;39:6,7,11 | bigger (2) | 71:11 | came (2) |
| 19:20;21:3;39:23; | bar/cinema (1) | 15:9;38:22 | bring (6) | 59:7;73:11 |
| 40:25;43:22,24;45:10; | 30:24 | bit (2) | 6:25;11:7;19:7; | can (59) |
| 47:11 | bars (3) | 35:16;36:23 | 27:20;46:25;53:6 | 4:11;9:4;11:21; |
| authorized (1) | 13:17;15:20;17:18 | bite (1) | bringing (3) | 12:14;13:20;14:11; |
| 49:16 | base (4) | 42:5 | 40:6,7;48:21 | 15:17;16:10;17:11,13; |
| authorizing (1) | 15:9,17;16:19;23:9 | Blame (1) | brings (1) | 18:17,17;20:17;22:11, |
| 19:15 | based (5) | 47:16 | 69:15 | 12,13,25;24:8;26:15; |
| available (6) | 14:20;25:19;31:9; | block (3) | broke (1) | 27:4,17;28:1,18;29:3; |
| 6:20;7:10;24:25; | 45:17;61:21 | 28:16;30:10;46:5 | 59:22 | 31:2,4,19,25;32:1; |
| 37:15;46:20;71:19 | baseline (2) | blue (1) | broken (1) | 33:11,20;34:3,19;37:2; |
| Avenue (1) | 27:7,9 | 35:7 | 67:10 | 38:19,21;40:8;41:2; |
| 31:3 | basically (2) | BOARD (31) | brother (1) | 44:5;46:4;48:22;49:4; |
| average (3) | 27:1;62:20 | 2:1,14,15,19;10:1; | 22:8 | 50:2;55:18;56:25;57:1, |
| 13:3,4;16:16 | basis (3) | 11:13,24;12:24;18:9, | brought (1) | 5,11,19;58:10;63:11; |
| averaging (1) | 36:23;37:15;69:22 | 11;23:3;28:11;29:1; | 35:23 | 64:8;66:18;68:23; |
| 6:12 | bathrooms (1) | 43:25;44:5;47:1;49:13; | brunch (1) | 69:23;70:10;71:16; |
| aware (2) | 38:2 | 53:16;54:12;55:9; | 34:17 | 72:24;73:1 |
| 48:20;59:22 | Bear (1) | 58:14,20,20;59:7;60:7, | bucks (1) | canisters (1) |
| away (1) | 31:8 | 17;61:15;62:18;65:10; | 49:12 | 35:22 |
| 46:5 | beautiful (1) | 69:7;70:1 | budget (14) | cap (2) |
| awesome (2) | 36:21 | board's (2) | 6:10,22;8:24,25;9:4, | 20:23;27:24 |
| 33:12;40:16 | became (1) | 39:20;43:2 | 11;22:24;23:3;25:12; | capacity (2) |
| awning (1) | 45:3 | boat (1) | 26:6,16;31:10;42:16; | 30:12;42:24 |
| 36:22 | become (2) | 73:9 | 71:12 | capital (1) |
| Aye (59) | 35:13;39:22 | Bob (9) | budgeted (1) | 27:13 |
| 4:3,19;5:1,12,16; | becomes (1) | 9:13,13;10:14,21; | 25:24 | capitalize (2) |
| 21:8,10,12,14,16,18,20, | 34:24 | 13:1;15:8,15;16:9;22:2 | budgeting (1) | 30:9,24 |
| 22,24;41:4,6,8,10,12, | becoming (2) | BOK (3) | 23:7 | capped (1) |
| 14,16,18,20;44:8,10, | 18:1;35:15 | 42:16;43:2;44:4 | building (9) | 27:23 |
| 12,14,16,18,20,22; | began (1) | bonds (4) | 32:23;34:25;35:5; | caps (1) |
| 47:20,22,24;48:1,3,5,7, $9,11 \cdot 49 \cdot 22 \cdot 50 \cdot 18$ | $9: 22$ | 24:1,2,11, 12 book (1) | $45: 24,24 ; 46: 2,5,9,25$ | 27:9 |
| 9,11;49:22;50:18; 52:10,16,20,22,24; | $\underset{24: 18}{\text { beginning (1) }}$ | book (1) $37: 2$ | buildings (3) 28:17;45:7;46:10 | $\begin{aligned} & \text { capsulizes (1) } \\ & \text { 63:6 } \end{aligned}$ |
| 53:1;54:3;70:15,17,19, | begun (1) | books (1) | built (1) | car (2) |


| 37:13;51:9 | 70:11;71:5,8,10,25; | 23:20;37:11;67:18 | 43:4,7;60:25;61:6 | 17:12;43:23;44:4; |
| :---: | :---: | :---: | :---: | :---: |
| care (1) | 72:3,11,15,20,23;73:5, | closer (1) | communicate (1) | 51:16 |
| 42:14 | 12,16,18 | 14:5 | 71:15 | continued (1) |
| careful (2) | chairman's (1) | closest (3) | community (8) | 55:13 |
| 60:13;69:10 | 5:20 | 46:5,14,1 | 12:1,5,7,22;14:16; | continuing (3) |
| carries (3) | challenges (2) | code (1) | 18:18;37:9,9 | 43:11,12;48:20 |
| 50:19;53:3;54:7 | 15:7;17:1 | 45:25 | company (1) | contract (2) |
| carry (1) | chamber (2) | cohesive (1) | 32:18 | 49:14;50:24 |
| 18:5 | 51:4,9 | 59:24 | Compass (1) | contribute (1) |
| cars (1) | chance (4) | coincide (1) | 42:21 | 39:17 |
| 49:9 | 17:8;23:11;26:4,5 | 55:16 | competition (1) | contributed (1) |
| case (3) | change (10) | cold (1) | 35:17 | 28:15 |
| 3:4;40:21;46:19 | 4:15;14:11;38:16; | 3:2 | competitive (2) | contributions (1) |
| cash (10) | 39:16,16;59:9;61:10; | collaboration (3) | 16:4,14 | 10:13 |
| 6:20,23,25;25:15,18; | 62:5;64:24;65:5 | 11:4,6,11 | complaint (1) | controversy (1) |
| 27:4,13,14,15,17 | changed (5) | collaborative (1) | 68:17 | 49:20 |
| cast (1) | 7:4;39:18;58:5 | 65:22 | complete (4) | Convention (1) |
| 68:18 | 64:11,14 | collect (2) | 19:16;21:4;39:24; | 24:3 |
| caveats (1) | changes (4) | 26:21,25 | 49:16 | conversation (6) |
| 69:17 | 18:13;26:10;55:15 | collected (1) | completely (1) | 16:3;59:5;60:11; |
| Center (2) | 65:12 | 27:7 | 14:2 | 69:9,11,15 |
| 24:3;38:9 | charge (1) | Collins (24) | compliment (1) | conversational (2) |
| central (1) | 19:15 | 2:14;8:24;9:6,9; | 40:5 | 61:25;63:24 |
| 37:9 | check (2) | 53:13,15,22;54:9;56:7, | comply (1) | conversations (3) |
| certain (2) | 17:17;27:17 | 9,11,14;57:20;61:19; | 69:3 | 15:23;42:23;46:23 |
| 46:18,18 | checking (1) | 62:1,13;65:9,11,25; | comprehend (1) | convert (1) |
| certainly (10) | 48:12 | 68:14,25;69:3,21;73:4 | 70:2 | 28:19 |
| 11:10,12;12:3,5,17; | Cheesecake (1) | color (1) | concede (1) | cool (2) |
| 16:12,24;46:4;62:16, | 29:23 | 37:19 | 14:7 | 27:14;73:3 |
| 19 | chef (2) | Colorado (1) | concern (1) | cooperate (1) |
| Certified (1) | 30:9;36:14 | 73:2 | 64:19 | 9:25 |
| 2:22 | chests (1) | column (3) | conclude (1) | Corbett (1) |
| cetera (1) | 17:12 | 24:10,16,1 | 63:11 | 28:12 |
| 15:21 | Chris (18) | columns (1) | concluded (1) | Corbett's (4) |
| CFO (2) | 2:4;3:17;14:13; | 24:8 | 56:21 | 29:25;30:1,3;36:7 |
| 2:16;6:7 | 15:19;18:9,16;19:24; | combine (1) | conclusion (1) | Corky (19) |
| Chair (11) | 20:20;21:11;41:13,23; | 30:7 | 47:11 | 2:9;3:21;21:7;24:22; |
| $2: 2,3 ; 20: 8 ; 50: 6$ | 42:4;44:19;48:8;52:23; | combined (3) | confirming (1) | 31:20;41:3;44:7;45:21; |
| 51:19;57:19;59:9;61:9, | 53:25;70:18;72:25 | 29:18;32:16;33:25 | 65:5 | 47:19;52:9;56:2,14; |
| 12,14;65:13 | circle (1) | combining (1) | conflicted (1) | 57:20;62:2,17;66:12; |
| CHAIRMAN (139) | 37:24 | 33:11 | 41:23 | 69:5,18;70:14 |
| 3:1,12;4:7,19,21,25; | circumstance (1) | comfortable (1) | confused (2) | Corky's (1) |
| 5:3,8,12,14,18;7:23; | 69:1 | 20:24 | 37:21;46:12 | 62:23 |
| 8:2,5,23;9:6,7,9,10; | Citizen (3) | coming (7) | confusion (2) | corner (2) |
| 11:1;14:8;16:9;19:11; | 53:12,14;54:3 | 7:7;16:21;17:25; | 64:17;65:11 | 33:21;46:9 |
| 20:5,14,24;21:24;22:2, | City (10) | 30:18;36:22;37:10; | congenial (1) | corporate (3) |
| 19,21,23;24:21;26:2, | 2:21;9:17;10:16; | 48:16 | 65:22 | 16:17,19;19:7 |
| 14;27:23;28:3;29:5; | 11:11;16:4;18:17; | commencing (1) | Congress (1) | cost (4) |
| 33:2,5,19;39:9,14;40:2, | 20:13;45:7,7;51:8 | 2:24 | 31:2 | 10:6;14:10;28:19; |
| 11,18,20,24;41:20,24; | clarification (1) | commend (1) | conservative (1) | $47: 1$ |
| 42:6,11,15;43:6,9,13, | 63:16 | 60:3 | 23:10 | costs (4) |
| 20;44:2,24;45:15,19, | clarified (1) | comment (3) | consider (1) | 18:24;19:1,3;40:22 |
| 21;46:3,7,15,21;47:5,7, | 65:10 | 26:4,15;48:1 | 43:4 | Counsel (13) |
| 15;48:11,14,24;49:3, | clarify (3) | comments (3) | consideration (2) | 2:14,15;19:16,22; |
| 19;50:12,18,21;52:1,4; | 65:12,13;67:23 | 8:21;16:14;23: | 11:25;12:24 | 21:3;39:24;43:24; |
| 53:1,5,11,13,15,24; | clear (5) | commitment (3) | considering (1) | 47:12;53:5;62:14;68:5, |
| 54:1,6,9;55:1,2,2,3,18, | 10:14;15:5;59:18; | 7:13;24:14;47:13 | 7:6 | 10,17 |
| 21;56:7,10,11,18,23; | 64:19;68:16 | commitments (8) | construction (1) | country (1) |
| 57:5,12,16;58:5,15; | Clearly (3) | 7:2,3,8,14,17;25:1,2, | 40:22 | 30:2 |
| 59:3;61:17;62:4,13,20; | 9:19;24:10;26:19 | 19 | contemplates (1) | County (6) |
| 63:8,20,23;64:8,11,15, | Click (2) | committed (3) | 19:12 | 17:11;18:1;49:6,15, |
| 16;65:4,14;66:5,7,8; | 5:4,4 | 7:4;24:5;25:21 | continue (8) | 15;50:6 |
| 67:8,12;68:3,21;69:1; | close (3) | committee (4) | 11:23;12:13;16:4,20; | couple (4) |

Rio Nuevo
5/28/2024
Board Meeting

| 54:12;56:23;58:17; | 58:11;63:14;64:2,7; | direct (1) | 8:25;9:5;26:14,16 | 54:15,20;55:24;62:9, |
| :---: | :---: | :---: | :---: | :---: |
| 68:11 | 72:17 | 15:18 | draw (1) | 11;65:1 |
| course (1) | dead (2) | direction (3) | 25:10 | electing (2) |
| 13:2 | 38:9;51:23 | 29:12;30:13,20 | drinking (1) | 64:22;65:23 |
| courthouse (1) | deal (9) | directly (1) | 69:25 | election (5) |
| 49:7 | 10:19;18:7;27:17; | 22:4 | drive (1) | 53:8;54:16;56:19; |
| covenants (1) | 39:24;40:13;45:23; | Director (1) | 18:18 | 63:9;67:15 |
| 23:13 | 49:16;61:1;67:13 | 2:13 | drop (2) | elections (2) |
| cover (1) | debt (6) | Directors (1) | 19:14;51:5 | 64:22;68:7 |
| 31:2 | 23:19,23,25;24:10, | 2:20 | dropping (1) | Electric (1) |
| coverage (1) | 11;42:25 | dirt (1) | 52:5 | 46:23 |
| 73:11 | December (1) | 27:18 | due (3) | eliminated (1) |
| covered (1) | 64:12 | disagree (1) | 6:19;38:8,9 | 21:3 |
| 36:22 | decide (1) | 59:3 | during (1) | e-mail (4) |
| covers (1) | 71:13 | discuss (6) | 28:1 | 60:6,16,18;66:20 |
| 16:15 | decided (1) | 43:25;51:16;54:22; |  | e-mails (1) |
| Cox (40) | 28:19 | 56:25;60:19;68:8 | E | 28:1 |
| 2:6;3:11;4:2,3,17,23; 5:10;19:23;20:4;21:21, | decision (1) | discussed (2) |  | empty (1) |
| $\begin{aligned} & 5: 10 ; 19: 23 ; 20: 4 ; 21: 21, \\ & 22 ; 31: 17 ; 33: 9 ; 39: 3,8 \end{aligned}$ |  | 53:17;65:5 <br> discussing (1) | $\begin{aligned} & \text { earache (1) } \\ & 3.5 \end{aligned}$ | 34:19 |
| 25;41:9,10;44:15,16; | 68:13 | 33:22 | earlier (4) | 26:7 |
| 48:4,5;49:14;50:17; | deferred (1) | Discussion (14) | 20:10;21:2;23:8; | end (7) |
| 51:14,21;52:3,19,20; | 7:7 | 7:11;8:9;11:4,10; | 49:24 | 3:2;25:15;34:6; |
| 57:17;66:10;67:10,16, | Definitely (1) | 49:19,24;50:5;56:16, | early (2) | 37:18;58:11;61:20; |
| 25;68:15;70:24,25; | 3:6 | 20;66:11,23,24;67:14, | 46:25;53:6 | 62:12 |
| 72:2,18;73:14 | Del (2) | 22 | ears (1) | ended (1) |
| Coyotes (3) | 30:18;35:9 | discussions (3) | 3:3 | 27:11 |
| 9:16;17:22;18:25 | delivered (1) | 48:17,19;67:4 | ease (1) | enhances (1) |
| cream (4) | 33:15 | distribute (2) | 66:17 | 28:22 |
| 35:13,15;40:7;42:9 | demonstrate (1) | 9:4;26:3 | easily (1) | enjoy (1) |
| created (1) | 22:14 | distribution (1) | 66:19 | 43:1 |
| 60:21 | depending (1) | 6:9 | east (1) | enjoyed (2) |
| credit (2) | 60:25 | District (1) | 38:14 | 69:14,14 |
| 24:16;42:22 | described (2) | 2:21 | easy (2) | enjoying (1) |
| Crescent (5) | 51:20;62:24 | dollar (2) | 22:3;72:19 | 28:12 |
| 45:2,20;47:6,17;53:9 | design (1) | 14:14;24:16 | economic (6) | enough (2) |
| cuff (1) | 39:18 | dollars (4) | 13:13;14:17,24,25; | 10:23;53:7 |
| 62:13 | desk (1) | 14:13,19;25:7,9 | 15:18;18:20 | enthusiastic (1) |
| current (10) | 31:16 | domestic (1) | economically (4) | 5:15 |
| 10:15;24:25;25:12; | detail (2) | 46:19 | 15:6,14,22;28:21 | entire (5) |
| 38:15;45:25;51:17; | 26:5;53:17 | done (11) | economics (3) | 30:10;58:3,6;62:6; |
| 55:12;58:20,22;67:14 | details (1) | 12:17;13:7,11;15:13; | 15:18;18:19,23 | $71: 21$ |
| currently (6) | 69:24 | 17:13;28:11,13;31:11; | Edmund (13) | entirely (2) |
| 18:15;19:14;25:21; | determine (1) | 32:5;59:20;60:1 | 2:3;3:19;20:2;21:9; | 64:19;68:18 |
| 35:1,9,20 | 26:22 | door (3) | 38:4;41:15;43:18; | entitled (1) |
| cursor (2) | determined (1) | 35:14;37:14;38:21 | 44:13;48:2;51:14; | 31:13 |
| 38:20,22 | 65:7 | double (1) | 52:17;53:24;70:22 | entrance (5) |
| cut (2) | developer (1) | 30:15 | Edmund's (1) | 30:16,19;34:21;35:8, |
| 27:16;42:16 | 45:6 | doubling (1) | 52:4 | 25 |
|  | development (1) | 27:9 | efficiency (1) | entrances (2) |
| D | 45:23 diameter (1) | down (16) | 40:7 | 33:21;35:6 |
|  | diameter (1) | 16:21;17:17,19,21, | effort (1) | equipment (1) |
| Dan (14) | 46:18 | 25;18:1;22:8;23:15,22; | 7:21 | 39:11 |
| 2:16;6:5,6;8:8,10,23; | died (1) | 26:10;37:2;53:8,9; | efforts (1) | established (1) |
| 9:10;22:24;24:7;26:12, | 43:20 | 54:13;63:13,24 | 16:5 | 65:16 |
| 18;28:1;42:18,24 | difference (2) | downstair (1) | eight (1) | estate (1) |
| date (2) | 46:13,17 | 37:1 | 11:5 | 34:23 |
| 31:11;72:24 | different (3) | downtown (16) | either (5) | estimate (1) |
| day (5) | 11:8;12:18;64:21 | 6:2;13:9,15,17,21; | 25:9;27:18;42:3; | 45:8 |
| 2:23;22:7;32:22; | dining (4) | 14:10;25:3,10;32:20; | 66:19;72:21 | estimated (3) |
| 36:7;37:18 | 30:21,23;35:21;37:5 | 33:17;37:6,10;40:12, | elect (1) | 6:25;7:5;25:18 |
| days (8) | dinner (1) | 15;45:6;50:7 | 64:20 | estimates (1) |
| 9:2;23:4;57:22; | 37:6 | draft (4) | elected (6) | 47:1 |


| estimating (1) | expect (1) | fan (5) | financing (1) | 3:9,13 |
| :---: | :---: | :---: | :---: | :---: |
| 25:14 | 11:8 | 10:10;11:16;14:10; | 27:3 | forgive (1) |
| et (1) | expected (1) | 15:9,16 | find (4) | 37:21 |
| 15:20 | 63:3 | fans (9) | 26:15;55:18;57:4; | form (1) |
| evaluation (1) | expense (1) | 11:21;13:6,8,19; | 71:15 | 23:13 |
| 55:10 | 50:9 | 14:12,12;15:1;16:21; | fine (2) | formula (1) |
| even (4) | expenses (3) | 18:1 | 42:12;59:6 | 26:23 |
| 14:5;17:24;23:14; | 24:5,24;31:12 | far (2) | finish (4) | forward (8) |
| 50:1 | experience (2) | 7:2;49:24 | 32:4;40:16,25;50:16 | 17:3,5;29:19,20; |
| event (4) | 32:20;54:21 | favor (9) | finite (1) | 30:7;48:21;53:17; |
| 36:25;37:1,3;48:22 | expertise (1) | 4:19;5:1,12,16; | 21:1 | 72:21 |
| events (3) | 60:25 | 49:21;50:3,18;54:3; | fire (5) | found (3) |
| 25:9,10;34:16 | expiring (1) | 73:16 | 45:7;46:13,14,18,20 | 27:1,5;60:6 |
| everybody (7) | 61:20 | favorable (1) | firehose (1) | four (11) |
| 4:8;5:18;18:11; | explain (3) | 15:6 | 69:25 | 17:21;33:7;55:11; |
| 37:25;48:19;72:24; | 24:8;26:19;60:8 | feasible (1) | fire-protected (1) | 59:7,14;60:8;62:8; |
| 73:18 | explained (1) | 28:21 | 46:1 | 68:22;69:6,14;71:15 |
| everyone (6) | 32:8 | fee (7) | first (5) | four-person (1) |
| 3:1;9:14;11:2;22:17; | express (1) | 10:11;15:2;19:14; | 4:10;5:20;6:12;24:1; | 58:19 |
| $23: 3 ; 67: 3$ | 9:22 | 21:3;51:6,19;52:6 | 40:3 | fourth (2) |
| everyone's (2) | expressed (1) | feed (1) | fiscal (6) | 58:25;60:21 |
| 45:3;46:1 | 51:5 | 69:22 | 6:10,12;7:19,24; | four-year (1) |
| everything's (1) | extend (3) | feelings (1) | 24:19;26:1 | 10:18 |
| 59:6 | 21:5;51:15;56:3 | 55:11 | fitting (1) | Fox (2) |
| exact (1) | extended (1) | feels (1) | 11:3 | 29:23;40:12 |
| 13:10 | 56:4 | 60:7 | five (8) | Fox's (1) |
| exactly (4) | extending (1) | fee's (1) | 17:21;54:11;60:9,17; | 29:22 |
| 28:18;55:22;62:23; | 50:3 | 21:1 | 61:4;69:6,9;71:17 | frankly (2) |
| 73:7 | extension (1) | feet (1) | fix (3) | 9:20;14:24 |
| example (1) | 12:13 | 73:2 | 20:17;31:19;67:10 | freaking (1) |
| 60:15 | extra (2) | Felipe (1) | flag (2) | 70:2 |
| except (2) | 30:12,25 | 13:12 | 16:1;17:9 | free (1) |
| 42:6;43:6 |  | felt (3) | Fletcher (16) | 68:7 |
| Excess (3) | F | 11:17;35:11;55:15 | 2:2;4:6;21:23;28:25; | freely (1) |
| 6:22;7:9;25:11 |  | few (6) | 29:3;32:24;41:19,22; | 60:24 |
| excited (3) | fabulous (1) | 6:4;9:2;11:4,9; | 44:23;48:10;50:11; | fresca (1) |
| 11:22;12:8,16 | 59:19 | 28:17;72:17 | 52:25;60:16,19;70:7; | 36:21 |
| excluded (1) | face (1) | fifth (1) | 71:9 | Friday (1) |
| 61:4 | 17:2 | 60:10 | flexibility (1) | 13:16 |
| Excuse (1) | FaceTime (1) | figure (1) | 43:1 | Fridays (1) |
| 43:8 | 73:1 | 50:1 | floor (5) | 34:16 |
| exec (3) | Facilities (1) | file (1) | 29:7,12;30:14;33:20; | friend (2) |
| 5:4;69:6;70:6 | 2:20 | 8:14 | 67:13 | 19:6;29:21 |
| execs (2) | fact (4) | filed (1) | flow (7) | friendly (5) |
| 69:8,14 | 18:5;60:12,13;64:13 | 8:16 | 27:14;33:20;34:2; | 57:21,24,25;63:25; |
| executive (31) | factored (1) | fill (2) | 36:4;46:13,14,19 | $64: 1$ |
| 4:10,22;19:20;21:4; | 14:23 | 22:13;28:18 | flu (1) | friends (1) |
| 30:9;36:14;39:23;43:4, | Factory (1) | filled (1) | 47:16 | 45:6 |
| 8,16,22,24;47:12; | 29:24 | 59:12 | focal (1) | front (5) |
| 49:16;53:17;58:19,25; | fair (1) | filling (1) | 35:15 | 26:21;29:7;30:14; |
| 59:14,20;60:4,9,10,11, | 44:2 | 61:12 | focus (1) | 35:14;61:5 |
| 21,22,25;61:6;62:1; | fairly (2) | final (1) | 34:13 | fruition (1) |
| 66:13,18,22 | 23:10;25:2 | 7:23 | folks (2) | 7:7 |
| executives (2) | faith (1) | finalize (2) | 24:7;43:24 | frustrated (1) |
| 19:16;43:7 | 11:25 | 18:7;47:12 | follow (2) | 59:16 |
| exist (1) | falling (1) | finalized (1) | 31:22;67:5 | frustrating (1) |
| 20:19 | 7:15 | 19:21 | food (1) | 45:22 |
| existence (1) | familiar (1) | finally (1) | 39:1 | frustration (2) |
| 36:21 | 23:3 | 3:4 | foothills (1) | 61:16;62:18 |
| existing (4) | familiarize (1) | financial (2) | 37:9 | full (4) |
| 30:15,21;38:16;39:7 | 26:7 | 5:21;6:5 | foreseeable (1) | 34:25;35:24;44:5; |
| expansion (1) | family (1) | financially (1) | 11:20 | 62:21 |
| 30:15 | 17:20 | $16: 13$ | forever (2) | fully (2) |

Rio Nuevo

| 7:14;63:2 | grateful (1) | hard (3) | 14:5;16:7,12;18:8; | 22:14;48:16 |
| :---: | :---: | :---: | :---: | :---: |
| fund (4) | 11:10 | 6:15;20:17;37:11 | 22:17,22 | improvements (2) |
| 24:5,25;25:18;32:3 | great (17) | hate (1) | Hoffmann (2) | 24:13;32:14 |
| funded (2) | 6:11;12:2;14:15,16, | 14:1 | 9:13;10:24 | inaudible (6) |
| 7:14;60:2 | 17;15:19,21;16:20,25; | head (1) | hold (1) | 12:11;14:8;34:18; |
| funding (1) | 33:10;35:10;59:10; | 30:20 | 63:9 | 36:1,19;57:19 |
| 23:13 | 60:1,2,4;73:4,5 | headed (1) | home (2) | incentive (1) |
| funds (2) | greater (1) | 29:12 | 12:14;14:19 | 27:21 |
| 23:19,21 | 25:25 | heading (1) | honestly (2) | incentives (3) |
| further (3) | green (4) | 30:13 | 17:2,14 | 9:24;10:17;20:23 |
| 12:6;17:9;64:17 | 30:14;35:20;38:10; | healthy (1) | hope (3) | inclination (1) |
| future (4) | 39:5 | 61:2 | 12:3;37:19;47:2 | 9:2 |
| 11:20;31:1;32:23; | Greyhound (1) | hear (3) | Hopefully (5) | included (2) |
|  | $24: 12$ | 10:22;34:9;38:3 | $6: 1 ; 11: 23 ; 16: 20$ | 20:25;47:10 |
|  | gross (3) | heard (6) | 25:23,24 | including (2) |
| G | 23:15,24;32:15 | 12:3;16:10;22:4; | host (1) | 26:5;48:19 |
|  | group (6) | 52:2;58:18;59:1 | 30:19 | income (1) |
| game (7) | 13:12;19:7;59:14,20; | hearing (9) | hosted (1) | 66:13 |
| 12:3;13:6,18;14:12; | 60:9,10 | 8:25;9:3,7;22:24; | 17:16 | incorporated (1) |
| 17:16;19:7;37:19 | grow (2) | 23:1,5;26:8;61:15; | hotel (9) | 48:18 |
| games (4) | 16:19;17:24 | 71:12 | 13:14;30:10,11; | increase (2) |
| 14:12;16:22;17:4,15 | growth (1) | heavily (1) | 32:21;37:16;48:17; | 27:6;50:2 |
| garage (5) | 13:5 | 14:23 | 53:10,12,14 | incredible (1) |
| 37:12;46:24;49:7,15; | guess (5) | heavy (1) | hour (2) | 30:1 |
| 50:15 | 11:8;13:23;14:2,6; | 36:13 | 2:24;5:6 | incremental (2) |
| gem (1) | 59:22 | held (1) | hourly (1) | 39:19,19 |
| 49:25 | guessing (1) | 2:21 | 50:25 | indicated (3) |
| general (3) | 14:1 | help (8) | hours (1) | 39:15;58:19;62:2 |
| 17:16;36:14;49:6 | guys (4) | 18:18;22:12;25:6; | 49:8 | individuals (1) |
| generating (1) | 15:16,19;16:5;28:7 | 29:25;47:2;49:2,4;50:6 | house (1) | 59:17 |
| 27:19 |  | helped (1) | 40:8 | influx (1) |
| generous (2) | H | 15:11 | houser (1) | 17:17 |
| 16:13,23 |  | helpful (2) | 73:9 | information (3) |
| gentlemen (2) | Haga-Blackman (72) | 25:17;72:17 | housing (1) | 6:9;13:25;47:4 |
| 41:21;42:13 | 2:13;3:15,17,19,21, | helping (2) | 35:9 | infusion (1) |
| gets (4) | 23,25;4:2,4,6;21:7,9, | 25:9;33:24 | Hub (28) | 65:6 |
| 21:3;35:23;66:19; | 11,13,15,17,19,21,23; | helps (4) | 28:16,19;29:7,8,10; | initial (1) |
| 71:20 | 41:3,5,7,9,11,13,15,17, | 22:21;27:13,15; | 30:6,15,16,19,20,22, | 64:1 |
| gives (2) | 19;44:7,9,11,13,15,17, | 37:19 | 23;31:1;32:12,15,23; | initially (1) |
| 17:8;42:25 | 19,21,23;47:19,21,23, | high (3) | 33:11;34:14;35:15; | 23:7 |
| glad (3) | 25;48:2,4,6,8,10;52:9, | 13:20;22:25;23:6 | 36:6,24,24;37:22;38:5; | input (4) |
| 22:10;66:11;72:4 | 11,13,15,17,19,21,23, | higher (6) | 39:2,22,24;41:1 | 58:14;66:13,17,22 |
| Global (1) | 25;55:20;57:3,10,14; | 15:10;16:18;17:22; | Hub's (1) | instead (1) |
| 11:12 | 58:3;63:18,22;70:14, | 19:5;23:18;25:23 | 35:20 | 26:20 |
| GM (1) | 16,18,20,22,24;71:1,3, | highlights (1) | huge (2) | instruct (1) |
| 30:8 | 6,9 | 9:11. | 14:15;60:5 | 53:19 |
| goal (1) | half (5) | Highwire (1) |  | instructed (2) |
| 37:4 | 10:5,7;14:13;19:13; | 5:25 | I | 53:20;54:2 |
| Good (16) | 31:13 | Hill (1) |  | intend (1) |
| 3:1,11;11:2;29:1,5; | hallway (2) | 69:20 | ice (6) | 31:5 |
| 30:12;41:21;42:13; | 35:3;38:20 | hinterlands (2) | 12:6;15:16;35:13,15; | intent (3) |
| 54:17;57:22;59:10,11, | hand (1) | 72:9;73:7 | 40:7;42:9 | 62:23;63:6;65:7 |
| 25,25;61:6;72:11 | 25:15 | historic (1) | idea (2) | interest (4) |
| gosh (1) | happen (2) | 31:4 | 9:20;33:10 | $9: 23 ; 23: 18,20 ; 46: 1$ |
| 69:17 | 24:17,18 | hit (2) | ideas (1) | interested (3) |
| governor (1) | happened (1) | 11:16;27:24 | 30:12 | 19:8;55:9;61:15 |
| 54:11 | 71:22 | Hoarsevile (1) | immediately (3) | interesting (2) |
| governors (1) | happening (1) | 3:2 | 23:11;46:24;66:21 | 36:5;69:6 |
| 10:1 | 69:19 | hockey (8) | impact (2) | interim (1) |
| gracious (1) | happens (2) | 9:12,22;11:20,22; | $13: 13 ; 15: 18$ | 63:4 interior (1) |
| 18:2 | 66:20;69:7 | 12:3;17:6,19;18:24 | importance (1) | interior (1) |
| Grand (2) | happy (2) | HOFFMAN (11) | $12: 19$ | 39:18 |
| 5:25;6:3 | 16:2;22:15 | 10:25;13:2,4,10,25; | important (2) | intermittent (1) |

Rio Nuevo
5/28/2024
Board Meeting

| 73:11 | 8:6;9:3,8;23:1;26:8; | 69:8,12 | 9;40:17;42:22;46:8; | 25:10;51:7 |
| :---: | :---: | :---: | :---: | :---: |
| interrupt (1) | 45:1;68:5;71:11,12; | laws (2) | 63:5 | loud (1) |
| 56:5 | 72:5,7,24 | 65:7;69:4 | link (2) | 17:12 |
| interruption (1) | jurisdiction (1) | lawsuit (1) | 5:4,4 | love (2) |
| 41:23 | 71:23 | 54:3 | liquor (1) | 11:17;18:4 |
| into (14) |  | LAZ (2) | 30:8 | lower (1) |
| 4:9;14:18,23;19:18; | K | 50:23;51:19 | list (2) | 32:10 |
| 24:3;28:20;33:25;36:1; |  | leadership (4) | 7:13,13 | Ls (1) |
| 38:21;45:6;46:8;48:18; | keep (11) | 10:8;59:11,19;63:10 | listed (1) | 36:13 |
| 63:14;68:11 | 7:16;10:5,23;11:20; | League (2) | 25:1 | luck (2) |
| inventory (1) | 13:13;16:21;31:21; | 9:22;11:22 | listening (1) | 41:21;42:13 |
| 36:15 | 34:24;49:8;58:15; | learned (1) | 26:18 |  |
| invested (1) | 61:23 | 29:17 | literally (1) | M |
| 28:16 | keeping (2) | lease (4) | 26:8 |  |
| investing (1) | 5:23;9:23 | 10:15,16;12:11; | litigation (2) | main (5) |
| 15:1 | keeps (1) | 20:13 | 53:14,16 | 30:18,22;34:13,20, |
| investment (2) | 27:5 | leased (1) | little (14) | 22 |
| 14:14;39:23 | kick (1) | 54:10 | 8:11;17:20,22;22:8; | major (1) |
| invisible (1) | 54:25 | least (6) | 25:23;26:19;33:4; | 8:17 |
| 71:5 | kidding (1) | 12:3,7;15:14;18:9; | 34:17;35:3,3,16;36:23; | majority (1) |
| invited (1) | 70:3 | 27:9;36:5 | 42:17;59:8 | 71:16 |
| 69:20 | kind (13) | leaves (7) | lived (1) | makes (4) |
| involved (1) | 11:16;12:9;28:20; | 6:20;7:9;17:5;25:11, | 59:15 | 14:10;29:9;57:17; |
| 42:20 | 33:13,21;34:8;35:15, | 13,22;32:3 | lives (1) | 71:18 |
| issue (8) | 17;37:18;42:24,25; | leaving (2) | 32:18 | making (3) |
| 28:4;45:7;58:22; | 62:24;65:20 | 24:24;32:13 | loan (3) | 14:25;33:7;61:9 |
| 61:1,24,25;63:11;64:4 | kitchen (9) | left (5) | 24:12;73:1,5 | $\boldsymbol{m a n}(1)$ |
| issues (3) | 28:21;29:14;30:8; | 24:9;29:8;39:5; | loans (1) | 36:13 |
| 58:21,24;65:15 | 36:6;37:23;38:5,5,15; | 63:13,24 | 25:5 | manager (1) |
| item (11) | 39:2 | legal (7) | $\log (1)$ | 36:14 |
| 5:20;25:4;26:6,6; | kitchens (1) | 61:24;62:14,21;64:4; | 4:11 | manner (1) |
| 28:9;42:16,16;45:2; | 34:25 | 65:20,21;71:18 | long (13) | 23:10 |
| 49:12;67:14,18 | knew (1) | legally (3) | 7:13;10:17;11:21; | many (7) |
| items (2) | 59:8 | 62:7;64:19;65:18 | 12:14,21;17:4;20:15, | 6:15;12:2,18;13:14; |
| 26:9;60:17 | $\begin{array}{\|c} \text { knock (1) } \\ 46: 11 \end{array}$ | $\begin{array}{\|c} \text { length (1) } \\ 66: 14 \end{array}$ | $\begin{aligned} & 16 ; 42: 11 ; 45: 25 ; 56: 16 \\ & 60: 23 ; 71: 17 \end{aligned}$ | $18: 11 ; 26: 17 ; 40: 15$ |
| J | knows (1) | less (1) | longer (5) | 6:9;8:4,7,11;25:17 |
|  | 37:25 | 32:5 | 10:15;12:13;20:10 | Maricopa (1) |
| Jannie (17) | kudos (1) | letter (4) | 29:20;49:8 | 17:11 |
| 2:6;4:2;21:21;34:8; | 40:9 | 19:12;24:14,14,15 | long-term (2) | Mark (5) |
| 40:2;41:9;44:15;48:4; | L | letting (2) | 12:9;37:4 look (6) | 2:14;56:25;64:14; |
| $58: 2 ; 63: 10 ; 69: 13,20$ | L | $\begin{aligned} & 34: 11 ; 38: 4 \\ & \text { level (7) } \end{aligned}$ | $\begin{aligned} & \operatorname{look}(\mathbf{6}) \\ & 11: 5 ; 15: 17,18 ; 18 \end{aligned}$ | market (6) |
| 70:24 | lack (2) | 12:20;18:10,10;19:2; | 26:5;57:22 | 11:18;13:9;15:7,9; |
| Jannie's (1) | 43:20;67:23 | 22:25;23:6,23 | looked (1) | 35:18;50:15 |
| 69:13 | Lake (2) | levels (1) | 55:7 | marketing (2) |
| Jasper (10) | 9:17;73:9 | 40:9 | looking (3) | 22:12;26:6 |
| 29:21;34:4,11;38:13, | language (1) | Levin (29) | 12:10;29:20;58:23 | Marquez (44) |
| 19;39:1,7,11;40:10,14 | 64:9 | 2:8;3:23,24;4:18,24; | looks (3) | 2:3;3:19,20;15:15; |
| Jeff (1) | laryngitis (2) | 20:22;21:14;40:1; | 25:20;33:10,12 | 19:24;20:20;21:9,10; |
| 69:20 | 3:3;49:2 | 41:17,18;44:21,22; | losing (1) | 22:20;27:11;33:6; |
| jerseys (1) | last (10) | 47:25;48:1;52:15,16; | 36:18 | 38:10;39:21;40:23; |
| 13:18 | 6:4;11:9,15;28:9; | 55:2,4;57:18;58:8,18; | loss (2) | 41:15,16;43:10,19,21, |
| Jimenez (15) | 30:6;50:11;54:10; | 61:24;65:9;66:3,7; | 14:17,22 | 22;44:13,14;45:14,18; |
| 2:7,4:4,5;21:15,16; | 58:13;68:13;73:9 | 70:20,21;72:25;73:15 | losses (1) | 47:14;48:2,3,13;49:1; |
| 41:7,8;44:11,12;47:23, | late (2) | Levin's (1) | 17:1 | 50:5;51:12,15,24; |
| 24;52:13,14;71:3,7 | 8:14,17 | 61:18 | lost (2) | 52:17,18;53:23,25; |
| job (6) | lately (1) | license (1) | 5:23;54:12 | 66:9;69:5;70:22,23; |
| $3: 11 ; 15: 22 ; 16: 25$ | 27:8 | 30:9 | $\boldsymbol{\operatorname { l o t }}$ (10) | 71:24;73:2,3 |
| 30:1;59:20;70:6 | later (1) | lifeboat (1) | 3:5;11:3;18:25; | Marquez's (1) |
| joy (1) | 65:15 | 61:17 | 32:17;34:9;40:6,9; | 17:8 |
| 32:21 | law (6) | line (9) | 45:6;46:10;69:16 | Marriott (1) |
| June (12) | 54:22;60:12,14,20; | 18:18;24:16;26:6,6, | lots (2) | 33:23 |


| massively (1) | 25;65:10,15,18;66:14, | mindset (1) | 46:20 | 18,21;49:3,13;54:4; |
| :---: | :---: | :---: | :---: | :---: |
| 27:15 | 25;68:5,12;69:4,7,12, | 36:17 | motion (61) | 73:12 |
| master (2) | 25;70:1;71:18,19;72:7, | mine (1) | 4:16,20,21;5:2,13, | needed (1) |
| 45:3;60:2 | 16,19,24 | 29:21 | 17;10:21;18:6;19:11, | 67:3 |
| May (13) | meetings (1) | minimum (1) | 19,25;20:5,25;22:1; | needing (1) |
| 2:23;5:19;6:19,25; | 69:21 | 17:3 | 40:18,21,24;42:3; | 34:25 |
| 8:6;18:25;25:6;26:18 | mber (5) | minute (2) | 43:13,20;44:3;45:15, | needs (1) |
| 29:22;40:20;48:12; | :25;59:20;60:10 | 8:16;68 | 17;47:5,7,18;50:19,20; | 62:18 |
| :19;55:25 | 22,24 |  | 51:18,22;52:5;53:2,4, | tiat |
| maybe (21) | MEMBERS (19) | 4:14;55:8,19;57:1,3 | 9,25;54:2,7,8,18; | 45:11 |
| 8:8;12:2;17:5,8,20, | 2:1;11:13,24;18:11; | 13,14;61:19;65:10 | 55:22;57:7,8,17;61:10, | negotiated (2) |
| 21;22:7;25:5;31:1; | 28:4;29:1,2;53:15; | mislead (1) | 10;62:5;63:6,15,16,19; | 19:21;43:25 |
| 33:20,23;34:1;35:25; | 54:11;57:22;58:14,20; | 14:3 | 65:3;66:2,3;67:8,9,12; | negotiating (2) |
| 37:6,12;49:9,11;61:23; | 59:7;60:4,8;61:4,13, | miss (1) | 68:1,4;70:11;73:12,17 | 43:23;44:4 |
| 66:15;67:1;71:18 | 15;66:13 | 72:8 | motivation (1) | negotiations (4) |
| McCusker (131) | members' (1) | missing (1) | 15:11 | 43:11,12;47:11;56:5 |
| 2:2;3:1,12;4:6,7,19, | 55:10 | 37:8 | mountain (1) | neighbor (1) |
| 21,25;5:3,8,12,14,18 | memor | (1) | 73:10 | 19:6 |
| 7:23;8:2,5,23;9:7,10 | 3 | 6:2 | mouth (1) | neighborhood |
| 14:8;16:9;19:11;20:5, | mention (3) | ake | 9:24 | 45:9 |
| 14,24;21:23,24;22:2, | 5:24;12:19;50:1 | 42:2 | move (20) | neighbors (1) |
| 19,21,23;24:21;26:2, | mentioned (5) | mistaken (1) | 5:9,19;17:3;28:6; | 13:21 |
| 14;27:23;28:3;29:5; | 11:18;12:9;23:8 | 67:1 | 39:21;40:9;43:3,22; | net (2) |
| 33:2,5,19;39:9,14;40:2, | 42:18;49:24 | modifications (1) | 45:12;49:14;51:12,15; | 23:15;25:22 |
| 11,18,24;41:19,20,24; | merchant (3) | 63:11 | 64:6;71:21,25;72:16, | neutral (1) |
| 42:6,11,15;43:6,9,13, | 26:23;27:9;51:6 | moment (3) | 18,18,20,20 | 15:14 |
| 20;44:2,23,24;45:15, | merchants (3) | 29:11;34:5, | moved (6) | new (15) |
| 19;46:3,7,15,21;47:7, | 25:6;26:25;27:2 | money (5) | 4:17,23;5:10;14:18; | 14:22;18:12, |
| 15;48:10,11,24;49:3, | met (1) | 8:11;9:23 | 53:21;73:14 | 27:13;29:1;3 |
| 19;50:12,18,21;52:1,4, | 50:11 metro (2) | 26:21,24 | moving (5) | 20,21,21;33:13,14 |
| $\begin{aligned} & 25 ; 53: 1,5,11,13,24 \\ & 54: 1,6,9 ; 5: 3,18,21 ; \end{aligned}$ | metro (2) 51:4,8 | month (25) 6:11,22;7:15;8:2,3 | $\begin{aligned} & \text { 9:18;17:4;38:14; } \\ & 42: 19: 53: 16 \end{aligned}$ | $\begin{gathered} \text { 39:16;58:14;59:7 } \\ \text { newly (1) } \end{gathered}$ |
| 56:7,10,18,23;57:5,12, | Meyers (12) | 13,15,16;11:15;23:8, | much (19) | 54:19 |
| 16;58:5,15;60:19; | 2:16;6:6,6;7:12,25; | 12;25:24;27:6;28:1,9; | 9:20;10:25;12:6,25 | next (19) |
| 61:17;62:4,20;63:8,20, | 8:4,13;23:2;24:9,23 | 49:7,10,12;61:21,23; | 16:7;22:2,17;26:22 | 6:25;7:4,5,8,15;23:4, |
| 23;64:11,16;65:4,14; | 26:20;28:2 | 62:12;66:1,5,6;67:2 | 28:13,21;31:2;32:4,22; | 20,22;25:19;26:1;28:6; |
| 66:5,8;67:8,12;68:3, | middle (4) | months (28) | 34:6;42:13;45:24; | 37:14;43:4;45:2;51:22; |
| 21;69:1;70:11;71:5,8, | 14:22;29:14;35:2; | 6:12;7:1,9,18;8:1,1 | 48:18;60:7;66:11 | 57:17;62:15;64:25; |
| 9,10,25;72:3,11,15,20, | 37:23 | 28:17;32:19;51:16,2 | Multipurpose (1) | 68:11 |
| 23;73:5,12,16,18 | might (9) | ;52:5,6;53:6;54:1 | 2:20 | NFL (1) |
| mean (10) | 19:1,8;33:22;42:17; | 7,18,21;58:6,13; | multi-year (1) | 22:7 |
| 8:13;13:23;16:15; | 64:4;65:4;66:20;67:23; | 59:15;62:6;63:9,15 | 10:19 | NHL (1) |
| 35:12;39:3,11;49:25; | 72:17 | 64:6,21;65:1,24 | must (2) | 19:2 |
| 53:10;57:11;69:17 | Mike (14) | more (39) | 42:1;67:6 | nice (7) |
| meaning (1) | 2:8;3:8,8,23;21:13; | 7:18,25;8:14;12:23 | mute (2) | 6:13;12:22;22 |
| 62:16 | 41:17;44:21;47:25; | 15:6,9,9;16:12,13; | 34:7,10 | 23:17;27:16;34:5;50:6 |
| means (3) | 52:15;55:3,23;59:3; | 17:20,24;25:25;26:19; | muted (1) | night (3) |
| 34:9;58:7;64:25 | 68:23;70:20 | 27:8,12;28:20,2 | 71:5 | 13:15,18;17:18 |
| meant (2) | million (48) | 29:17,18;30:5,5,22 | myself (1) | nightclub (1) |
| 9:25;56:22 | 6:10,11,13,17,20;7:1, | 35:2,25;36:1,2,23; | 50:13 | 36:20 |
| Medcoff (6) <br> 2:15;20:8;4 | $\begin{aligned} & 3,4,5,8,9,20 ; 14: 13,14 ; \\ & 15: 1,3 ; 23: 7,9,16,25 ; \end{aligned}$ | $\begin{aligned} & 42: 17 ; 47: 4 ; 50: 5 ; 53: 17 \\ & 55: 14 ; 58: 21 ; 66: 14,24 \end{aligned}$ | N | $\begin{aligned} & \text { nine (2) } \\ & 6: 12 ; 59: 13 \end{aligned}$ |
| 64:15;65:4,9 | $24: 1,2,3,4,16,17,18,24,$ | 25;67:1;70:4,7 |  | Nobody (2) |
| Medicine (1) | 25;25:7,9,11,11,14,15, | Moreover (2) | nay (1) | 50:19;61:11 |
| 22:22 | 17,18,21,22;31:10,23; | 14:21;63:2 | 50:19 | nobody's (1) |
| meet (7) | 32:6,16;33:6;34:15,16; | morning (1) | near (1) | 46:12 |
| 18:12;66 | 35:1;43:17 | 0:6 | 51:4 | nominated (1) |
| 70:4,10;71:16 | million-dollar | mortgag | nearly (1) | 54:14 |
| meeting (36) | 2:22 | 6:19 | 16:16 | n-activated (1) |
| 2:19;4:12;5:19;9:3; | millions (1) | (4) | need (19) | 7:19 |
| 12:21;45:1;54:22;55:8; | 14:18 | 1;11:14;37:13; | 4:16,21;15:12;18:5, | none (2) |
| 57:2,13;59:5;60:12,14, | mind (1) | 48:16 | 7;19:5;20:9;25:6;32:4; | 22:3;69:10 |
| 20;61:21;62:15;64:12, | 50:6 | mostly (1) | 36:14,15;45:22;46:18, | non-exec (1) |


| 69:18 | 55:7;63:1,1,3;64:20; | opinions (1) | owners (2) | 19:4;30:2;35:17;51:7 |
| :---: | :---: | :---: | :---: | :---: |
| non-executive (1) | 65:1,23;66:14,18,22; | 55:10 | 9:19;22:4 | patio (9) |
| 60:24 | 67:15;68:9,19;71:13 | opportunities (3) | ownership (6) | 34:2;35:4,8,23;36:6, |
| nonmembers (1) | officers' (1) | 3:5;29:18;43:5 | 9:18;10:1,4;12:20; | 21;38:23,24;39:2 |
| 60:9 | 61:20 | opportunity (4) | 17:2;18:6 | pay (8) |
| non-officer (1) | officerships (1) | 11:23;12:7;17:5; | ownership's (1) | 10:5,7;19:12;24:4; |
| 71:16 | 54:19 | 66:21 | 18:20 | 27:1;42:11;51:7,8 |
| normal (2) | official (2) | opposed (1) |  | paying (2) |
| 24:11;55:17 | 18:10;39:14 | 61:25 | P | 26:20;30:5 |
| normalize (1) | offset (2) | optimistically (1) |  | payment (1) |
| 27:14 | 15:12;23:11 | 25:7 | page (4) | 6:19 |
| north (1) | offsetting (1) | options (1) | 7:12;57:17;63:5,24 | pending (1) |
| 17:17 | 16:25 | 27:3 | paid (1) | 8:19 |
| nose (2) | often (6) | oral (3) | 50:25 | people (20) |
| 3:3;35:21 | 27:8;46:19;66:15,25; | 8:22;26:13;54:5 | Pardon (2) | 4:25;8:14,16;12:18; |
| notable (1) | 67:1;70:4 | order (2) | 31:14;41:2 | 13:14;17:17,21;18:25; |
| 11:14 | Oklahoma (4) | 18:6;36:9 | park (3) | 25:10;26:15,17,20; |
| notion (1) | 24:15;42:19,19; | ordering (1) | 37:11,12,1 | 33:25;46:10,22;50:25; |
| 62:6 | 43:24 | 36:9 | parked (1) | 55:11,12;69:11;71:17 |
| November (3) | old (8) | organization (5) | 51:9 | people's (1) |
| 57:1,15;68:7 | 29:15;35:8;37:22; | 18:23;59:8,25;60:23; | parker (1) | 55:11 |
| Nuevo (9) | 39:6,12,15;46:10; | 61:7 | 51:6 | per (5) |
| 2:20;6:7;9:15;10:20; | 50:24 | organizing (1) | parking (15) | 10:10;13:6,24;14:9; |
| 20:11;31:11;33:8; | once (2) | 29:25 | 25:3;30:10,11;33:23; | 23:7 |
| 59:19;70:6 | 67:18;70:2 | original (3) | 35:7;37:10,14;47:3; | percent (4) |
| number (14) | one (44) | 31:24;50:24;63:19 | 48:15,17;49:5,5;50:13, | 29:17;33:7,16;39:17 |
| 7:4;13:11,19,23,24; | 11:14;13:17;15:6; | Oseran (19) | 23;51:7 | perfectly (1) |
| 14:9;25:16;28:11,17; | 20:22;26:9,18;28:17; | 2:10;3:25;4:1;21:17, | parrot (1) | 60:18 |
| 54:23;63:1;68:8;69:17; | 30:8,8,8,9;31:15,18; | 18;41:5,6;44:9,10; | 19:19 | performance (3) |
| 70:4 | 35:7;36:12,14,14,14, | 47:21,22;49:23;52:11, | part (11) | 63:3;68:8,19 |
| numbers (4) | 15;38:6;39:22;47:9; | 12;66:4;67:20;68:20; | 10:13;12:6,16;35:17, | period (3) |
| 29:11;31:8,14;32:12 | 48:16;49:15,23;50:4; | 70:16,17 | 25;37:8;42:20;46:9; | 54:13;55:6,14 |
|  | 51:2,4;52:7;53:2,2,11; | others (2) | 47:2;58:13;70:6 | person (2) |
| 0 | 54:4,13;55:4,5;58:13; | 8:15;10:2 | partial (1) | 13:24;14:9 |
|  | 60:3;66:19;69:9,11,17; | otherwise (1) | 62:22 | personally (2) |
| Obie (2) | 70:5;72:7 | 59:1 | participate (3) | 61:3;69:14 |
| 48:17,23 | ongoing (2) | out (26) | 60:11,24;67:4 | Phoenix (1) |
| obviously (7) | 25:2;71:19 | 3:3;5:4;6:2;8:7;14:2; | participating (1) | 22:8 |
| $10: 21 ; 12: 10 ; 15: 17$ | online (1) | 17:18;22:14;23:23; | $61: 5$ | phrased (2) |
| $21: 4 ; 33: 22 ; 42: 25 ; 44: 4$ | 9:13 | 24:12,21;30:6;32:13; | participation (2) | $58: 9,12$ |
| occupied (1) | only (12) | 35:5;36:6;38:22;41:23; | 45:12,17 | pickle (1) |
| 34:24 | 9:1;11:3;13:14; | 49:2,13;50:1,22;51:11; | particular (2) | 36:8 |
| o'clock (2) | 16:15;17:6,23;19:3,5; | 54:19;60:6;64:8;70:9; | 8:15;55:8 | pickup (2) |
| 4:11;60:5 | 30:11;31:15,18;39:17 | 72:25 | particularly (1) | 51:3,4 |
| off (13) | ons (1) | outdoor (1) | 9:14 | piece (6) |
| 6:8;7:11,15;8:9; | 31:10 | 30:25 | partner (5) | 18:23;22:12;34:23; |
| 23:14;24:4;38:24; | onto (5) | outside (1) | 13:20;19:7;28:10; | 36:20;40:13;67:19 |
| 48:15,24;49:17;54:25; | 35:5,8;36:6;38:23; | 7:5 | 29:23;32:18 | pilots (1) |
| 62:13;70:5 | 39:2 | outstanding (1) | partnering (1) | 50:24 |
| offer (7) | open (11) | 8:6 | 46:24 | Pima (2) |
| 10:4;16:11,12;18:2; | 4:11;29:20;30:1,3; | over (15) | partners (2) | 17:25;49:6 |
| 19:12;57:21;63:25 | 54:22;60:12,14,20; | 5:25;8:11;11:4,9; | 37:17;50:14 | Pizzeria (1) |
| offered (4) | 69:3,7,12 | 13:6,12;14:12;23:4; | partnership (2) | 29:15 |
| 10:5,7,17;42:21 | opened (3) | 32:22;33:4;34:6,10; | 32:19;50:7 | place (1) |
| office (5) | 5:25;6:3;30:1 | 37:14;46:11;67:18 | partnerships (1) | $37: 13$ |
| 10:7,8;19:13;21:1; | opening (1) | overhead (1) | 16:18 | plan (10) |
| 32:21 | 6:1 | 51:19 | passed (9) | $29: 7,12,15 ; 30: 1$ |
| officer (5) | operate (3) | overrun (1) | $4: 20 ; 5: 2,13,17 ; 22: 1$ | $31: 7 ; 32: 9 ; 33: 11,20$ |
| 53:8;54:13;56:8; | 38:6;57:23;61:2 | 13:18 | 50:20;53:4;54:8;73:17 | 37:19;60:2 |
| 62:2,8 | operating (3) | overspending (1) | passionate (1) | plans (1) |
| officers (23) | 6:18,23;24:24 | 23:11 | 15:16 | 31:6 |
| 19:16,20;21:4;47:12; | opinion (1) | owner (2) | past (7) | planting (2) |
| 49:16;54:12,14,21,23; | 62:14 | 45:11,16 | 11:4;13:4;17:15; | 15:25;17:9 |


| play (4) | 73:9 | productive (1) | qualified (1) | 65:2 |
| :---: | :---: | :---: | :---: | :---: |
| 11:7;13:15;44:3; | Power (1) | 46:23 | 32:6 | reassess (1) |
| 61:17 | 46:23 | progress (1) | qualify (1) | 63:9 |
| Playground (27) | precisely (1) | 60:2 | 32:8 | rebate (3) |
| 28:6,16,20;29:8,9,9, | 15:13 | project (7) | qualifying (1) | 26:19;27:17,21 |
| 14,16;30:6,16;31:1,12; | preempt (2) | 5:24;32:4,14;33:13, | 31:12 | rebates (4) |
| 32:12,16,23;33:11; | 57:7;59:6 | 14;45:12;48:21 | quarter (3) | 23:12;27:10,11,12 |
| 34:14,21,22;35:3;37:1, | preliminary (1) | projected (2) | 14:14;15:1;25:6 | recall (6) |
| 23;38:5,21;39:22,24; | 42:23 | 33:6;40:22 | quick (2) | 55:5,13;56:12,14; |
| 40:25 | premises (1) | projects (13) | 55:4;71:21 | 61:8;66:25 |
| playing (3) | 51:10 | 6:23;7:6;23:13;24:5, | quicker (1) | receipts (1) |
| 17:4;20:10;36:8 | prep (1) | 25;25:19,21,25;28:11, | 71:20 | 34:15 |
| playoffs (1) | 38:15 | 15;43:5;48:16;60:1 | quite (1) | received (6) |
| 17:15 | prepared (1) | promote (3) | $17: 1$ | $6: 8 ; 16: 24 ; 18: 3$ |
| please (5) | $8: 25$ | $50: 7,7,8$ | quorum (2) | $31: 14 ; 32: 7 ; 60: 18$ |
| 3:14;33:1;47:18; | pre-season (1) | propane (1) | 5:8;28:4 | recess (2) |
| $58: 16 ; 70: 13$ | 17:15 | $35: 22$ | R | 4:21;5:7 recollection (2) |
| 39:20;43:2 | $35: 10$ | $65: 21$ | R | $55: 9 ; 67: 2$ |
| pledge (2) | PRESENT (3) | properly (1) | raise (2) | reconvene (1) |
| 3:6,10 | 2:1,12;3:16 | 50:2 | 27:13;58:25 | 5:9 |
| plurality (1) | presentation (1) | properties (1) | raised (1) | record (4) |
| 5:15 | 28:24 | 27:18 | 61:25 | 7:11;8:9;53:18; |
| pm (2) | press (1) | property (2) | ranch (1) | 59:23 |
| 2:24;73:20 | $4: 9$ | 27:19;45:4 | 36:10 | recuse (1) |
| point (9) | pressure (1) | proposal (3) | range (1) | 41:24 |
| 10:20;17:8;28:17; | 46:19 | 16:10,23,23 | 15:3 | red (1) |
| 30:11;35:16;63:7;64:8; | pretty (4) | propose (1) | rapidly (1) | 7:14 |
| 69:13;72:7 | 10:12;28:13;32:22; | $45: 10$ | 45:13 | redirect (1) |
| pointing (1) | $44: 3$ | proposed (1) | rate (1) | $26: 25$ |
| 24:21 | previous (1) | 43:17 | 51:1 | reduction (1) |
| position (10) | 13:5 | protection (1) | rates (1) | 15:2 |
| 16:14;18:19;59:9,12; | previously (3) | 46:20 | 23:18 | reelection (3) |
| 61:8,13;62:21;64:13; $65 \cdot 19 \cdot 67 \cdot 20$ | 29:13;31:9;32:10 price (1) | proud (3) | rather (1) | 55:14;56:9;58:12 |
| 65:19;67:20 | price (1) | 13:20;17:13;30:4 | 36:16 | refer (1) |
| positions (1) | 15:10 | provide (3) | reach (1) | 58:16 |
| $62: 9$ positively (1) | priced (2) $14 \cdot 23 \cdot 17 \cdot 23$ | 9:24;17:22;57:18 provided (2) | 7:20 | $\begin{aligned} & \text { referring (1) } \\ & 46 \cdot 14 \end{aligned}$ |
| $\begin{gathered} \text { positively (1) } \\ 68: 1 \end{gathered}$ | 14:23;17:23 prices (2) | provided (2) $31: 11 ; 55: 22$ | $\begin{array}{\|r} \text { reached (2) } \\ 12: 5 ; 30: 6 \end{array}$ | $\begin{aligned} & \text { 46:14 } \\ & \text { refinance (1) } \end{aligned}$ |
| possible (2) | 15:8;16:16 | provides (1) | reaction (1) | 24:2 |
| 31:3;45:13 | primarily (2) | 10:15 | 66:16 | reflection (1) |
| possibly (1) | 29:14;30:11 | public (11) | read (1) | 32:17 |
| 66:14 | prior (1) | 4:10,12;9:2,14;26:4, | 58:10 | refresh (2) |
| post (3) | 65:6 | 11;33:24;48:19;53:18; | ready (3) | 30:22;45:3 |
| $9: 4 ; 26: 3,14$ | private (5) | 67:4;71:20 | 5:21;28:8;62:8 | Regan (16) |
| Poster (48) | 34:15;35:21;36:25; | pull (2) | real (2) | 28:5,23;29:21,24,24; |
| 2:9;3:21,22;5:11; | $37: 1,3$ pro 2 ) | 56:25;57:1 | 34:23;49:25 | 32:17;33:20;34:1,6,10; |
| 21:7,8;24:7,20;31:15, | pro (2) | pulled (1) | realize (1) | 37:21,25;39:3;40:4,11, |
| 18,21,25;37:21;38:1,8, | 16:4;18:24 probably | 57:10 Purple (3) | $19: 1$ | $19$ |
| 11,17,25;41:3,4;44:7,8; | probably (3) | Purple (3) | really (30) | regarding (2) |
| 45:21;46:6,17;47:5,8, | 4:10;9:10;72:7 | 30:16;37:23;38:15 | 6:13;7:16;9:20,21; | 9:15;45:19 |
| 19,20;52:9,10;54:16; | problem (3) | purpose (2) | $11: 15 ; 12: 22 ; 13: 5 ; 14: 1$ | regards (2) |
| 55:1,6;56:1,12,16,20; $58 \cdot 5,8 \cdot 59 \cdot 3 \cdot 63 \cdot 25$. | 19:9;46:3;60:21 | 45:4;59:4 | $16: 7,14 ; 17: 7,16 ; 18: 8$ | 15:20,23 |
| $58: 5,8 ; 59: 3 ; 63: 25 ;$ $64 \cdot 8,24 \cdot 68 \cdot 2,16 \cdot 70 \cdot 14$ | $\underset{47.3}{\text { problems (1) }}$ | put (15) | 16;19:5,15;22:18;27:2; | $\underset{\substack{\text { region (1) } \\ 14.16}}{ }$ |
| 64:8,24;68:2,16;70:14, | 47:3 | 11:6;15:3,16;16:6, | 28:12;30:4,7;33:17; | 14:16 |
| 15 potential (1) | proceed (3) | 13,20;24:3;25:4,7; | 39:18;46:25;59:10; | $\underset{54 \cdot 14}{\text { regrouped (1) }}$ |
| $\begin{gathered} \text { potential (1) } \\ 35: 24 \end{gathered}$ | 18:4;53:19;54:2 process (2) | $37: 19,24 ; 58: 10 ; 62: 7$ $72: 4,25$ | 60:13;61:6,14;69:10; $71: 21$ | 54:14 regular (3) |
| potentially (1) | 45:5;54:12 | putting (1) | rear (1) | 36:23;37:15;69:22 |
| $17: 10$ | product (2) | $9: 23$ | 34:3 | reimbursement (1) |
| pound (1) | 15:15;16:21 |  | reasonable (2) | 6:24 |
| 17:12 | production (1) | Q | 14:4,7 | reinforce (1) |
| Powell (1) | 48:23 |  | reasons (1) | 62:5 |


| related (2) | 63:6 | 14:23;15:4,21;16:2,2; | Saturdays (1) | 22:14 |
| :---: | :---: | :---: | :---: | :---: |
| 62:25;63:3 | restaurant (3) | 17:6,9;18:1;19:25; | 34:17 | semi (1) |
| relates (1) | 28:21;35:6;36:24 | 20:10;22:6,7,19;71:22; | saved (1) | 56:21 |
| 63:2 | restaurants (5) | 73:19 | 14:19 | send (1) |
| relations (1) | 13:18;15:20;17:19; | Roger (1) | savory (1) | 66:18 |
| 14:16 | 30:2;50:8 | 68:14 | 37:13 | sense (4) |
| relationship (1) | restoring (1) | ROI (1) | saw (2) | 35:2,25;59:12,13 |
| 18:14 | 46:10 | 14:15 | 9:13;34:14 | sentiment (1) |
| remain (1) | restricted (1) | roles (2) | saying (3) | 71:14 |
| 12:1 | 23:21 | 54:23;63:1 | 16:1;59:6;60:19 | separate (1) |
| remaining (2) | results (3) | roll (6) | scene (1) | 26:8 |
| 7:3;12:11 | 6:14,15;67:21 | 3:14;21:6;41:2;44:6; | 36:24 | serious (1) |
| remarks (2) | retired (1) | 47:17;70:13 | schedule (1) | 10:4 |
| 5:20,23 | 29:24 | roll-call (1) | 26:8 | seriously (1) |
| remember (2) | return (1) | 52:7 | science (1) | 71:17 |
| 56:16;65:14 | 14:25 | roof (1) | 14:8 | service (5) |
| REMEMBERED (2) | returns (1) | 37:6 | Scott (10) | 23:19,23,25;24:11; |
| 2:19;72:13 | 14:24 | rooftop (2) | 28:5,6,16,18,23; | 42:24 |
| remodel (2) | revenue (11) | 34:16;37:3 | 31:15;33:19;39:9;40:4, | services (1) |
| 28:19;41:1 | 7:20;13:8;14:13; | room (4) | 19 | 45:23 |
| remove (1) | 23:8,15,15;27:6;28:22; | 4:11;30:21,23;35:21 | Scott's (2) | session (5) |
| 51:19 | 32:15;39:19,20 | rooms (1) | 28:10;39:15 | 4:10,22;26:11;53:18, |
| renew (2) | revenues (2) | 13:14 | screen (4) | 20 |
| 49:13,14 | 23:24;27:5 | round (1) | 22:25;29:4;34:20; | set (2) |
| renewal (1) | revenue's (1) | 31:14 | 57:6 | 20:11;69:21 |
| 49:10 | 25:23 | RPR (1) | screens (1) | sets (1) |
| renewing (1) | review (5) | 2:22 | 30:17 | 13:16 |
| 49:11 | 52:5;55:6,15;64:21; | rules (1) | scroll (4) | seven (3) |
| rent (7) | 68:6 | 63:12 | 57:16;58:1;63:13,24 | 14:13;53:2;59:13 |
| 10:5,7;19:13,13,13; | reviewed (2) | run (7) | sea-change (1) | several (1) |
| $20: 25 ; 25: 8$ | 54:17;55:25 | $36: 15,18 ; 45: 25 ; 46: 8$ | 48:22 | $7: 14$ |
| report (4) | reviewing (1) | $61: 7 ; 62: 16,24$ | seating (2) | Sharayah (1) |
| 5:21;6:5;7:15;45:1 | 58:12 | running (1) | 30:25,25 | 2:7 |
| Reporter (1) | revisit (7) | 6:16 | seats (3) | share (5) |
| $2: 23$ | 52:6;58:6,11,23; | runs (1) | 22:13,14;36:2 | $22: 25 ; 29: 10 ; 35: 18$ |
| representing (1) | 62:6,10;65:24 | $20: 13$ | Second (26) | $57: 5 ; 61: 16$ |
| 33:13 | revisited (2) |  | 4:18,24;5:11;19:23; | Shay (8) |
| request (1) | 62:25;67:6 | S | 20:6;24:16;39:25;40:1, | 4:4;21:15;41:7; |
| $32: 10$ requested (2) | $\underset{58.9}{\text { revisiting (1) }}$ |  | 19;43:21;44:1,4;45:14; | 44:11;52:13;71:3,4,6 |
| requested (2) | 58:9 | safe (1) | 49:18;52:1,2,3;53:23, | Shea (1) |
| 31:13;32:7 | rich (1) | 46:1 | 24;54:2;55:20;63:20; | 47:23 |
| require (1) | 27:16 | safer (1) | 66:4;67:13;68:4;73:15 | Sheafe (54) |
| 66:2 | Richard (11) | 45:24 | seconded (12) | 2:4;3:17,18;8:7,10; |
| requires (2) | 2:10;3:25;21:17; | Saigon (1) | 4:20;5:2,13,17;22:1; | 13:1,3,7,11,22;14:4; |
| 23:14;31:4 | 41:5;44:9;47:21;50:11, | 6:3 | 47:14;50:20;53:4;54:8; | 18:5;19:18;20:2,12,21; |
| research (1) | 13;52:11;66:9;70:16 | sake (1) | 57:17;66:8;73:17 | 21:11,12;26:17;37:24; |
| 68:17 | right (29) | 24:7 | seconds (1) | 41:13,14,23,24;42:1,8; |
| reserve (1) | 4:12;5:20;9:19;23:2, | sale (1) | 70:12 | 44:19,20;45:10;46:12; |
| 42:8 | 8;28:25;29:6,8;30:17; | 19:4 | Secretary (2) | 47:9;48:8,9,14;49:2; |
| reserves (2) | 31:9,23;34:13,20;35:2, | sales (3) | 2:5;61:14 | 50:10;52:23,24;53:9, |
| 6:20;23:19 | 14;37:14,23;38:16,20, | 27:19,20;35:1 | sections (1) | 12,21;56:2;57:20,20; |
| respect (1) | 21,22;42:2,8;52:4; | Salt (1) | 21:2 | 63:5;68:10;70:18,19; |
| 60:13 | 54:1;59:5;61:3;68:3; | 9:17 | security (2) | 72:6,12,16,21;73:6,8 |
| respond (1) | 69:13 | Sam (4) | 25:3;49:8 | sheet (6) |
| 61:18 | Rio (9) | 29:22;30:2;40:12,15 | seeing (2) | 42:18;43:2,4,10,11, |
| response (4) | 2:20;6:7;9:15;10:20; | Same (3) | 31:16;58:9 | 23 |
| 8:22;16:10;26:13; | 20:11;31:11;33:8; | 4:25;30:23;36:18 | seem (2) | sheets (1) |
| 54:5 | 59:19;70:6 | sat (1) | 27:12;66:16 | 43:17 |
| responsive (1) | Roadrunner (3) | 73:10 | seems (4) | shoot (1) |
| 17:2 | 5:20;14:10;25:7 | satisfy (1) | 40:8;61:1,24;67:21 | 28:1 |
| rest (2) | Roadrunners (24) | 35:1 | self-explanatory (1) | Shop (5) |
| 28:7;63:23 | 9:15,18;10:4,13,17, | Saturday (1) | 42:17 | 45:2,20;47:6,18;70:1 |
| restated (1) | 22,23;12:4;13:19; | 13:16 | sell (1) | short-term (1) |

Rio Nuevo
5/28/2024
Board Meeting

| 25:5 | 61:11,23;63:21 | specific (2) | still (11) | 50:2 |
| :---: | :---: | :---: | :---: | :---: |
| show (3) | Slice (1) | 26:23;62:4 | 7:25;8:5,18;12:6; | success (1) |
| 12:19;51:1;71:17 | 6:2 | speed (2) | 34:3;36:20,24;37:3; | 28:12 |
| showcase (1) | slide (1) | 71:20;72:1 | 39:16;42:8;65:1 | successful (2) |
| 17:6 | 29:3 | spend (4) | stipend (1) | 28:14;49:9 |
| showcased (1) | slightly (1) | 13:15;25:8,20;70:7 | 20:19 | suffer (1) |
| 17:10 | 32:5 | spent (3) | Stiteler (13) | 28:7 |
| showed (2) | sliped (1) | 13:8;32:6;49:7 | 28:10,25;29:6;31:19, | suggest (2) |
| 42:24;69:21 | 35:16 | spite (1) | 23;32:1;33:4;34:5; | 27:25;61:22 |
| shuffle (1) | small (2) | 63:15 | 38:3;41:22;42:4,10,14 | suggested (1) |
| 61:12 | 39:4;49:12 | split (1) | stop (3) | 66:1 |
| side (7) | smaller (1) | 28:18 | 20:17;31:16;32:24 | suggesting (1) |
| 27:15;29:8,8;34:20; | 25:10 | sports (1) | stopped (1) | 20:16 |
| 36:10;63:13,24 | smart (2) | 16:5 | 29:16 | suggestion (1) |
| sidewalk (1) | 40:8;42:15 | spot (1) | storage (1) | 60:17 |
| 31:3 | Smoke (5) | 62:7 | 35:9 | summer (1) |
| $\boldsymbol{\operatorname { s i g n }}$ (2) | 45:2,20;47:6,17;53:9 | spreadsheet (3) | story (1) | 51:23 |
| 35:7;49:17 | sold (1) | 29:11;31:16;39:10 | 14:25 | Sunday (1) |
| signage (1) | 29:23 | sprinkled (2) | straightaway (1) | 34:17 |
| 49:25 | sole (1) | 45:8,23 | 5:22 | sunset (4) |
| signed (1) | 45:4 | sprinkler (1) | straightforward (1) | 20:11,16,19;37:6 |
| 50:2 | solid (1) | 46:8 | 44:3 | sunsetting (1) |
| significant (5) | 13:5 | stab (1) | straying (1) | 20:11 |
| 8:15,18;10:12;25:2; | solve (1) | 23:5 | 48:24 | super (1) |
| 39:19 | 47:2 | staff (5) | street (2) | 11:22 |
| significantly (1) | somebody (2) | 10:8,8;16:19;30:3; 34.23 | $35: 5,10$ stretches (1) | supplement (1) |
| 13:20 silk (1) | 5:9;36:8 someone (2) | 34:23 staircase (1) | stretches (1) 12.5 | $\begin{gathered} \text { 27:4 } \\ \text { support (8) } \end{gathered}$ |
| 30:17 | 22:5;53:19 | 38:2 | strictly (1) | Support (8) |
| similar (1) | sometime (1) | stand (2) | 60:21 | 20:6,9,23;33:15;39:21 |
| 51:8 | 37:5 | 30:19;68:6 | structural (1) | supportive (1) |
| simple (2) | Sometimes (3) | standing (1) | $68: 18$ | 33:18 |
| 19:15;20:18 | 37:11;45:22;60:5 | 56:10 | structurally (1) | supposed (1) |
| simply (4) | somewhat (1) | standpoint (2) | $61: 3$ | 70:1 |
| 19:19;27:17;56:3; | 33:14 | 13:13;18:20 | structure (14) | sure (9) |
| 61:11 | soon (2) | staple (1) | 12:12;16:15;51:17; | 16:20;18:2,14;19:9; |
| simultaneously (1) | 30:18;31:5 | 12:1 | 58:4,6,22;59:8,11,16, | 42:5;51:1;55:21;67:17, |
| 50:23 | sorry (3) | Starlink (1) | 17;62:6,10;67:15;68:8 | 72:2 |
| single (3) | 20:22;42:4;64:3 | 73:1 | structured (2) | surprised (1) |
|  | sort (1) | start (4) | 64:23;65:24 | $9: 16$ |
| sister (1) | $55: 16$ sound (1) | 3:6;4:12;6:8;29:11 started (2) | struggled (2) | surveying (1) |
| $22: 8$ | sound (1) | started (2) $30: 5 ; 32: 14$ | 18:21,23 struggles (1) | $13: 11$ syndicate (1) |
| $27: 1 ; 37: 11,20 ; 69: 12$ | $14: 4$ sounded (1) | 30:5;32:14, starts (3) | struggles | $42: 20$ |
| situations (1) | 59:10 | 3:3;57:15;63:18 | struggling (1) | systematically (1) |
| 69:8 | Sounds (1) | State (5) | 36:16 | 61:4 |
| $\operatorname{six}(20)$ <br> $17 \cdot 10 \cdot 51 \cdot 22 \cdot 52 \cdot 5,6$. | 49:21 | $\begin{aligned} & 2: 21 ; 17: 7,23 ; 23: 14 \\ & 26: 22 \end{aligned}$ | $\begin{gathered} \text { studied (1) } \\ 36: 13 \end{gathered}$ |  |
| $\begin{aligned} & 17: 10 ; 51: 22 ; 52: 5,6 \\ & 53: 6 ; 54: 10,17,17,21 \end{aligned}$ | south (6) <br> 38:1,1,8,9,13;46:24 | 26:22 <br> stated (4) | $\begin{aligned} & 36: 13 \\ & \text { subgroup (1) } \end{aligned}$ | T |
| 58:6,13;59:15;60:17; | space (18) | stated 19:19;20:2,3;45:17 | 50:13 | table (9) |
| 62:6;63:9,15;64:6,21; | 28:20;29:10,10; | statement (2) | subject (1) | 19:12;20:6;47:3; |
| 65:1,23 | 30:25;33:25;34:19; | 12:21;20:21 | 45:16 | 48:16;66:5;67:14;68:5; |
| six-month (7) | 35:9,11,24;36:3,25; | stating (1) | sublease (1) | 69:16;70:12 |
| $55: 6,14,24 ; 62: 11$ | 37:3,5,22;39:5;45:13; | 47:10 | 45:4 | tabled (2) |
| 63:4;64:10,22 | $51: 3,4$ | stay (7) | submit (1) | 28:9;71:11 |
| sixth (1) | spaces (3) | 4:11;10:9,15;14:19; | 31:5 | tabs (1) |
| 62:10 | 29:18;30:8;37:15 | 15:14;17:18;71:14 | subsidize (2) | 13:13 |
| size (1) | sparingly (1) | stays (1) | 25:9;50:25 | Tabu (1) |
| 30:16 | 51:2 | 23:21 | subsidized (1) | 6:2 |
| skating (1) | speak (1) | steps (2) | 51:7 | tack (1) |
| 22:9 | 34:12 | 36:11;43:5 | subsidy (3) | 25:25 |
| slate (7) | special (1) | sticking (1) | 20:25;21:1;51:5 | tail (1) |
| 54:14,24;55:7,12; | 65:14 | 22:10 | substantially (1) | 3:2 |


| talk (11) | 71:11 | 35:4 | two-tier | 3:18;64:3;67:5;69:21; |
| :---: | :---: | :---: | :---: | :---: |
| 9:1,12;12:23;16:10; | thinking (1) | towards (5) | 60:7 | 70:1;71:17,20;72:20; |
| 22:4;33:20;49:5;50:14; | 14:5 | 12:13;16:6;27:17; | two-tiered (1) | 73:8,10 |
| 53:7;68:23,23 | third (3) | 38:15;48:21 | 69:7 | update (3) |
| talked (5) | 12:12;24:17;29:10 | town (3) | two-year (5) | 9:15;39:12;53:14 |
| 49:10;50:10;66:12, | THOMAS (1) | 9:22;13:14;20:1 | 10:15;56:12;62:9; | upgrade (1) |
| 14,17 | 2:22 | traffic (1) | 65:7,13 | 31:2 |
| talking (7) | thorough (1) | 34:2 | type (1) | upgrades (2) |
| 19:8,8;33:23;34:7; | 68:6 | transcript (1) | 27:1 | 29:13;32:22 |
| 37:17,25;72:4 | thought (3) | 57:4 | typical (1) | upholstery (1) |
| $\boldsymbol{\operatorname { t a p }}(1)$ | 59:10,11;69:5 | transcription (1) | 56:8 | 30:22 |
| 46:7 | thoughts (2) | 4:15 | typically (3) | upon (2) |
| tater (2) | 34:1;62:15 | transfer (1) | 13:16;27:18,23 | 54:18;61:21 |
| 36:9,9 | three (11) | 19:4 |  | urge (1) |
| Taunya (11) | 7:18,25;20:12;24:8; | transferred (1) | $\mathbf{U}$ | 61:10 |
| 2:5;3:15;21:19; | 51:16,22;55:12;59:14; | 9:17 |  | USA (1) |
| 41:11;43:13;44:17; | 60:22;61:13;69:8 | Treasurer (2) | ugly (1) | 3:2 |
| 48:6;52:21;56:4;69:15; | three-year (1) | 2:4;61:14 | 38:24 | use (5) |
| 71:1 | 10:18 | tree (1) | ultimate (1) | 6:21;30:25;36:25; |
| $\boldsymbol{t a x}$ (2) | throat (1) | 36:22 | 63:15 | 37:3,5 |
| 27:20,20 | 3:4 | trial (2) | unable (1) | used (7) |
| TCC (2) | throw (2) | 62:16,24 | 60:19 | 6:23;15:10;35:10,24; |
| 15:19;24:12 | 14:1;70:9 | tried (4) | unanimous (5) | 36:23;37:4;51:2 |
| team (21) | ticket (10) | 23:9;40:12,14;73:9 | 21:25;41:21;42:3,6; | useful (2) |
| 9:23,24;10:1,16; | 10:10;13:9;14:10; | triple (1) | 59:22 | 67:22,23 |
| 11:5,7;15:14,24;16:1; | 15:2,8,10;16:16;19:14; | 16:17 | unanimously (9) | user (1) |
| 17:4,7,23;18:22,24; | 21:1,3 | trouble (1) | 4:20;5:2,13,17;22:1; | 45:5 |
| 22:5,7;32:23;36:7; | tied (1) | 14:25 | 50:20;53:4;54:8;73:17 | using (1) |
| 43:8,16;60:22 | 27:7 | try (5) | uncle (1) | 31:14 |
| team's (2) | TIF (3) | 16:19;35:18;43:13 | 70:8 | usual (1) |
| 15:11;16:10 | 6:9;23:8;25:16 | 45:12;57:7 | under (5) | 8:23 |
| tear (1) | Tim (3) | trying (5) | 12:11;34:14;40:22 | utilization (1) |
| 70:5 | 20:7,24;62:14 | 36:3;49:2,11;57:6 | 48:23;54:18 | 54:23 |
| Tempe (6) | times (3) | 68:12 | undercurrent (1) | utilize (1) |
| 9:19;15:6,7;16:2,14; | 17:10;40:15;58:17 | Tucson (30) | 65:20 | $45: 13$ |
| 17:11 | timing (1) | 2:21;10:9,16,18,23, | underneath (1) | utilizing (1) |
| tenant (1) | 50:22 | 23;11:7,7,11,17;12:14; | 36:21 | 50:8 |
| 45:3 | Timothy (1) | 13:12;15:24,25;16:1, | understood (1) |  |
| tend (3) | 2:15 | 17;17:4,13,18;20:10, | 58:24 | V |
| $\begin{aligned} & \text { 25:8;62:23;71:14 } \\ & \text { tens (1) } \end{aligned}$ | title (1) | $\begin{aligned} & 15 ; 22: 6,6 ; 24: 3 ; 32: 20 \\ & 37: 7,9 ; 46: 23 ; 50: 7 ; 51: 8 \end{aligned}$ | $\begin{array}{\|c} \hline \text { underway (1) } \\ 48: 23 \end{array}$ |  |
| 14:18 | today (12) | Tucson's (1) | unique (3) | $\begin{gathered} \text { acant ( } \\ 59: 12 \end{gathered}$ |
| TEP (1) | 9:1;10:3;12:23; | 9:21 | 11:6,9;17:7 | vacated (2) |
| 46:25 | 25:20;31:5;32:4;43:1; | Tuesday (1) | Unless (2) | 62:11,12 |
| term (33) | 46:22;48:12;59:23; | 72:12 | 4:15;54:19 | vagueness (1) |
| 42:18;43:2,3,10,11, | 61:22;63:10 | turn (1) | unofficial (2) | 65:25 |
| 17,23;49:13;51:10; | together (2) | 34:6 | 18:10,16 | valet (4) |
| 54:19;55:23,24;56:4, | 11:6;70:8 | turning (1) | unofficially (1) | 37:16;50:23,25; |
| 10,12;57:1;61:20,20; | ton (3) | 36:1 | 19:10 | 51:17 |
| 62:1,9,11,21,22;63:11; | 70:6,8,8 | TV-flavored (1) | unprepared (1) | valid (1) |
| 64:2,7,10,20,22;65:8, | took (2) | 42:9 | 68:12 | 51:24 |
| 13,16;68:7 | 11:3;24:12 | twice (1) | unveiling (1) | value (1) |
| terminate (1) | Toole (1) | 15:8 | 10:14 | 17:22 |
| 10:10 | 51:3 | two (27) | up (48) | venture (1) |
| terms (4) | $\boldsymbol{t o p}(2)$ | 4:25;7:12;8:16; | 5:25;6:16;7:17;8:11; | 39:22 |
| 24:15;55:16,17;56:8 | 36:13;73:10 | 12:11;21:2;24:1;30:8; | 17:10;19:3;20:25;21:1, | venue (1) |
| Terrific (1) | total (3) | 32:14,19;34:25;35:6; | 2;22:13;24:15;25:20; | 36:24 |
| 32:2 | 7:24;31:10;32:9 | 36:16;50:22;56:17,18, | 26:9,21;27:5,9,11; | versus (2) |
| Thanks (2) | tots (2) | 22;59:12;62:3;64:14, | 28:6;29:9;30:10;31:10; | $55: 12 ; 63: 14$ |
| 24:21;38:4 | 36:9,9 | 25;65:1,15,16;66:15; | 32:3;34:6;39:2;40:21, | $\text { via }(2)$ |
| thereafter (1) | touch (1) | 67:3;69:17;70:4 | 25;43:17;45:11,15; | 2:21;60:6 |
| 54:17 | 9:11 | two-thirds (1) | 47:9;48:17;49:10;51:1; | viable (1) |
| thing's (1) | tour (1) | 29:9 | 56:25;57:1,11;58:1,15; | 51:17 |


| Vice (6) | 31:19;42:3,21;45:17; | workaround (1) | 6:25;7:9 | 10:10 |
| :---: | :---: | :---: | :---: | :---: |
| 2:3;57:19;59:9;61:9, | 54:20;55:17;56:2; | 68:22 | 12,000 (1) |  |
| 12;65:12 | 57:22;58:8,10;61:2,7; | working (2) | 73:2 | 3 |
| vice-chairman (1) | 64:23;65:24;68:22; | 8:19;50:13 | 120 (1) |  |
| 65:19 | 71:19;72:6,21 | works (2) | 25:4 | 3,100 (1) |
| vice-chairmanship (1) | ways (1) | 27:3;73:4 | 125,000-dollar (1) | 49:12 |
| 65:17 | 71:15 | world (2) | 6:24 | 3.1 (1) |
| view (2) | web (1) | 69:2;71:23 | 14 (2) | 25:14 |
| 18:20;59:25 | 72:9 | worth (1) | 29:19,20 | 3:00 (1) |
| Villicana (22) | week (6) | 14:11 | 140 (1) | 60:5 |
| 2:5;3:15,16;21:19, | 50:11;60:15;71:17; | wrapping (1) | 30:1 | 3:43 (1) |
| 20;40:5;41:11,12;43:3, | 72:13,21,22 | 7:17 | 14th (1) | 73:20 |
| 8,12,15;44:1,17,18; | weekend (2) | wrong (4) | 57:15 | $30(7)$ |
| $48: 6,7 ; 49: 18 ; 52: 21,22$ | 6:1;13:16 | $14: 2,2 ; 33: 11 ; 56: 13$ | 15 (1) | $14: 6,12 ; 17: 3 ; 23: 4$ |
| 71:1,2 | weeks (8) | wrote (1) | 39:12 | 29:21;37:2;63:24 |
| violating (1) | 6:4;11:4,9;32:14; | 60:16 | 15.3 (1) | 30-dollar (1) |
| 60:20 | 65:15;66:15;67:3; |  | 23:16 | 14:9 |
| violation (1) | 68:11 | Y | 150,000 (1) | 31 (2) |
| 60:12 vis-a-vis (1) | weird (1) $34: 24$ | year (33) | 17(1) ${ }^{14}$ | $\begin{aligned} & \text { 63:5;64:3 } \\ & \mathbf{3 3 8 ( 1 )} \end{aligned}$ |
| 68:6 | welcome (2) | 6:10,12,13;7:6,19,20, | 63:5 | 32:7 |
| vision (2) | 5:19;29:1 | 23;10:7,9;12:12;13:4, | 180 (1) | 373 (2) |
| 12:10;59:25 | weren't (1) | 5;15:1,3;19:25;20:12; | 20:25 | 32:9;39:16 |
| Visit (3) | 51:1 | 23:21;24:19;25:15,19; | 1999 (1) | 373,411 (2) |
| 13:12,17;43:16 | what's (7) | 26:1;29:24;30:6;31:1; | 27:7 | 40:21,25 |
| visitors (1) | 7:5;39:20;43:1,25; | 33:4,7,14;34:15;49:15; | 1st (2) | 373,411-dollar (1) |
| 17:25 | 69:19,19,24 | 50:4,24;72:8;73:10 | 6:19,25 | $39: 23$ |
| voice (4) $5 \cdot 24 \cdot 12 \cdot 18 \cdot 49 \cdot 21$. | white (2) $37: 22 ; 39: 5$ | years (15) 6:15;11:5;12:11 | 2 | 4 |
| $\underset{50: 24 ; 12: 18 ; 49: 21 ;}{ }$ | 37:22;39:5 <br> Whole (4) | $\begin{aligned} & \text { 6:15;11:5;12:11; } \\ & \text { 29:19.22.23:39:12. } \end{aligned}$ | 2 | 4 |
| vote (16) | 6:2;36:17;59:4; | 40:12;56:17,18,22; | 2 (2) | 4 (1) |
| 21:24;26:10;41:20; | 71:10 | 62:3;64:14,25;65:16 | 4:11;7:4 | 60:5 |
| 44:24;47:16;49:21; | wild (1) |  | 2.5 (1) | 4,000 (1) |
| 50:3,3,16;53:1;54:24; | 13:23 | $\mathbf{Z}$ | 34:16 | 13:6 |
| 59:21,22;63:10;67:25; | willing (4) |  | 2:00 (1) | 40 (1) |
| 71:10 | 64:5,5;67:1,2 | zero (1) | 4:12 | 14:6 |
| voted (1) | willingness (1) | 27:19 | 2012 (1) | 484 (2) |
| 61:21 | 51:5 | ZOOM (1) | 28:11 | 32:3;39:15 |
| votes (1) | $\boldsymbol{\operatorname { w i n }}$ (6) | 2:21 | 2019 (3) |  |
| 50:16 | 22:20;27:12,12,21, |  | 24:1,11;29:23 | 5 |
| voting (1) | 22;32:20 | 1 | 2023 (1) |  |
| 52:14 | window (1) |  | 32:12 | 5,000 (1) |
|  | 30:17 Winning (1) | 1 (1) | 2024 (3) | 14:12 |
| W | Winning (1) | 7:5 | 2:23;6:17;32:13 | 50 (4) |
|  | 22:21 | 1.3 (1) | 2035 (3) | 14:11;37:2;39:17; |
| waiting (1) | within (2) | 6:11 | 20:11,17;21:5 | 49:9 |
| 57:9 | 23:21;68:11 | 1.5 (3) | 230 (1) | 500,000 (1) |
| walk (4) | without (5) | 6:13;23:9;25:24 | 32:6 | 34:15 |
| 28:24;35:14;36:6; | 12:17;33:17;35:4; | 1.7 (2) | 23rd (1) | 50476 (1) |
| 38:14 | 47:10;60:20 | 8:7,10 | 4:15 | 2:23 |
| walked (1) | WOPPERT (1) | 1.78 (1) | 24 (1) | 527,000 (1) |
| 34:21 | 2:22 | 6:10 | 7:24 | 6:19 |
| walking (1) | word (1) | 1:03 (1) | 240,000 (1) | 5th (1) |
| 35:5 | 64:6 | 2:24 | 25:8 | 31:3 |
| wants (5) | words (1) | 10 (3) | 25 (3) |  |
| 5:9;12:22;22:5; | 34:8 | 15:3;24:15;42:22 | 29:23;32:15;37:2 | 6 |
| 54:24;60:10 |  | 100 (1) | 250 (1) |  |
| watching (1) | 6:16;12:13,18;16:19; | 37:14 | 8:8 | 6 (1) |
| 32:22 | 22:15;31:11;32:5,7,21; | 100,000 (1) | 25th (1) | 35:1 |
| water (5) | 34:19;36:12;47:12; | 8:11 | 72:13 | 60 (2) |
| 46:5,13,13,14,20 | 48:20;51:5;53:5;57:6; | 110 (1) | 28th (2) | 21:1;29:17 |
| way (21) | 59:1;60:1,4;70:6,8,8; | 33:16 | 2:23;48:12 | 60,000 (2) |
| 11:6;26:15;29:17; | 72:23 | 12 (2) | 2-dollar (1) | 45:11,16 |


| $646(2)$ |
| :--- |
| $31: 10,24$ |
| $676(1)$ |
| $32: 6$ |

7
711 (1)
32:9
746 (1)
32:8
746,822 (1)
40:22

| 8 |
| :---: |
| $\mathbf{8 2 3}(\mathbf{1})$ |
| $32: 9$ |
| $823,250(1)$ |
| $33: 3$ |
| $823,500(1)$ |
| $32: 11$ |

9

```
9.5 (1)
24:1
90(5)
    57:22;58:11;63:14;
    64:2,7
```

